# THREE ANGELS BROADCASTING NETWORK, INC. FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION DECEMBER 31, 2010

RECEIVED

NOV 1 4 2011

DEPARTMENT OF JUSTICE PORTLAND LEGAL

# INDEX

	<u>Page</u>
Independent Auditors' Report	1 - 2
FINANCIAL STATEMENTS AS AT OR FOR THE YEAR ENDED DECEMBER 31, 2010	
Statement of Financial Position	3
Statement of Activities	4
Statement of Cash Flows	5
Notes to Financial Statements	6 - 13
SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2010	
Schedule of Program Service Expenses	14
Schedule of Supporting Service Expenses	15

# GRAY HUNTER STENN LLP

A PARTNERSHIP OF PROFESSIONAL CORPORATIONS

#### CERTIFIED PUBLIC ACCOUNTANTS

2602 WEST DEYOUNG ST., P.O. BOX 1728 MARION, ILLINOIS 62959-7928 (618) 993-2647 FAX (618) 993-3981

MARION, ILLINOIS QUINCY, ILLINOIS OAK BROOK, ILLINOIS SYCAMORE, ILLINOIS

# INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Three Angels Broadcasting Network, Inc.

We have audited the accompanying statement of financial position of Three Angels Broadcasting Network, Inc. (a nonprofit organization) as of December 31, 2010, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Except as discussed in the fifth paragraph, we conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As discussed in Note 14 to the financial statements, the Organization does not report its investment in Three Angels T.V. and Radio Broadcast Network (Russia). All payments made to this branch are expensed when paid. In our opinion, accounting principles generally accepted in the United States of America require the branch be accounted for on a consolidated basis. The effects of that departure on the financial statements are not reasonably determinable.

The Organization's financial statements do not disclose a presentation of summarized financial data for 3ABN Philippines, Inc. This information is not available to the Organization. In our opinion, disclosure of this information is required to conform with accounting principles generally accepted in the United States of America.

In connection with the recording of real estate revocable trusts, the fair values of the trusts were based on internal estimates performed by the Organization. We were unable to obtain sufficient evidential matter in connection with the estimates of fair value.

In our opinion, except for the effects of the items discussed in the third and fourth paragraphs, and except for the effects of such adjustments, if any, as might have been determined to be necessary had we been able to apply adequate procedures to the real estate revocable trusts as discussed in the fifth paragraph, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of Three Angels Broadcasting Network, Inc. as of December 31, 2010, and the changes in its net assets and its cash flows for the year then ended in conformity with auditing standards generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The Schedule of Program Service Expenses and Schedule of Supporting Service Expenses are presented for purposes of additional analysis and are not required parts of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, except for the effects of such adjustments, if any, for the items mentioned in the preceding paragraphs, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Dray Hunter Stenn LLP July 25, 2011 Marion, Illinois

# THREE ANGELS BROADCASTING NETWORK, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2010

# **ASSETS**

Current Assets  Cash  Contributions receivable  Contributions receivable - bequests  Accounts receivable, net of allowance for uncollectible accounts of \$91,535.82  Investments  Employee advances  Deposits  Inventory  Prepaid expenses  Charitable gift annuities  Beneficial interest in charitable remainder unitrust  Assets held for sale	\$	343,722.57 6,100.00 510,870.53 440,218.27 5,982.41 1,100.00 349,445.01 226,066.81 517,569.86 19,764.56 3,629,656.97 6,050,496.99
Total Current Assets	<u>a</u>	6,050,496.99
Non-Current Assets  Cash restricted to investment in capital assets  Notes receivable Investments  Deposits  Revocable trusts  Charitable gift annuities  Beneficial interest in charitable remainder unitrust  Assets held for sale  Property and equipment, less accumulated depreciation	\$	826,013.28 76,908.77 2,796,850.88 286,350.75 34,292,536.70 12,500,111.27 410,237.26 515,251.00 8,907,541.76
Total Non-Current Assets	\$	60,611,801.67
Total Assets	\$	66,662,298.66
Current Liabilities Accounts payable Accrued wages and vacation pay Accrued sales and payroll taxes Accrued real estate tax	\$	593,672.13 241,489.39 6,510.61 149,840.04 578,923.30
Deferred revenue Current portion of long-term debt Funds due to other ministries Charitable gift annuities Liabilities under unitrust agreements		20,000.00 77,649.65 517,569.86 80,173.34
Current portion of long-term debt Funds due to other ministries Charitable gift annuities	<u> </u>	20,000.00 77,649.65 517,569.86
Current portion of long-term debt Funds due to other ministries Charitable gift annuities Liabilities under unitrust agreements	\$	20,000.00 77,649.65 517,569.86 80,173.34
Current portion of long-term debt Funds due to other ministries Charitable gift annuities Liabilities under unitrust agreements  Total Current Liabilities  Long-term Liabilities  Long-term debt Refundable advances Charitable gift annuities Liabilities under unitrust agreements	\$ \$	20,000.00 77,649.65 517,569.86 80,173.34 2,265,828.32 34,586,536.70 12,416,913.51 1,546,371.41
Current portion of long-term debt Funds due to other ministries Charitable gift annuities Liabilities under unitrust agreements  Total Current Liabilities  Long-term Liabilities  Long-term debt Refundable advances Charitable gift annuities Liabilities under unitrust agreements Other long-term liabilities	\$	20,000.00 77,649.65 517,569.86 80,173.34 2,265,828.32 34,586,536.70 12,416,913.51 1,546,371.41 3,000.00
Current portion of long-term debt Funds due to other ministries Charitable gift annuities Liabilities under unitrust agreements  Total Current Liabilities  Long-term Liabilities  Long-term debt Refundable advances Charitable gift annuities Liabilities under unitrust agreements Other long-term liabilities  Total Long-term Liabilities	\$ \$	20,000.00 77,649.65 517,569.86 80,173.34 2,265,828.32 34,586,536.70 12,416,913.51 1,546,371.41 3,000.00 48,552,821.62 50,818,649.94 10,991,847.52 4,851,801.20
Current portion of long-term debt Funds due to other ministries Charitable gift annuities Liabilities under unitrust agreements  Total Current Liabilities  Long-term Liabilities  Long-term debt Refundable advances Charitable gift annuities Liabilities under unitrust agreements Other long-term liabilities  Total Long-term Liabilities  Total Liabilities  Net Assets Unrestricted	\$ \$ \$	20,000.00 77,649.65 517,569.86 80,173.34 2,265,828.32 34,586,536.70 12,416,913.51 1,546,371.41 3,000.00 48,552,821.62

See accompanying notes.

# THREE ANGELS BROADCASTING NETWORK, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2010

		Temporarily	<b>-</b>
	Unrestricted	Restricted	Total
Revenues and Other Support			
Contributions	\$ 9,516,360.72	\$ 2,082,453.37	\$ 11,598,814.09
Charitable gift annuities	896,983.93	•	896,983.93
Unitrust contributions	•	873,061.30	873,061.30
Airtime and production fees	1,753,560.08	-	1,753,560.08
Sales of satellite equipment	5,127.10	-	5,127.10
Rental income	43,298.22	-	43,298.22
Investment income	4,263.71	-	4,263.71
Gain (loss) on disposal of assets	23.00	-	23.00
Net unrealized and realized gains and (losses)			
on investments	973.55	<b>.</b>	973.55
Change in value of split-interest agreements	(243,182.87)	1,228,245.09	985,062.22
Other	30,334.89	-	30,334.89
Net assets released from restrictions	5,477,035.83	(5,477,035.83)	
Total Revenues and Other Support	\$ 17,484,778.16	\$ (1,293,276.07)	\$ 16,191,502.09
Expenses			
Program service		•	<b>6</b> 44 400 774 45
Television and radio broadcasting	\$ 11,469,774.15	\$ -	\$ 11,469,774.15
Supporting service	0.045.404.45		2 045 404 45
Management and general	3,615,181.15		3,615,181.15
Total Expenses	\$ 15,084,955.30	<u>\$</u>	\$ 15,084,955.30
Change in net assets before prior period adjustment	\$ 2,399,822.86	\$ (1,293,276.07)	\$ 1,106,546.79
Prior period adjustment		(66,335.46)	(66,335.46)
Change in Net Assets	\$ 2,399,822.86	\$ (1,359,611.53)	\$ 1,040,211.33
Net assets, beginning of year	8,592,024.66	6,211,412.73	14,803,437.39
Net assets, end of year	\$ 10,991,847.52	\$ 4,851,801.20	\$ 15,843,648.72

# THREE ANGELS BROADCASTING NETWORK, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2010

Cook Flour from Operating Activities	
Cash Flows from Operating Activities:  Cash received from contributions	\$ 14,727,218.32
Cash received from airtime and production fees	2,039,794.13
Cash received from sales	13,127.10
Rental receipts	44,852.96
Interest received	4,263.71
Other receipts	30,334.89
Cash paid to employees and suppliers	(3,437,661.97)
Cash paid for program service	(9,581,195.48)
Interest paid	(3,309.15)
Cash paid for school subsidy	(71,691.43)
Cash paid for rental and miscellaneous expense	(46,601.85)
Net Cash Provided by Operating Activities	\$ 3,719,131.23
Cash Flows from Investing Activities:	
Purchases of property and equipment	\$ (717,813.35)
Proceeds from sales of property and equipment	2,000.00
Purchases of investments	(1,950,461.41)
Purchases of gift annuity assets	(1,819,374.35)
Proceeds from sales of investments	28,900.23
Proceeds from assets held for sale	175,257.31
Net change in notes receivable	(76,908.77) (214,146.84)
Transfer of restricted contributions to restricted cash Release of restricted cash for designated purposes	17,981.30
Release of restricted cash for non-designated purposes	49,602.54
Net Cash Used by Investing Activities	\$ (4,504,963.34)
Cash Flows from Financing Activities:	
Borrowing from revocable trusts	\$ 294,000.00
Contributions restricted for investment in equipment	214,146.84
Net Cash Provided by Financing Activities	\$ 508,146.84
Net decrease in cash and cash equivalents	\$ (277,685.27)
Cash and cash equivalents at December 31, 2009	277,685.27
Cash and cash equivalents at December 31, 2009  Cash and cash equivalents at December 31, 2010	\$ -
Cash and cash equivalents at December 31, 2010	
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash	
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities:	\$
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets	
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to	<u>\$</u>
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets	\$
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to net cash provided by operating activities:	\$ 1,040,211.33
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to net cash provided by operating activities:  Depreciation	\$ 1,040,211.33 1,447,574.54
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation  Gain on disposal of fixed assets	\$ 1,040,211.33 1,447,574.54 (23.00)
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation  Gain on disposal of fixed assets  Write-down of inventory	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation  Gain on disposal of fixed assets  Write-down of inventory  Write-down of assets held for sale Provision for bad debts  Change in value of split-interest agreements	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22)
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation  Gain on disposal of fixed assets  Write-down of inventory  Write-down of assets held for sale  Provision for bad debts  Change in value of split-interest agreements  Contributions restricted to investment in equipment	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84)
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation  Gain on disposal of fixed assets  Write-down of inventory  Write-down of assets held for sale Provision for bad debts  Change in value of split-interest agreements  Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55)
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation  Gain on disposal of fixed assets  Write-down of inventory  Write-down of assets held for sale Provision for bad debts  Change in value of split-interest agreements  Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments  Donated assets	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95)
Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95)
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation  Gain on disposal of fixed assets  Write-down of inventory  Write-down of assets held for sale Provision for bad debts  Change in value of split-interest agreements  Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments  Donated assets Increase in accounts receivable Decrease in employee advances	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets  Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation  Gain on disposal of fixed assets  Write-down of inventory  Write-down of assets held for sale Provision for bad debts  Change in value of split-interest agreements  Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments  Donated assets Increase in accounts receivable  Decrease in employee advances Increase in contribution receivable	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28)
Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in contribution receivable Decrease in contribution receivable - Bequests	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98
Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in contribution receivable Decrease in contribution receivable - Bequests Decrease in inventory	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28)
Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in contribution receivable Decrease in contribution receivable - Bequests Decrease in inventory Decrease in deposits	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98 8,528.51
Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in contribution receivable Decrease in contribution receivable - Bequests Decrease in inventory	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98 8,528.51 12,378.00
Reconciliation of Decrease in Net Assets to Net Cash  Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in employee advances Increase in contribution receivable - Bequests Decrease in inventory Decrease in deposits Decrease in prepaid expense	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98 8,528.51 12,378.00 90,232.89
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in employee advances Increase in contribution receivable - Bequests Decrease in inventory Decrease in inventory Decrease in prepaid expense Increase in prepaid expense Increase in accounts payable	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98 8,528.51 12,378.00 90,232.89 39,934.23
Cash and cash equivalents at December 31, 2010  Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in employee advances Increase in contribution receivable - Bequests Decrease in inventory Decrease in inventory Decrease in prepaid expense Increase in accounts payable Decrease in due to related parties	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98 8,528.51 12,378.00 90,232.89 39,934.23 (10,300.00)
Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in employee advances Increase in contribution receivable - Bequests Decrease in inventory Decrease in inventory Decrease in inventory Decrease in in prepaid expense Increase in accounts payable Decrease in due to related parties Increase in funds due to other ministries	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98 8,528.51 12,378.00 90,232.89 39,934.23 (10,300.00) 59,271.41
Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in contribution receivable - Bequests Decrease in inventory Decrease in inventory Decrease in inventory Decrease in prepaid expense Increase in prepaid expense Increase in due to related parties Increase in funds due to other ministries Increase in funds due to other ministries Increase in accound wages, taxes and other	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98 8,528.51 12,378.00 90,232.89 39,934.23 (10,300.00) 59,271.41 27,164.15
Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in employee advances Increase in contribution receivable - Bequests Decrease in inventory Decrease in deposits Decrease in prepaid expense Increase in accounts payable Decrease in due to related parties Increase in due to related parties Increase in accrued wages, taxes and other Increase in accrued real estate tax	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98 8,528.51 12,378.00 90,232.89 39,934.23 (10,300.00) 59,271.41 27,164.15 8,984.28 577,554.74 922,390.42
Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of inventory Write-down of inventory Write-down of inventory Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in employee advances Increase in contribution receivable - Bequests Decrease in inventory Decrease in inventory Decrease in inventory Decrease in accounts payable Decrease in accounts payable Decrease in inventory payable Decrease in deposits Increase in accounts payable Decrease in accounts payable Decrease in deposits Increase in account accounts payable Decrease in deposits Increase in account account payable Decrease in deposits Increase in accounts payable Decrease in charitable gift annuity liability Increase in liabilities under unitrust agreements	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98 8,528.51 12,378.00 90,232.89 39,934.23 (10,300.00) 59,271.41 27,164.15 8,984.28 577,554.74 922,390.42 1,052,313.72
Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities: Increase in net assets Adjustments to reconcile decrease in net assets to net cash provided by operating activities: Depreciation Gain on disposal of fixed assets Write-down of inventory Write-down of assets held for sale Provision for bad debts Change in value of split-interest agreements Contributions restricted to investment in equipment Net unrealized and realized gains and losses on investments Donated assets Increase in accounts receivable Decrease in employee advances Increase in contribution receivable Decrease in contribution receivable Decrease in inventory Decrease in inventory Decrease in deposits Decrease in due to related parties Increase in due to related parties Increase in due to related parties Increase in accound real estate tax Increase in deferred revenue Increase in charitable gift annulty liability	\$ 1,040,211.33 1,447,574.54 (23.00) 37,812.07 18,699.00 48,535.82 (985,062.22) (214,146.84) (973.55) (416,332.95) (281,765.95) 5,650.93 (16,657.28) 244,156.98 8,528.51 12,378.00 90,232.89 39,934.23 (10,300.00) 59,271.41 27,164.15 8,984.28 577,554.74 922,390.42

# THREE ANGELS BROADCASTING NETWORK, INC.

## NOTES TO FINANCIAL STATEMENTS

# **DECEMBER 31, 2010**

## 1. SIGNIFICANT ACCOUNTING POLICIES

a. Nature and purpose of operations. Three Angels Broadcasting Network, Inc. is an Illinois nonprofit corporation chartered March 26, 1985. Its purpose is exclusively religious in nature and includes, but is not limited to, the development, planning, promotion, production, and direction in cooperation with various Seventh-day Adventist organizations, all types of Seventh-day Adventist programming for electronic transmission for television, radio, and other media broadcasting throughout the world.

The Organization's primary funding sources are individual and corporate contributions.

- b. <u>Principles of presentation</u>. These financial statements are intended to present the financial position, results of operations and cash flows of Three Angels Broadcasting Network, Inc. in conformity with U.S. generally accepted accounting principles.
- c. <u>Use of estimates</u>. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
- d. Property, equipment and depreciation. Three Angels Broadcasting Network, Inc. reports gifts of land, buildings and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent of explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated assets are placed in service. The Organization's policy is to capitalize fixed assets with a cost of \$1,000.00 or more. Purchased fixed assets are carried at cost. Donated fixed assets are carried at fair market value as of the contribution date. Depreciation is computed using the straight-line method over the assets' estimated useful lives. Maintenance and repairs are charged to operations when incurred. Betterments and renewals are capitalized.
- e. <u>Cash and cash equivalents</u>. For purposes of reporting cash flows, cash and cash equivalents include unrestricted cash on hand, unrestricted cash in banks, and unrestricted cash invested in money market funds.

- f. <u>Tax status</u>. The Internal Revenue Service has determined that Three Angels Broadcasting Network, Inc. is an exempt organization within the meaning of Section 501(c)(3) of the Internal Revenue Code.
- g. <u>Inventories</u>. Inventories are stated at the lower of cost or market, determined by the FIFO method. Inventory on hand includes programming items, literature, and various promotional items. Shipping costs on inventory are included in cost of goods sold.
- h. <u>Accounts receivable</u>. Accounts receivable are recorded at their net realizable values. The Organization provides an allowance for uncollectible accounts. The allowance for accounts receivable is based upon management's assessment of the collectability of specific customer accounts and the aging of the accounts receivable. The aging of the accounts receivable is reviewed on an annual basis for accounts deemed to be uncollectible.
- i. <u>Restricted support</u>. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are classified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

#### 2. PROPERTY AND EQUIPMENT

Fixed assets and accumulated depreciation at December 31, 2010 are summarized as follows:

Land	\$	613,060.41
Land improvements		545,292.04
Buildings		6,389,320.10
Houses		725,580.07
Downlink equipment		8,407,867.09
Broadcast and office equipment	•	14,073,939.42
Vehicles		1,836,149.20
Construction in progress		60,363.59
Total	\$ :	32,651,571.92
Accumulated Depreciation	_(:	<u>23,744,030.16)</u>
Fixed Assets - Net	<u>\$</u>	<u>8,907,541.76</u>

Depreciation expense for the year ended December 31, 2010 was \$1,447,574.54.

# 3. INVESTMENTS

The following investments consist of money market accounts, United States government securities, mutual funds, equities, and real estate.

Fair values of the investments were provided by dealer or bank quotes, or appraisals. Fair values and unrealized gains (losses) are summarized as follows:

	Book Value	e Fair Value	Gross Unrealized Gain	Gross Unrealized Loss
Money market accounts	\$ 46,796	.72 \$ 46,796.72	\$ -	\$ -
Government securities	221,869	.44 227,065.85	5,196.41	-
Mutual funds	999,873	.89 1,071,464.73	71,590.84	-
Equities	1,732,836	.26 1,891,741.85	158,905.59	
Total	\$ 3,001,376	.31 \$ 3,237,069.15	\$ 235,692.84	\$ -

The fair value hierarchy of investments accounted for at fair value on a recurring basis at December 31, 2010 is as follows:

		12/31/10		oted Prices in tive Markets (Level 1)	_	nificant Other Observable Inputs (Level 2)		Significant observable Inputs (Level 3)
Money market accounts Government securities Mutual funds		46,796.72 227,065.85 1,071,464.73		46,796.72 227,065.85 ,071,464.73	\$	-	\$	-
Equities	_	1,891,741.85		,891,741.85		-	<u>-</u>	<u>-</u>
Total	\$	3,237,069.15	\$ 3	3,237,069.15	\$		Φ	<del></del>

The following schedule summarizes the investment return and its classification in the statement of activities for the year ending December 31, 2010:

	Uı	nrestricted	Temporarily Restricted	 Total
Interest income Net realized and unrealized gains (losses)	\$	4,263.71 973.55	-	\$ 4,263.71 973.55
Total Investment Return	\$	5,237.26	<u>\$</u>	\$ 5,237.26

## 4. LEASED PROPERTY

Three Angels Broadcasting Network, Inc. leases transponder services, and various parcels of land, for the establishment of downlink installations under operating leases expiring in various years through 2017.

Minimum future rental payments under non-cancelable operating leases having remaining terms in excess of one year as of December 31, 2010 for each of the next five years and in the aggregate are:

2011	\$ 2,852,670.58
2012	2,761,348.17
2013	1,793,850.94
2014	711,908.17
2015 and beyond	110,704.47
Total minimum future rental payments	\$ 8,230,482.33
, occur i i i i i i i i i i i i i i i i i i i	

Total minimum future rental payments have not been reduced by \$42,000.00 of sub-lease rentals to be received in the future under non-cancelable sub-leases.

Rental expense for the year ended December 31, 2010 was approximately \$3,798,446.58. These costs are included in various expense categories.

## 5. LONG-TERM DEBT

Following is a summary of long-term debt at December 31, 2010:

Note payable to individual, due within 30 days after demand, interest at 7.0%, due quarterly.  Debt is relieved in the event of the lender's death.	\$ 20,000.00
Less: Current maturities	\$ 20,000.00 20,000.00
Long-Term Portion of Debt	\$ -

Total interest expense for notes payable and other obligations during the year ended December 31, 2010 was \$1,400.00.

# 6. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes at December 31, 2010:

Capital assets	\$ 1,350,615.82
Operations	273,949.85
Special projects and other	1,546,754.24
Charitable unitrusts	1,680,481.29
Total	\$ 4,851,801,20
1 0(4)	

# 7. RELEASE OF TEMPORARILY RESTRICTED NET ASSETS

Net assets were released from restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

Purpose restrictions accomplished:	
Capital Assets	\$ 17,981.30
Operations	1,298,075.43
Special projects and other	173,029.27
Transponder fees	<u>290,440.02</u>
Total purpose restrictions accomplished	\$ 1,779,526.02
Maturity of split-interest agreements	3,697,509.81
Total net assets released from restrictions	\$ 5,477,035.83

# 8. DONATED ASSETS

During the year ended December 31, 2010, the Organization received donated assets valued at \$416,332.95. The assets received are recorded at fair market value and are included in contribution revenue.

#### 9. ADVERTISING COSTS

Advertising costs are charged to operations when incurred. Advertising costs for the year ended December 31, 2010 were \$59,662.92.

# 10. SPLIT-INTEREST AGREEMENTS

Three Angels Broadcasting Network, Inc. is the beneficiary of several irrevocable charitable remainder unitrust agreements under which the assets funding the trusts were transferred to the Organization. Under these agreements, the Organization is to pay certain amounts for specified periods of time to the donors. The assets received are recorded at fair market value in the financial statements. The liabilities under unitrust agreements are recorded at the present value of expected future cash flows to be paid to the donors. Discount rates range from 3.6% to 7.4% in calculating the present value of the liabilities under unitrust agreements. The present value calculations are based upon single or joint life expectancy as applicable.

The Organization is the beneficiary of two charitable remainder unitrusts under which a third party maintains control of the trust assets. Under these agreements, the Organization will

receive their portion of the trust assets upon the death of the donors. The beneficial interest in the charitable remainder unitrusts has been recorded, at the present value of the estimated future distributions, in the financial statements.

The Organization is the beneficiary of several revocable cash trust and property trust agreements. Assets received under revocable trust agreements are recorded as assets and refundable advances at fair value when received. Contribution revenue for the assets received is recognized when the agreements become irrevocable or when the assets are distributed to the Organization for its unconditional use. It is the Organization's policy, upon revocation, to remit the amounts deposited, plus any accrued, unpaid, or capitalized interest on the account, including situations where the account value has decreased below the amounts deposited.

The Organization is the beneficiary of several charitable gift annuities under which the assets funding the agreements were transferred to the Organization. Under these agreements the Organization is to pay fixed amounts for specified periods of time to the donors. The assets received are recorded at fair market value in the financial statements. The annuity liabilities are recorded at the present value of expected future cash flows to be paid to the annuity beneficiaries. Various discount rates are used in calculating the present values of the annuity liabilities. Present value calculations on some annuities are based upon single life expectancy, while others are based upon double life expectancy.

By Board action December 5, 2007, the Organization internally assigned company owned buildings and real estate with a historical cost of \$7,387,380.00 to the annuities asset account.

California requires gift annuity assets be maintained in separate reserve funds adequate to meet future payments under outstanding California annuity agreements. The Organization has separately invested funds sufficient to meet the California reserve requirements. A summary of gift annuity assets at December 31, 2010 is as follows:

Level 1 Inputs:	Cost	Fair Value
California	\$ 5,118,883.98	\$ 5,194,060.17
All other states	<u> 7,662,436.46</u>	7,823,620.96
Total	\$12,781,320.44	<u>\$ 13,017,681.13</u>

California requires that 50% of the required reserves be maintained in specified governmental fixed income investments. The remaining 50% can be invested in securities traded on the New York and American Stock Exchanges, regional exchanges, and NASDAQ.

# 11. CONTRIBUTIONS RECEIVABLE

Contributions receivable represent December 31, 2010 contributions received in January, 2011.

### 12. FAIR VALUE OF FINANCIAL INSTRUMENTS

The Organization's financial instruments, none of which are held for trading purposes, include cash, investments, accounts receivable, contributions receivable, charitable gift annuities, accounts payable, notes payable, funds due to other ministries, accrued expenses, and liabilities under unitrust agreements. The Organization estimates that the fair values of all financial instruments at December 31, 2010, other than investments which are recorded at fair value, do not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying statement of financial position. The estimates, however, are not necessarily indicative of the amounts that the Organization could realize in a current market exchange.

# 13. RELATED PARTY TRANSACTIONS

The Organization regularly engages in transactions with various related parties. Following is a summary of related party transactions for the year ending December 31, 2010:

	Due To		Due From	Cor	ntributions To
Employee advances	\$ -	\$	5,982.41	\$	-
Cash Trusts	303,210.08		· -		-
Operating Cash			303,210.08		
Three Angels T.V. and Radio Broadcast (Russia)	-		-		410,329.00
3ABN Phillippines, Inc. (Phillipines)	 10,300.00	_			119,066.76
Total	\$ 313,510.08	<u>\$</u>	309,192.49	\$	529,395.76

3ABN Philippines, Inc. (Philippines) is a separate legal entity. Three Angels Broadcasting Network, Inc. exercises control over this entity by providing the majority of their revenue. See Note 14 regarding Three Angels T.V. and Radio Broadcast Network (Russia).

#### 14. BRANCH

The Organization established a branch of Three Angels Broadcasting Network, Inc. in Nizhny Novgorod, Russia. The official name of the branch is Three Angels TV & Radio Broadcasting Network. The branch is not a separate legal entity, and acts on behalf, by order, and under the responsibility of the Organization. The Organization pays for the majority of operating costs and capital improvements of the branch. All of these costs are expensed as incurred by the Organization. Transactions of the branch are not included in these financial statements.

# 15. CONCENTRATION OF CREDIT RISK

Three Angels Broadcasting Network, Inc. maintains cash balances at several banks. Beginning December 31, 2010, and running through December 31, 2012, all noninterest-bearing transaction accounts are fully insured, regardless of the balance of the account, at all FDIC insured institutions. MMDA and NOW accounts are not eligible for this unlimited insurance coverage, regardless of the interest rate, even if no interest is paid on the account. Other interest bearing accounts, including MMDA and NOW accounts, are insured

by the FDIC up to \$250,000.00. At December 31, 2010, the Organization did not have any uninsured cash balances.

#### 16. PRIOR PERIOD ADJUSTMENT

The Organization determined that Temporarily Restricted Net Assets were overstated for the year ended December 31, 2009, by \$66,335.46. This resulted in a reclassification between Temporarily Restricted Net Assets, which were overstated, and Funds Due to Other Ministries, which were understated.

# 17. SUBSEQUENT EVENTS

The Organization has been named as a co-defendant in a federal lawsuit filed in Chicago on June 20, 2011.

Management has reviewed the allegations made in the complaint and does not believe the claims against the Organization have any merit, and will vigorously defend the Organization's good name.

The date to which events occurring after December 31, 2010, the date of the most recent Statement of Financial Position, have been evaluated for possible adjustment to the financial statements or disclosure is July 25, 2011, which is the date on which the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

# THREE ANGELS BROADCASTING NETWORK, INC. SCHEDULE OF PROGRAM SERVICE EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2010

# Television and Radio Broadcasting Expenses

Airtime	\$	2,745,689.29
Auto		22,814.77
Broadcast services		226,123.75
Cable promotion		7,995.60
Contract labor		59,288.19
Cost of goods sold and given away - Satellite equipment		84,952.73
Cost of goods given away - Other		665,943.05
Depreciation		1,447,574.54
Downlink		1,225,592.19
Dues and subscriptions		2,962.96
Music production		70,606.39
Newsletter		221,908.48
Postage		397,494.44
Registration		50,617.55
Special projects		599,026.67
Supplies - broadcasting		70,489.42
Telephone		187,142.27
Travel and entertainment		252,119.06
Utilities		229,747.97
Wages and benefits		2,901,684.83
Total Television and Radio Broadcasting Expenses	\$_	11,469,774.15

# THREE ANGELS BROADCASTING NETWORK, INC. SCHEDULE OF SUPPORTING SERVICE EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2010

# Management and General Expenses

Advertising and promotion	\$ 59,662.92
Auto	35,121.49
Bad debts	48,535.82
Bank and credit card fees	85,475.12
Camp meeting	56,038.22
Contract labor	6,940.00
Insurance	377,871.91
Interest	3,309.15
Love gifts	11,063.45
Miscellaneous	44,271.10
Postage	44,150.56
Professional fees	380,924.98
Rental	2,330.75
Repair and maintenance - Buildings	76,206.76
Repair and maintenance - Equipment	183,551.15°
School subsidy	71,691.43
Special projects	24,530.53
Supplies - office	153,983.56
Taxes - real estate	156,504.01
Travel and entertainment	136,996.50
Trust promotion	80,289.23
Wages and benefits	 1,575,732.51
Total Management and General Expenses	\$ 3,615,181.15