THREE ANGELS BROADCASTING NETWORK, INC.

FINANCIAL STATEMENTS

AND SUPPLEMENTARY INFORMATION

DECEMBER 31, 2009

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## GRAY HUNTER STENN LLP

A PARTNERSHIP OF PROFESSIONAL CORPORATIONS

#### CERTIFIED PUBLIC ACCOUNTANTS

2602 WEST DEYOUNG ST., P.O. BOX 1728 MARION, ILLINOIS 62959-7928 (618) 993-2647 FAX (618) 993-3981

MARION, ILLINOIS QUINCY, ILLINOIS OAK BROOK, ILLINOIS SYCAMORE, ILLINOIS

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Three Angels Broadcasting Network, Inc.

We have audited the accompanying statement of financial position of Three Angels Broadcasting Network, Inc. (a nonprofit organization) as of December 31, 2009, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Except as discussed in the fifth paragraph, we conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As discussed in Note 15 to the financial statements, the Organization does not report its investment in Three Angels T.V. and Radio Broadcast Network (Russia). All payments made to this branch are expensed when paid. In our opinion, accounting principles generally accepted in the United States of America require the branch be accounted for on a consolidated basis. The effects of that departure on the financial statements are not reasonably determinable.

The Organization's financial statements do not disclose a presentation of summarized financial data for 3ABN Philippines, Inc. This information is not available to the Organization. In our opinion, disclosure of this information is required to conform with accounting principles generally accepted in the United States of America.

In connection with the recording of real estate revocable trusts, the fair values of the trusts were based on internal estimates performed by the Organization. We were unable to obtain sufficient evidential matter in connection with the estimates of fair value.

In our opinion, except for the effects of the items discussed in the third and fourth paragraphs, and except for the effects of such adjustments, if any, as might have been determined to be necessary had we been able to apply adequate procedures to the real estate revocable trusts as discussed in the fifth paragraph, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of Three Angels Broadcasting Network, Inc. as of December 31, 2009, and the changes in its net assets and its cash flows for the year then ended in conformity with auditing standards generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The Schedule of Program Service Expenses and Schedule of Supporting Service Expenses are presented for purposes of additional analysis and are not required parts of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, except for the effects of such adjustments, if any, for the items mentioned in the preceding paragraphs, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

May 26, 2010 Marion, Illinois

Dray Hunter Stenn LLP

## THREE ANGELS BROADCASTING NETWORK, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2009

#### ASSETS

Current Assets Cash	\$	277,685.27
Contributions receivable	Ψ	327,065.29
Contributions receivable - bequests		250,256.98
Accounts receivable, net of allowance for uncollectible		,
accounts of \$43,000.00		277,640.40
Investments		71,957.09
Employee advances		11,633.34
Deposits		13,078.00
Inventory		395,785.59
Prepaid expenses		316,299.70
Charitable gift annuities		589,995.57
Beneficial interest in charitable remainder unitrust		17,948.61
Assets held for sale	<del></del>	109,148.74
Total Current Assets	\$	2,658,494.58
Non-Current Assets		
Cash restricted to investment in capital assets	\$	679,450.28
Investments		4,566,907.48
Deposits		286,750.75
Revocable trusts	,	27,076,497.30
Charitable gift annuities		12,318,334.23
Beneficial interest in charitable remainder unitrust		395,229.56
Assets held for sale		495,000.00
Property and equipment, less accumulated depreciation		9,617,662.54
Total Non-Current Assets	\$	55,435,832.14
Total Assets	<u>\$</u>	58,094,326.72
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$	553,737.90
Due to related parties		10,300.00
Accrued wages and vacation pay		182,072.74
Accrued sales and payroll taxes		38,763.11
Accrued real estate tax		140,855.76
Deferred revenue		1,368.56
Current portion of long-term debt		20,000.00
Funds due to other ministries		18,378.24 589,995.57
Charitable gift annuities Liabilities under unitrust agreements		66,581.68
Total Current Liabilities		1,622,053.56
	<u>Ψ</u>	1,022,000.00
Long-term Liabilities	_	
Long-term debt	\$	
Refundable advances		27,076,497.30
Charitable gift annuities		12,888,937.53
Liabilities under unitrust agreements		1,703,400.94
Total Long-term Liabilities	\$	41,668,835.77
Total Liabilities	\$	43,290,889.33
Net Assets		
Unrestricted	\$	8,592,024.66
Temporarily restricted	* · · · · · · · · · · · · · · · · · · ·	6,211,412.73
Total Net Assets	\$	14,803,437.39
Total Liabilities and Net Assets	\$	58,094,326.72

See accompanying notes.

## THREE ANGELS BROADCASTING NETWORK, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2009

	Unrestricted	Temporarily Restricted	Total
Revenues and Other Support			
Contributions	\$ 9,282,287.53	\$ 2,945,835.95	\$ 12,228,123.48
Charitable gift annuities	1,033,761.95	-	1,033,761.95
Airtime and production fees	1,217,894.87	-	1,217,894.87
Sales of satellite equipment	28,972.51	-	28,972.51
Rental income	36,463.19	-	36,463.19
Investment income	2,714.10	-	2,714.10
Gain (loss) on disposal of assets	(6,958.00)	-	(6,958.00)
Net unrealized and realized gains and (losses)			
on investments	1,340.40	<u>-</u>	1,340.40
Change in value of split-interest agreements	(596,177.72)	(72,967.97)	(669,145.69)
Other	33,417.38	-	33,417.38
Net assets relesased from restrictions	<u>2,043,402.44</u>	(2,043,402.44)	
Total Revenues and Other Support	\$ 13,077,118.65	\$ 829,465.54	\$ 13,906,584.19
Expenses Program service			
Television and radio broadcasting Supporting service	\$ 11,304,064.32	\$ -	\$ 11,304,064.32
Management and general	3,622,053.16		3,622,053.16
Total Expenses	\$ 14,926,117.48	\$ -	\$ 14,926,117.48
Change in Net Assets	\$ (1,848,998.83)	\$ 829,465.54	\$ (1,019,533.29)
Net assets, beginning of year	10,441,023.49	5,381,947.19	15,822,970.68
Net assets, end of year	\$ 8,592,024.66	\$ 6,211,412.73	\$ 14,803,437.39

## THREE ANGELS BROADCASTING NETWORK, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2009

structures					\$\$ \$\$	(10,000.00) 273,497.85 263,497.85 263,497.85 (650,694.88) 928,380.15 277,685.27  (1,019,533.29)  1,608,235.55 6,958.00 72,294.66 3,000.00 669,145.69 (273,497.85) (1,340.40) (198,230.76) (8,349.67) (6,368.56) 10,023.38 (184,458.74) 330.06 (8,078.00) 49,454.77 (48,137.08) 10,300.00 (28,237.09) (120,537.08) 16,924.44 52.64 1,374,880.61 1,924,831.28
stment in equipment acing Activities quivalents cember 31, 2008 cember 31, 2009 det Assets to Net Cash es: ase in net assets to pactivities: ets estagreements restment in equipment pains and losses on investments ble ces elvable - Bequests er ministries taxes and other tite tax					\$ \$	273,497.85 263,497.85 (650,694.88) 928,380.15 277,685.27 (1,019,533.29) 1,608,235.55 6,958.00 72,294.66 3,000.00 669,145.69 (273,497.85) (1,340.40) (198,230.76) (8,349.67) (6,368.56) 10,023.38 (184,458.74) 330.06 (8,078.00) 49,454.77 (48,137.08) 10,300.00 (28,237.09) (120,537.08) 16,924.44 52.64
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ivities: stment in equipment acing Activities					\$	273,497.85 263,497.85
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iivities: stment in equipment						273,497.85
ivities:					\$	• • •
					•	
Activities			•		\$	(2,839,024.01)
esignated purposes						207,056.95
ons to restricted cash						(273,497.85)
ents ale						199,636.21
						(2,408,885.24) 41,477.06
						(717.11)
and equipment						2,995.00
oment					\$	(607,089,03)
vities:					_	
ing Activities					<del></del>	
					\$	1,924,831.28
aneous expense						(26,245.73)
						(1,705.34) (68,035.42)
						(9,536,907.80)
opliers						(3,563,099.09)
						33,417.38
						2,714.10
						36,463,19
						29,025.15
production fees						1,209,545.20
\$				:	\$	13,809,659.64
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Supplemental schedule of non-cash investing activities:

Forgiveness of notes receivable \$ 300,000.00 Repossession of property and equipment \$ (300,000.00)

## THREE ANGELS BROADCASTING NETWORK, INC.

## NOTES TO FINANCIAL STATEMENTS

### **DECEMBER 31, 2009**

#### 1. SIGNIFICANT ACCOUNTING POLICIES

a. Nature and purpose of operations. Three Angels Broadcasting Network, Inc. is an Illinois nonprofit corporation chartered March 26, 1985. Its purpose is exclusively religious in nature and includes, but is not limited to, the development, planning, promotion, production, and direction in cooperation with various Seventh-day Adventist organizations, all types of Seventh-day Adventist programming for electronic transmission for television, radio, and other media broadcasting throughout the world.

The Organization's primary funding sources are individual and corporate contributions.

- b. <u>Principles of presentation</u>. These financial statements are intended to present the financial position, results of operations and cash flows of Three Angels Broadcasting Network, Inc. in conformity with U.S. generally accepted accounting principles.
- c. <u>Use of estimates</u>. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
- d. Property, equipment and depreciation. Three Angels Broadcasting Network, Inc. reports gifts of land, buildings and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent of explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated assets are placed in service. The Organization's policy is to capitalize fixed assets with a cost of \$1,000.00 or more. Purchased fixed assets are carried at cost. Donated fixed assets are carried at fair market value as of the contribution date. Depreciation is computed using the straight-line method over the assets' estimated useful lives. Maintenance and repairs are charged to operations when incurred. Betterments and renewals are capitalized.
- e. <u>Cash and cash equivalents</u>. For purposes of reporting cash flows, cash and cash equivalents include unrestricted cash on hand, unrestricted cash in banks, and unrestricted cash invested in money market funds.

- f. <u>Tax status</u>. The Internal Revenue Service has determined that Three Angels Broadcasting Network, Inc. is an exempt organization within the meaning of Section 501(c)(3) of the Internal Revenue Code.
- g. <u>Inventories</u>. Inventories are stated at the lower of cost or market, determined by the FIFO method. Inventory on hand includes programming items, literature, and various promotional items. Shipping costs on inventory are included in cost of goods sold.
- h. <u>Accounts receivable</u>. Accounts receivable are recorded at their net realizable values. The Organization provides an allowance for uncollectible accounts. The allowance for accounts receivable is based upon management's assessment of the collectability of specific customer accounts and the aging of the accounts receivable. The aging of the accounts receivable is reviewed on an annual basis for accounts deemed to be uncollectible.
- i. Restricted support. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are classified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

#### 2. PROPERTY AND EQUIPMENT

( )

Fixed assets and accumulated depreciation at December 31, 2009 are summarized as follows:

Land	\$ 606,060.41
Land improvements	545,292.04
Buildings	6,389,320.10
Houses	437,580.07
Downlink equipment	8,344,453.54
Broadcast and office equipment	13,734,182.08
Vehicles	1,834,381.79
Construction in progress	<u>30,911.13</u>
Total	\$ 31,922,181.16
Accumulated Depreciation	(22,304,518.62)
Fixed Assets - Net	<u>\$ 9,617,662.54</u>

Depreciation expense for the year ended December 31, 2009 was \$1,608,235.55.

## 3. INVESTMENTS

The following investments consist of money market accounts, United States government securities, mutual funds, equities, and real estate.

Fair values of the investments were provided by dealer or bank quotes, or appraisals. Fair values and unrealized gains (losses) are summarized as follows:

	•			Gross		Gross
	Book Value	Fair Value	<u>Unr</u>	ealized Gain	Unre	alized Loss
Money market accounts	\$ 78,630.13	\$ 78,630.13	\$	-	\$	_
Government securities	414,081.47	422,714.70		8,959.48		326.25
Mutual funds	744,572.64	792,144.33		47,571.69		_
Equities	5,323.34	5,375.41		52.07		-
Real estate	3,340,000.00	 3,340,000.00		_		-
Total	\$ 4,582,607.58	\$ 4,638,864.57	\$	56,583.24	\$	326.25

The fair value hierarchy of investments accounted for at fair value on a recurring basis at December 31, 2009 is as follows:

	12/31/09	oted Prices in ctive Markets (Level 1)	gnificant Other Observable Inputs (Level 2)	Significant nobservable Inputs (Level 3)
Money market accounts	\$ 78,630.13	\$ 78,630.13	\$ -	\$ •••
Government securities	422,714.70	422,714.70	-	-
Mutual funds	792,144.33	792,144.33	-	
Equities	5,375.41	5,375.41	-	-
Real estate	 3,340,000.00	 	 3,340,000.00	 
Total	\$ 4,638,864.57	\$ 1,298,864.57	\$ 3,340,000.00	\$ 

The following schedule summarizes the investment return and its classification in the statement of activities for the year ending December 31, 2009:

	Ur	nrestricted	Temporarily Restricted	 Total
Interest income	\$	2,714.10	-	\$ 2,714.10
Net realized and unrealized gains (losses)		1,340.40	-	 1,340.40
Total Investment Return	\$	4,054.50	\$ -	\$ 4,054.50

## 4. LEASED PROPERTY

Three Angels Broadcasting Network, Inc. leases transponder services, and various parcels of land, for the establishment of downlink installations under operating leases expiring in various years through 2017.

Minimum future rental payments under non-cancelable operating leases having remaining terms in excess of one year as of December 31, 2009 for each of the next five years and in the aggregate are:

2010		\$ 1,796,853.41
2011		812,189.21
2012		459,195.41
2013	•	300,565.30
2014	,	159,651.56
	Total minimum future rental payments	\$ 3,528,454.89

Rental expense for the year ended December 31, 2009 was approximately \$3,707,215.51. These costs are included in various expense categories.

## 5. LONG-TERM DEBT

Following is a summary of long-term debt at December 31, 2009:

Note payable to individual, due within 30 days after demand, interest at 7.0%, due quarterly. Debt is relieved in the event of the lender's death.	\$ 20,000.00
Less: Current maturities	\$ 20,000.00 20,000.00
Long-Term Portion of Debt	\$ -

Total interest expense for notes payable and other obligations during the year ended December 31, 2009 was \$1,466.11.

## 6. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes at December 31, 2009:

Capital assets	\$ 1,154,450.28
Operations	151,886.59
Special projects and other	1,628,391.15
Charitable unitrusts	<u>3,276,684.71</u>
Total	<u>\$ 6,211,412.73</u>

#### 7. RELEASE OF TEMPORARILY RESTRICTED NET ASSETS

Net assets were released from restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

Purpose restrictions accomplished:

Capital Assets	\$ 207,106.95
Operations	1,157,034.51
Special projects and other	410,682.30
Transponder fees	<u>268,578.68</u>
Total	<u>\$ 2,043,402.44</u>

## 8. DONATED ASSETS

During the year ended December 31, 2009, the Organization received donated assets valued at \$198,230.76. The assets received are recorded at fair market value and are included in contribution revenue.

#### 9. ADVERTISING COSTS

Advertising costs are charged to operations when incurred. Advertising costs for the year ended December 31, 2009 were \$44,589.67.

#### 10. SPLIT-INTEREST AGREEMENTS

Three Angels Broadcasting Network, Inc. is the beneficiary of several irrevocable charitable remainder unitrust agreements under which the assets funding the trusts were transferred to the Organization. Under these agreements, the Organization is to pay certain amounts for specified periods of time to the donors. The assets received are recorded at fair market value in the financial statements. The liabilities under unitrust agreements are recorded at the present value of expected future cash flows to be paid to the donors. Discount rates range from 3.6% to 7.4% in calculating the present value of the liabilities under unitrust agreements. The present value calculations are based upon single or joint life expectancy as applicable.

The Organization is the beneficiary of two charitable remainder unitrusts under which a third party maintains control of the trust assets. Under these agreements, the Organization will receive their portion of the trust assets upon the death of the donors. The beneficial interest in the charitable remainder unitrusts has been recorded, at the present value of the estimated future distributions, in the financial statements.

The Organization is the beneficiary of several revocable trust agreements. Assets received under revocable trust agreements are recorded as assets and refundable advances at fair value when received. Contribution revenue for the assets received is recognized when the agreements become irrevocable or when the assets are distributed to the Organization for its unconditional use.

The Organization is the beneficiary of several charitable gift annuities under which the assets funding the agreements were transferred to the Organization. Under these agreements the Organization is to pay fixed amounts for specified periods of time to the donors. The assets received are recorded at fair market value in the financial statements.

The annuity liabilities are recorded at the present value of expected future cash flows to be paid to the annuity beneficiaries. Various discount rates are used in calculating the present values of the annuity liabilities. Present value calculations on some annuities are based upon single life expectancy, while others are based upon double life expectancy.

By Board action December 5, 2007, the Organization internally assigned company owned buildings and real estate with a historical cost of \$7,387,380.00 to the annuities asset account.

California requires gift annuity assets be maintained in separate reserve funds adequate to meet future payments under outstanding California annuity agreements. The Organization has separately invested funds sufficient to meet the California reserve requirements. A summary of gift annuity assets at December 31, 2009 is as follows:

Level 1 Inputs:	Cost	<u>Fair Value</u>
California	\$ 4,994,453.53	\$ 5,082,737.60
All other states	7,711,974.27	7,825,592.20
Total	<u>\$12,706,427.80</u>	<u>\$12,908,329.80</u>

California requires that 50% of the required reserves be maintained in specified governmental fixed income investments. The remaining 50% can be invested in securities traded on the New York and American Stock Exchanges, regional exchanges, and NASDAQ.

#### 11. CONTRIBUTIONS RECEIVABLE

Contributions receivable represent December 31, 2009 contributions received in January, 2010.

## 12. FAIR VALUE OF FINANCIAL INSTRUMENTS

The Organization's financial instruments, none of which are held for trading purposes, include cash, investments, accounts receivable, contributions receivable, charitable gift annuities, accounts payable, notes payable, funds due to other ministries, accrued expenses, and liabilities under unitrust agreements. The Organization estimates that the fair values of all financial instruments at December 31, 2009, other than investments which are recorded at fair value, do not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying statement of financial position. The estimates, however, are not necessarily indicative of the amounts that the Organization could realize in a current market exchange.

#### 13. RELATED PARTY TRANSACTIONS

The Organization regularly engages in transactions with various related parties. Following is a summary of related party transactions for the year ending December 31, 2009:

	 Due To	[	Due From	Co	ntributions To
Employee advances	\$ _	\$	11,633.34	\$	-
Three Angels T.V. and Radio Broadcast (Russia)	-		-		458,728.83
3ABN Phillippines, Inc. (Phillipines)	 10,300.00		Na.		150,059.70
Total	\$ 10,300.00	\$	11,633.34	\$	608,788.53

3ABN Philippines, Inc. (Philippines) is a separate legal entity. Three Angels Broadcasting Network, Inc. exercises control over this entity by providing the majority of their revenue. See Note 15 regarding Three Angels T.V. and Radio Broadcast Network (Russia).

#### 14. BRANCH

The Organization established a branch of Three Angels Broadcasting Network, Inc. in Nizhny Novgorod, Russia. The official name of the branch is Three Angels TV & Radio Broadcasting Network. The branch is not a separate legal entity, and acts on behalf, by order, and under the responsibility of the Organization. The Organization pays for the majority of operating costs and capital improvements of the branch. All of these costs are expensed as incurred by the Organization. Transactions of the branch are not included in these financial statements.

### 15. CONCENTRATION OF CREDIT RISK

Three Angels Broadcasting Network, Inc. maintains cash balances at several banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000.00. At December 31, 2009, the Organization's uninsured cash balances were approximately \$778,428.85.

#### 16. SUBSEQUENT EVENTS

The date to which events occurring after December 31, 2009, the date of the most recent Statement of Financial Position, have been evaluated for possible adjustment to the financial statements or disclosure is May 26, 2010, which is the date on which the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

# THREE ANGELS BROADCASTING NETWORK, INC. SCHEDULE OF PROGRAM SERVICE EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2009

## **Television and Radio Broadcasting Expenses**

Airtime	\$ 2,692,436.04
Auto	20,821.62
Broadcast services	194,354.03
Cable promotion	400.00
Contract labor	60,819.30
Cost of goods sold and given away - Satellite equipment	58,675.70
Cost of goods given away - Other	363,947.59
Depreciation	1,608,235.55
Downlink	1,183,348.97
Dues and subscriptions	6,292.37
Music production	91,553.75
Newsletter	253,965.17
Postage	377,022.65
Registration	46,589.74
Special projects	777,801.88
Supplies - broadcasting	108,354.91
Telephone	201,911.07
Travel and entertainment	195,588.88
Utilities	245,433.55
Wages and benefits	 2,816,511.55
Total Television and Radio Broadcasting Expenses	\$ 11,304,064.32

# THREE ANGELS BROADCASTING NETWORK, INC. SCHEDULE OF SUPPORTING SERVICE EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2009

Management and General Expenses		
Advertising and promotion	\$	44,589.67
Auto		45,974.94
Bad debts		13,400.00
Bank and credit card fees	•	64,642.83
Camp meeting		29,240.07
Contract labor		9,377.00
Insurance		332,826.78
Interest		1,705.34
Love gifts		26,809.09
Miscellaneous		23,644.31
Postage .		41,891.40
Professional fees		510,674.94
Rental		2,601.42
Repair and maintenance - Buildings		114,217.62
Repair and maintenance - Equipment		182,191.42
School subsidy		68,035.42
Special projects		23,599.10
Supplies - office		145,839.72
Taxes - real estate		157,155.92
Travel and entertainment		94,701.45
Trust promotion		167,122.60
Wages and benefits		1,521,812.12
Total Management and General Expenses	\$	3,622,053.16