# IN THE CIRCUIT COURT OF THE SECOND JUDICIAL CIRCUIT FRANKLIN COUNTY, ILLINOIS

## THREE ANGELS BROADCASTING NETWORK,

Plaintiff

110

v.

ILLINOIS DEPARTMENT OF REVENUE, Defendant, and THOMPSONVILLE COMMUNITY HIGH SCHOOL DIST. NO. 112, and THOMPSONVILLE SCHOOL DIST. NO. 62, Intervenors

**Defendants** 

No. 04 MR 15

Barbara S. Rowe Administrative Law Judge

### **VOLUME ONE OF FIVE**

## ANSWER AND ADMINISTRATIVE RECORD OF THE ILLINOIS DEPARTMENT OF REVENUE



#### LISA MADIGAN

Attorney General of Illinois Revenue Litigation Bureau 500 S. Second Street First Floor Springfield, Illinois 62706 (217) 782-9022

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THREE ANGELS BROADCASTING NETWORK,

Plaintiff

V

No. 04 MR 15

ILLINOIS DEPARTMENT OF REVENUE, Defendant, and THOMPSONVILLE COMM. HIGH SCHOOL DIST. NO. 112, and THOMPSONVILLE SCHOOL DIST. NO. 62, Intervenors

**Defendants** 

## ANSWER AND ADMINISTRATIVE RECORD OF THE ILLINOIS DEPARTMENT OF REVENUE

Now Comes the Illinois Department of Revenue and Brian Hamer, Director, through their attorney, LISA MADIGAN, Attorney General, and respectfully submits as its Answer to the Complaint For Administrative Review filed in this cause, the following record of administrative proceedings taken before the Illinois Department of Revenue, together with the exhibits submitted thereto, pursuant to 735 ILCS 5/3-101, et seq.

Respectfully submitted,

Brian Hamer, Director Illinois Department of Revenue

By: LISA MADIGAN
Attorney General of Illinois
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500 South Second Street
Springfield, Illinois 62706
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## THREE ANGELS BROADCASTING NETWORK,

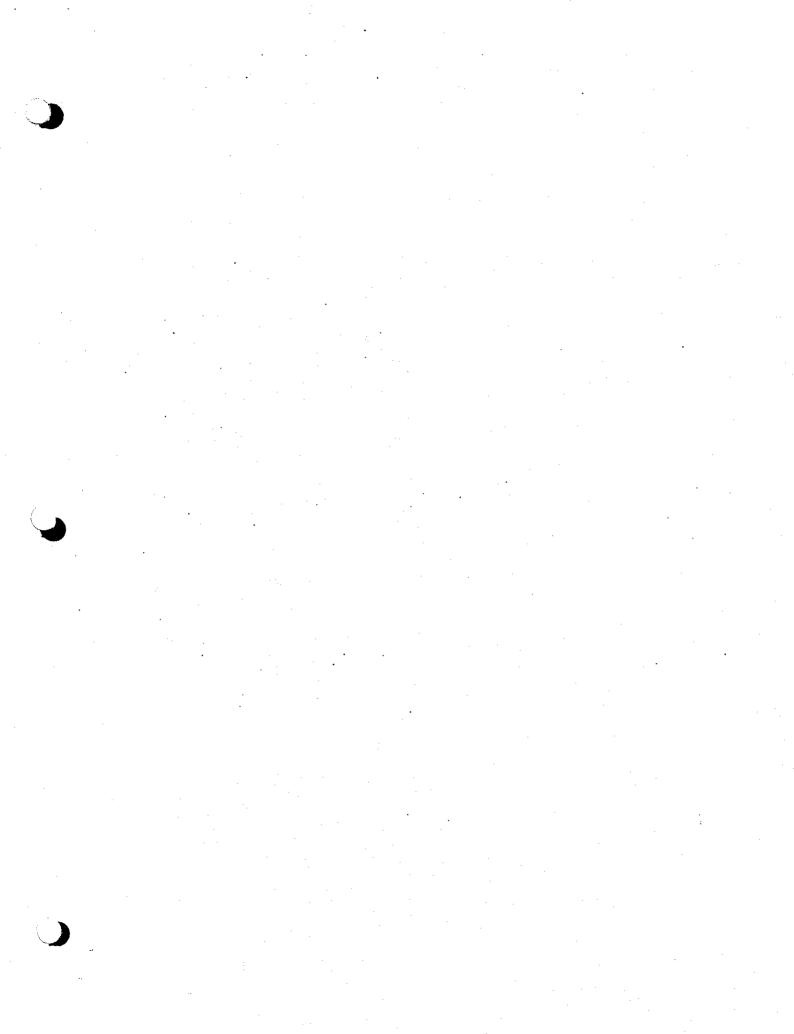
V.

# ILLINOIS DEPARTMENT OF REVENUE, and THOMPSONVILLE COMMUNITY HIGH SCHOOL DISTRICT NO. 112, and THOMPSONVILLE SCHOOL DISTRICT NO. 62

## 04 MR 15

## **TABLE OF CONTENTS**

I	Transcript	. 000001-000739
II	Department Exhibits	. 000740-000755
ш	Applicant's Exhibits	
IV	Intervener's Exhibits	. 000842-001087
v	Notices, Motion, Orders	. 001088-001412
VI	Briefs	. 001413-001530
VII	Offers of Proof	. 001531-001709
VIII	Administrative Decision	. 001710-001757



· 1	STATE OF ILL	
2	DEPARTMENT OF I OFFICE OF ADMINISTRA	
3		
4	THREE ANGELS BROADCASTING NETWORK,)	
5 6	Applicant,	) ) ) DOCKET NO. 00-28-01 ) DOCKET NO. 01-28-07
7	and ) THE DEPARTMENT OF REVENUE OF THE ) STATE OF ILLINOIS,	)
9	Respondent.	) ) )
10	and )	
11	THOMPSONVILLE COMMUNITY HIGH SCHOOL DISTRICT NO. 12, and	
12	THOMPSONVILLE SCHOOL DISTRICT ) NO. 62, )	) 
14	Intervenors. )	
15		
16	Hearing held on September	c 23, 2002, at the
.17	Offices of the Illinois Department Jefferson Street, Basement Conferer	of Revenue, 101 West
18	Springfield, Illinois, scheduled fo	or the hour of 10:00
19	PRESENT:	
20	MS. BARBARA ROWE, Administrative Law Judge	
21	MS. DONNA M. DODD, CSR	
22	GOLEMBECK REPORTING	SERVICE
23	Connie S. Golembeck (217) 523-8244	
24	(217) 632-8244	

1.	APPEARANCES:
2	MR. KENT STEINKAMP Special Assistant Attorney General
3	101 West Jefferson Springfield, Illinois 62702
4	Appeared on behalf of the Respondent.
5 6	
7	MR. NICHOLAS P. MILLER Sidley, Austin, Brown, Wood, L.L.C.
8	555 West Fifth Street Los Angeles, California 90013
9	Appeared on behalf of the Applicant.
10	
11	MR. LEE BOOTHBY Boothby & Yingst
12	4545 42nd Street, N.W., Suite 201 Washington, D.C. 20016
13	Appeared on behalf of the Applicant.
14 15	
16	MR. D. MICHAEL RIVA Attorney at Law
17	226 East Main West Frankfort, Illinois 62896
18	Appeared on behalf of the Applicant.
19	
20	MS. MERRY RHOADES Robbins, Schwartz, Nicholas,
21	Lifton & Taylor, Ltd. 230 Regency Centre
22	Collinsville, Illinois 62234-4635
23	Appeared on behalf of the Intervenors.

APPEA	ARANCES CONTINUED:				
	Robbins, Schwartz,	Nichol	as,		
	20 North Clark, Su	iite 900			
	Chicago, Illinois	60602-4	115		
	Appeared on h	ehalf c	of the	Intervenors	•
ALSO					
	Mr. Eugene Hanses			· .	
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			v		
1					
		Robbins, Schwartz, Lifton & Tayl 20 North Clark, St Chicago, Illinois Appeared on the ALSO PRESENT: Mr. Danny Shelton	MS. JOANNE H. PETTY Robbins, Schwartz, Nichol Lifton & Taylor, Ltd 20 North Clark, Suite 900 Chicago, Illinois 60602-4  Appeared on behalf of  ALSO PRESENT: Mr. Danny Shelton Mr. Eugene Hanses	MS. JOANNE H. PETTY Robbins, Schwartz, Nicholas, Lifton & Taylor, Ltd. 20 North Clark, Suite 900 Chicago, Illinois 60602-4115  Appeared on behalf of the  ALSO PRESENT: Mr. Danny Shelton Mr. Eugene Hanses	MS. JOANNE H. PETTY Robbins, Schwartz, Nicholas, Lifton & Taylor, Ltd. 20 North Clark, Suite 900 Chicago, Illinois 60602-4115  Appeared on behalf of the Intervenors  ALSO PRESENT: Mr. Danny Shelton Mr. Eugene Hanses

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1	<u>I N D E X</u> WITNESS PAGE NUMBER
3	DANNY SHELTON Direct Examination by Mr. Miller 36
4	
5	
6	
7	
8	
9	EXHIBITS
10	
11	NUMBER ADMITTED INTO EVIDENCE
12	Department's Exhibit Number 1 27
13	Department's Exhibit Number 2 27
14	
15	Applicant's Exhibit Number 1 46 Applicant's Exhibit Number 2 59
16	
17	
18	
19	1 7 4 +
20	
2 1	
22	
23	
24	

ADMINISTRATIVE LAW JUDGE ROWE: I usually do some preliminary things before we get into the hearing This is Donna Dodd. She's my court reporter. itself. She has my permission to interrupt at any time, because she can only take one person's testimony or statements at a time. So if she says stop, we all stop. We have a number of attorneys over here. One needs to be the representative for the Applicant. can't have all four of you objecting or all four of you doing, you know, whatever you will feel necessary. So if you'd like to elect one person to be the spokesperson. MR. MILLER: That's fine. Can we allow that, I think certain attorneys will be handling certain witnesses. ADMINISTRATIVE LAW JUDGE: That's fine, as far as, I mean, as far as cross examination and things like that, that's fine. 18 MR. MILLER: Yes. ADMINISTRATIVE LAW JUDGE: That's fine. what I don't want is all four of you deciding that you 21 want to object to every comment. 22 MR. MILLER: No, that's fine.

ADMINISTRATIVE LAW JUDGE: So if you will

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please tell me who will be the major spokesperson. 1 MR. MILLER: Presently? 2 ADMINISTRATIVE LAW JUDGE: Uh-huh. . 3 MR. MILLER: That would be Mr. Boothby. 4 ADMINISTRATIVE LAW JUDGE: Okay. 5 Same with you, Merry and Joanne, if you want 6 to do that. 7 Which one of the two of you will it be? MS. RHOADES: And what we intend to do is when 9 we do our own witnesses, as Mr. Miller indicated, we 1.0 would do the objection for those. 11 As far as the primary spokesperson, we've got 12 some prehearing matters that will be brought up. Those 1.3 will be done by Joanne. 14 ADMINISTRATIVE LAW JUDGE: All right. 1.5 MS. RHOADES: We're not going to --16 ADMINISTRATIVE LAW JUDGE: Okay. Just don't 17 have everybody objecting to everything all at once. 18 MS. RHOADES: We won't. 19 ADMINISTRATIVE LAW JUDGE: Make sure all of 20 your exhibits are marked and each page is numbered so 21 that if you're referring to Applicant's Exhibit 27, 22 make sure everyone's on the same page with you. 23 Does -- now, we do have some prehearing 24

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matters that need to be taken up I believe as well.
   think there is --
              MS. RHOADES: I think so.
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              ADMINISTRATIVE LAW JUDGE: -- I've got a
   Notice to Produce at Trial and a Motion to Quash that
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   were faxed to the Department on the 20th I believe.
              Is that what you wanted to address or
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              MS. RHOADES: Yes.
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              MS. PETTY: Yes.
              ADMINISTRATIVE LAW JUDGE: All right.
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              MS. RHOADES: I think it's their motion, so we
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    would just respond to it.
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              ADMINISTRATIVE LAW JUDGE: All right.
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              MR. BOOTHBY: You're ready, Your Honor?
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              ADMINISTRATIVE LAW JUDGE: Yes.
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              MR. BOOTHBY: The Applicant, counsel for the
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    Applicant received a Notice to Produce at Trial from
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    the Intervenor, and there were -- it consisted of some
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    three pages and twenty-nine specific requests to
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    produce.
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              I think one of them, Number 7, related to the
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    production of witnesses for adverse examination.
                                                       The
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    remainder dealt with the production of documents.
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              We filed a Motion to Quash on the grounds
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that it appeared to us that the request was really discovery.

Many of the items that were requested as far as the documents were concerned had been previously part of the request for documents that were made during discovery.

There was objections that were filed by the Applicant, and there was a hearing and an Order entered by the court back in April of this year indicating which documents were going to be produced and those documents were produced.

The rule that was claimed by the Intervenors was Supreme Court Rule 237, and the committee notes that we've indicated in our Motion to Quash clearly states that the purpose of the rule is not for discovery purposes.

In fact, the rule itself states: The appearance that the trial of the party or person who at the time of the trial is an officer, director, or employee of a party may be required by serving the party with a notice designating the persons who are required to appear.

The notice also may require the production at the trial of the originals of those documents or

tangible things previously produced during discovery.

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If the party or person is a nonresident, and it goes on to something that's not related. The committee note states this: Paragraph B has been revised to clarify the fact that Rule 327(b) is not a discovery option to be used on the eve of trial in lieu of a timely request for the production of documents, objects, and tangible things pursuant to Rule 214.

Discovery of relevant documents, objects, and tangible things should be diligently pursued before trial pursuant to Rule 214.

Under the new paragraph Rule 237(b) Request to Produce at Trial will be expressly limited to those documents, objects, and tangible things produced during discovery.

Now, the other item deals with the request that certain individuals who were employed, who are employees or officers of the Applicant appear at trial.

The Intervenors in their list of witnesses listed three witnesses: Steve Webb, Cynthia Humm, and Joseph McKerty.

Up until we received this particular notice to produce, there was no indication that they were

going to seek to present as witnesses those individuals that are employees or officers of Three ABN, and we think that the Motion to Produce should be quashed based upon the specific wording of the rule. And I might say, that if you go through that list of documents, there are all kinds of documents that which relevancy is questionable, but on the eve of trial it would have been impossible and is impossible to put all those documents together. ADMINISTRATIVE LAW JUDGE: Thank you, Mr. 10 Boothby. 11 MS. PETTY: Thank you, Your Honor. 12

Just in response, we have no quarrel with what Rule 237 says, but we do believe that it is a proper Rule 237, in that it lists, requires the production of things that we've already asked for in discovery, and to the extent that they were produced in discovery, we're entitled to the originals of those things at the production here at the hearing.

Now, with respect to relevancy issues and things that were not produced in discovery --

ADMINISTRATIVE LAW JUDGE: Excuse me. I need to take a recess.

(Discussion off the record.)

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ADMINISTRATIVE LAW JUDGE: Back on the record.

MS. PETTY: And with respect to the employees of the Applicant that we've listed it lists, produce the following witnesses at hearing for purposes of adverse examination: Linda Shelton, Danny Shelton, Larry Ewing, Robert Russell, and Mollie Steenson.

2-1

I just want to clarify we're not trying to call these witnesses in our own case in chief, just for adverse examination. A Rule 237 is the only proper way to get these witnesses in for adverse examination.

Because they're employees and officers of
Three ABN, we could not subpoen them. These are
witnesses that we've deposed because they've been
disclosed as witnesses by the Applicant, so we're
allowed to rely on the fact that they've listed them as
their prospective witnesses.

And since we've expended the money to depose them, we'd like the opportunity for adverse examination.

so to that extent, we don't really -- there is no basis for why the actual 237 request is invalid, just that, if -- for the documents that were already produced in discovery, we're entitled to have originals for use in our case in chief and the witnesses here for

adverse examination.

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ADMINISTRATIVE LAW JUDGE: Okay. To the extent that the documents were made available during discovery, do you want to reply?

MR. BOOTHBY: We really don't have any problem producing those documents which are in fact originals.

Many of the documents which we produced are copies, I mean, so we have our copy of copies, and we certainly have no -- no problem with them seeing copies of documents that we have.

There are I think three perhaps originals, three or four original documents that we do have that are in fact original documents. For instance, a tax return for Three ABN is not an original document. The original document was filed, so we don't have those documents.

But to the extent that we have original documents, we don't have any problem with them being used.

I would say that we have no problem stipulating that copies of the documents may be introduced in lieu of original documents for evidentiary purposes, if that's the reason for the request.

ADMINISTRATIVE LAW JUDGE: Is that the reason 1 for the request? 2 MS. PETTY: Yes, yeah. ٠3 MS. RHOADES: And we would want to make sure 4 that if they have the originals here, that the copy 5 that we have, Judge, is the same as the original, which 7 we don't know. ADMINISTRATIVE LAW JUDGE: Right, and that's 8 I think that's a reasonable request, and I think 9. Applicant is willing to comply with that. 1.0 They did -- was it the Articles of 11 Incorporation that you wanted to keep the original of 12 or the Charter? 13 MR. RIVA: Both of those. 14 ADMINISTRATIVE LAW JUDGE: Okay. They do have 15 the original of the Charter and the Articles of 16 Incorporation, and they did ask that copies be 17 submitted into evidence because they'd like to keep 18 their original. 19 MS. RHOADES: That's fine. 2.0 ADMINISTRATIVE LAW JUDGE: I feel that's 21 reasonable as well, so that you're welcome to look over 22 the original, but it will not be admitted into 23

evidence.

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Regarding these witnesses, I believe you said that Linda Shelton would be a witness for you anyway, is that correct, or -- what I'm concerned with is, these witnesses, and since they have deposed them and they were listed as your witnesses.

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MR. BOOTHBY: In the original filing that we made of prospective witnesses we listed a number of witnesses. We had a paragon list, which we indicated that witnesses that may be called as witnesses.

We understood that the court did not want us to present witnesses that would only provide duplicative testimony. I think we were admonished several times about that, and we may or may not call some of the witnesses that we listed on our may call, most recent may call list if their testimony would be cumulative.

My understanding is that regardless of whether depositions have been taken of witnesses, whether witnesses have been listed as a prospective witness, for the other side to call that witness they must list that witness on their prospective witness list.

ADMINISTRATIVE LAW JUDGE: Do you want to address that?

MS. PETTY: Are they saying that they're not going to bring these witnesses?

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ADMINISTRATIVE LAW JUDGE: I'm not sure.

MR. BOOTHBY: We're not saying -- to the extent that the witness's testimony would be cumulative, we may not present those witnesses.

We respect the Court's admonition to us that we should not present cumulative testimony. Some of the testimony would be cumulative. If what we feel is necessary that had been covered by a witness, we don't plan to present cumulative testimony.

MS. PETTY: Based on the deposition testimony that's been presented these witnesses that we've requested in this 237 would not provide cumulative testimony of other witnesses, and so I think we're still entitled to have them appear to present evidence that came out during the depositions and not leave it to the discretion of the Applicant to say that they have cumulative testimony, so they're not going to call them.

We're entitled to, pursuant to 237, to cross examine and to use these witnesses' testimony as evidence in our case in chief.

ADMINISTRATIVE LAW JUDGE: I'm going to go

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ahead and rule that the Applicant will need to have
   Linda Shelton, Danny Shelton, Larry Ewing, Robert
   Russell, and Mollie Steenson available in case there is
   some testimony that they want to elicit, but will not
   be able to find from the witnesses that you have agreed
   that you are going to provide.
              And as to the rest of the Notice to Produce,
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   as to the original documents, I think we've worked that
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   out.
              Is that correct?
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              MR. BOOTHBY: Yeah. My understanding, as I
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   understand it, just so we're in agreement, they are not
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   now, by they, the Intervenors are not requiring us or
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    asking us to produce documents that were not produced
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    during the discovery period, am I correct on that?
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              MS. PETTY: That's correct.
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              ADMINISTRATIVE LAW JUDGE: Okay.
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              MR. BOOTHBY: All right. Then we are in
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    agreement.
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              ADMINISTRATIVE LAW JUDGE: Okay. Then everyone
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    is in agreement?
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              MS. PETTY: Yes.
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              ADMINISTRATIVE LAW JUDGE: All right.
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              These witnesses will be produced and I'm
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going to deny the Motion to Quash as it stands and with the reservations that I've already expressed.

MS. PETTY: We have one other preliminary matter regarding, on the same, Applicant's notice concerning prospective witnesses that was part of the Motion to Quash.

ADMINISTRATIVE LAW JUDGE: Uh-huh.

MS. PETTY: They list several witnesses that we would ask to be stricken as irrelevant. One of them is, the first witness is Ken Denslow, Applicant's number two witness, and in the Applicant's witness disclosure they disclose him as the President of the General Council, General Conference of Seventh-day Adventist to provide testimony as to the religious activities of the Applicant and its affiliation in connection with the Seventh-day Adventist Church.

In his position as the President of the Illinois Conference of the Seventh-day Adventist, he'd be in the same position to testify as to the use of the property as Mr. Ted Wilson was, who was the Vice President of the General Conference of the Seventh-day Adventist whom Your Honor has already stricken as irrelevant, and for the same reason we ask that Mr. Denslow be stricken as a witness.

And the same with Pastor Bill Bishop who has never been disclosed in there list of prospective witnesses. They say he's going to be testifying in the place of Samuel Thomas, but we have no basis to know that they have the same basic knowledge from which to testify to, and we just -- there is not sufficient disclosure of Pastor Bill Bishop for us to be aware.

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To be put on notice of what the testimony is going to be would be an unfair surprise to the Intervenors at this point to allow him to testify.

And with regard to Douglas Batchelor, his proposed testimony is the religious ministry of Applicant and the contents of the religious programming.

As far as we can tell, Mr. Batchelor is not an employee or part of Three ABN. He's listed as part of Amazing Facts at an address in California, and to the extent he's going to, we just don't -- there is not enough foundation for his testimony.

We believe it would be an unfair surprise to us at this point to allow him to testify as to the content of the religious programming since that was an issue that Your Honor has decided in the Motion In Limine, was an issue we could not get into.

ADMINISTRATIVE LAW JUDGE: Okay. Those are the only ones --

MS. PETTY: Yes.

1.

ADMINISTRATIVE LAW JUDGE: -- that you have any objection to?

MR. MILLER: Your Honor, I dealt with these particular issues, so if I may speak to them most directly?

ADMINISTRATIVE LAW JUDGE: Yes.

MR. MILLER: As to this last minute Motion In Limine, Elder Denslow is an, indeed an employee of the Seventh-day Adventist Church, the Illinois Conference President, but he's also a member of the Three Angels Board and has firsthand knowledge of its operations and activities as a member of the Board.

And I believe the case law suggests that
Board oversight, an affiliation and religious
affiliation is part of determining whether a religious
organization is running a charity, and so we think he's
distinct from Elder Wilson in that regard.

As far as the change to Bill Bishop for Samuel Thomas, what happened, Mr. Thomas was a pastor at Three ABN and he was on our witness list to talk about his pastoral activities and duties at the

broadcast facility, to talk about the activities of the department there.

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After we submitted the witness list he actually left Three ABN at the end of, I believe, July or August of this year. Opposing counsel, neither State's counsel or Intervenors deposed Mr. Thomas. They have no -- they made no inquiry as to the testimony that he would have given, and what we've done is just substituted someone else in the department who will give the same testimony we believe that Mr. Thomas would have given.

And opposition cannot argue on prejudice, because they chose not to depose the original witness anyway, so there is no sense that they've gained information which is now unuseful in any sense.

This is merely a generic switch of two individuals who will testify to the same thing.

Elder Batchelor, I'm not sure there is an issue there. We have him on our list. I believe we have a short summary and we're going to ask about this in a moment of Three ABN and programming and this five minute video will talk about a number of different programs on Three ABN, and that in lieu of calling this particular witness, we would be willing not to have to

call him.

MS. PETTY: In response to the position of Mr. Denslow as a Board member, based on the production request given to us, their list of Board members for 2000 and 2001, Mr. Denslow doesn't appear on either of those lists as a member of the Board, so to that extent, that is a complete surprise to us that he has the capability to testify as a Board member.

And Pastor Bishop, it may be that it's just a generic switch, but we just don't have sufficient information, and I think at this point it's a little bit too late to be switching witnesses based, and especially since the disclosure is so insufficient in the first place.

They're going to testify as to pastoral activities and other religious activities, and I guess I'll just leave Mr. Batchelor since they're not sure if they're going to call him.

ADMINISTRATIVE LAW JUDGE: Number one, I remind everyone that the taxable years in question are 2000 and 2001.

Is the information that Pastor Bill Bishop has relevant to those two years?

MR. MILLER: Yes. He was with Three ABN in

book a

1	2001.
	ADMINISTRATIVE LAW JUDGE: So he was there
2	
3	during?
4	MR. MILLER: Yes.
5	MS. PETTY: He could have been disclosed,
6	should have been.
7	ADMINISTRATIVE LAW JUDGE: All right. I gues:
8	my concern is that you did not in fact depose Pastor
9	Samuel Thomas who they're stating has the same type of
10	information that Bill Bishop will be testifying to.
11	And Ken Denslow you're stating was not a
12	Board member?
13	MR. MILLER: Your Honor, Elder Denslow is the
14	President of the Illinois Conference and the position
15	of the President of the Illinois Conference has been a
16	Board member for the last several years. I understand
17	Elder Kolter was previous to Mr. Denslow.
18	Mr. Denslow came on at the very beginning of
19	this year.
20	MR. SHELTON: Uh-huh.
21	MR. MILLER: But was familiar with Three ABN'
22	operations, but prior to his role as President he was
23	Secretary of the Conference and worked with Three ABN

on various projects and is very familiar with their



activities on a firsthand basis, so he is a fact witness, not just a reviewing expert if you will.

1.4

MS. PETTY: So he came on the Board in 2002?

MR. MILLER: In January of 2002 he officially became a Board member, but he was certainly involved with and aware of Three ABN's operations and activities prior to that from his role at the Illinois Conference with his President serving on the Board until he assumed that position himself.

ADMINISTRATIVE LAW JUDGE: I think I'm going to go ahead and allow these witnesses and then you can object as far as relevancy or if you think there is something that's not been disclosed prior, but for my sake, I'd rather have a full record than something that's not part of the record and then I'm trying to make a finding of fact without any substantiation in the record itself.

MR. BOOTHBY: Your Honor, we have one other preliminary matter, somewhat of an inquiry. We understand that videos that are to be introduced into evidence require five copies.

We have -- we will have five copies of, at least a couple of the videos later today, or in one case later today and in one case tomorrow.

2.4 Does the '-- does Your Honor require those 7 five videos to be present before we actually introduce the video if they are produced during the course of the hearing? ADMINISTRATIVE LAW JUDGE: No. It's just, when you have Intervenors and Applicants you normally 6 have a case that's right for appeal. 7 MR. BOOTHBY: Right. 8 ADMINISTRATIVE LAW JUDGE: And we do not have the facilities here in the Department to make those 1.0 kind of copies, so that's why, again, for the same 11 reason, that's why I said everything had to be on eight 12 and a half by eleven inch sheets. 13 We no longer have the photocopying 14 15 16

We no longer have the photocopying capabilities we used to have for plats and surveys and things like that. So it just makes it much easier for us when we're copying, especially for administrative review to have things either copied for us or have them on the same size sheets that we can copy.

So if that helps to clarify for everyone why that became part of the order.

MR. BOOTHBY: Okay.

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Just a question of mechanics.

Does the machine, the video machine that is

currently in back of Your Honor, is that working at the present time, do you know? 2 ADMINISTRATIVE LAW JUDGE: They told me it 3 was. I have not had an opportunity to check it out 4 this morning because I was moving furniture if you want 5 to know the truth. MR. BOOTHBY: Okay. 7 ADMINISTRATIVE LAW JUDGE: If it doesn't work, 8 I can go down to the video people and say, would somebody please come help us out with that. 10 MR. BOOTHBY: Okay. Thank you. 11 ADMINISTRATIVE LAW JUDGE: Anything else 12 preliminarily? 13 Okay. Mr. Steinkamp, if you'd like to 14 proceed. 15 MR. STEINKAMP: Judge Rowe, I'm Kent 16 Steinkamp. I represent the Department. I prepared two 17 exhibits for this hearing of the protest of the 18 Department's Denial of Exemption for Property Tax. 19 These exhibits represent the two separate tax 20 years that have been consolidated for consideration 21 together in this proceeding, and I placed the originals 22 of those exhibits before you. I've provided copies to 23 the court reporter and to the other parties in this 24



1 case.

They are, both exhibits are similar and I'll describe them generally. The first page of each is the Certification of Record signed by a designee of the Director of the Department of Revenue, Glen Bower, and this certifies that the documents are true and correct copies of documents that are received, prepared, or maintained by the Department in the regular course of its business.

After the first page in each exhibit is a letter of protest from the Applicant, which protests the Department's decision of denial.

In addition to that is the Department's, a copy of the Department's decision and the original application submitted in each by the Applicant for each year.

Exhibit 1 is a little different from Exhibit 2 in that in Exhibit 1 I've included two letters from representatives of taxing districts who expressed opposition of the application.

I don't include those exhibits necessarily as evidence, but because the ability to enter an objection by a taxing district is part of the procedure, that's expressly permitted under the statutes.

It's more of a procedural matter than evidentiary, and at this time I would move that Department's Exhibits 1 and 2 be introduced into evidence. MR. BOOTHBY: We have no objection. MS. RHOADES: No objection. ADMINISTRATIVE LAW JUDGE: Let the record reflect that Department's Group Exhibits 1 and 2 are admitted into evidence. (Department's Group Exhibit Numbers 1 & 2 were admitted into evidence.) MR. STEINKAMP: Your Honor, with that the Department has nothing further to present at this time, but on behalf of the Department and also speaking for the Intervenors, I believe we do reserve the right from this point forward to present evidence in rebuttal to the presentation of the Applicant here or to cross examine Applicant's witnesses, and also to object when appropriate to evidence, motions, and other presentations by the Applicant. We, of course, also reserve the right to present appropriate motions as necessary, and I

suppose, I don't mean to complicate this too much, and

I don't anticipate this problem at all, but there may

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come a time when the Department notices that -- that the Intervenors are taking a position that may be contrary to something that the Department as a matter of policy would have some input about.

As I say, I don't, having dealt with this case over a long period of time now, I don't anticipate that happening, but I believe I simply have to reserve the possibility of that coming up.

ADMINISTRATIVE LAW JUDGE: I think that's definitely true, because you've got a different interest.

2.4

MR. STEINKAMP: It's somewhat different.

ADMINISTRATIVE LAW JUDGE: Similar, but certainly you're a separate party from the Intervenors. That's why I was just asking for one to represent them, not the total interest of all Intervenors, just for clarification.

MR. STEINKAMP: All right. And also, in most cases, since you've asked for someone to be the lead attorney, I believe that Merry Rhoades would be primarily the lead attorney for the -- for this side of the hearing.

ADMINISTRATIVE LAW JUDGE: Okay. Thank you.

MR. STEINKAMP: And that's all I have.

ADMINISTRATIVE LAW JUDGE: Thank you. 1 Mr. Boothby? 2 MR. BOOTHBY: Mr. Miller will take on the 3 first witness. MR. MILLER: I have a brief opening 5 statement. Is that appropriate? ADMINISTRATIVE LAW JUDGE: Yes, uh-huh. 8 MR. MILLER: Okay. 9 Your Honor, Three Angels Broadcasting 10 Network, a religious broadcasting ministry, finds 11 itself in somewhat of an extraordinary position of 12 having to prove what both the federal government and in 13 fact the State of Illinois have agreed is true for the 14 years 2000 and 2001, and that is that it is a 15 not-for-profit charitable organization organized and 16 operated exclusively for religious purposes. 17 We even have letters from the IRS for 2000 18 showing their 501(c)(3) status, and we also have a 19 letter from the Illinois Department of Revenue stating 2.0 that in fact Three Angels is a religious ministry 2.1 operated exclusively for exempt purposes. This other 22 letter related to sales and use tax issues. 23

24

But it is I think somewhat extraordinary that

the State, the Department, the same Department is taking what appears to be an opposite position in this case. Three ABN finds itself in court having to prove that its main facility, not some far flung operation, but it's where it carries out the vast majority of its work, programming, broadcast, administrative facilities, are in fact in furtherance of its tax exempt religious purposes.

1.3

Fortunately for Three Angels, I believe it will not be difficult to show this, their name itself you will hear testimony is from the 14th Chapter of Revelation. Three Angels spread the everlasting Gospel to every kindred, tongue of people around the world, and I think the evidence will show that this is in fact their primary and exclusive purpose.

Illinois law requires, I filed the pretrial, a trial brief here where I did my best to set out the standards here in Illinois on that front, makes clear that to be exempt the property needs to be used exclusively for religious purpose.

The case law makes two things clear, that an exclusive use is a primary use. There can be incidental uses that may not fit into that purpose without it disqualifying the property itself, and that

religious use is not confined just to the Sunday or Saturday church attendance, but extends beyond that to the distribution and dissemination of religious messages through various media.

The witnesses we are putting on today will present evidence that in fact this is what Three Angels, Three Angels ministry does. That the President will be testifying this morning that, as I -- the five, the checklists of the five factors that the Courts appear to use.

Three ABN was organized by its Articles and Bylaws as a not-for-profit religious entity, that it was to have no personal profit or inurement, no shareholders, that it had a clause that if Three ABN was dissolved that the assets would go on to other not-for-profit charitable organizations and no private individual.

The third point being, that it not only supports missionary activities, but you will hear testimony that it itself is a missionary organization, that its leaders, while not formally credentialed, are lay pastors and ministers of the Gospel that travel 40 or 50 times a year and putting on preaching and praise services in churches throughout America and overseas;

that they have a ministries hotline that's manned by a staff of five pastors during the year of 2000 and 2001 to pray and to give biblical answers to questions that arise; that they work closely with the Seventh-day Adventist Church to support their missionary activities overseas through providing free and the low cost programming through traveling overseas.

1.0

You will discovery that Three Angels actually supports facilities, missionary facilities overseas, both in the Philippines and in Russia. They pay the salaries of employees who broadcast messages there.

The fourth factor you'll find that they provide substantial amounts of both their time, airtime, documents, videos, and CDs free to the viewing public, below cost frequently, and certainly no more than at cost the evidence will show.

The only reason the evidence will show that
Three ABN is able to survive is from its charitable
donations, and if it was attempting to run as a
business, it would have gone out of business many many
many years ago.

And that there are thousands, tens of thousands of viewers around the world who agree with the State of Illinois and the federal government that

Three ABN furthers a religious purpose, and that's why they're supported with their funds, but for those funds it would be operating at a dreadful dreadful loss.

Any sales from videos, from CDs, which all have a religious content, even the satellite sales that you will hear testimony about, the satellite dishes that are sold receive only Three Angels Broadcasting or one kind of satellite receives that.

Another satellite that is sold receives Three Angels Broadcasting along with some other religious ministry of broadcasting. There is no widely available commercial or secular kinds of programming sold. These are sold at and below cost to further expand the viewing pool of Three Angels Network.

And you will hear testimony from accountants agreeing that in fact these sales are made in furtherance of Three Angels tax exempt purpose, and they're not an unrelated form of business income.

You will hear testimony that Three Angels have a net revenue of nearly 14, around \$14 million for 2000 and 2001, and the vast majority of that, 80 percent to 90 percent came from charitable donations. That any that came from any kind of sales of these related items was -- was a very small percentage.

Certainly incidental and secondary and immaterial to Three ABN's source of income from purely charitable sources.

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Three Angels is in its seventeenth or eighteenth year of operation because of this charitable support, and if it was attempting to operate as a business or with a profit, they would have closed its doors many many years ago. That's what the evidence will show before presenting it to the court.

ADMINISTRATIVE LAW JUDGE: Thank you, Mr. Miller.

Did you want to do an opening statement?

MS. RHOADES: We'll do a brief opening

statement, Your Honor.

On behalf of the Intervenors, the Thompsonville Elementary School District 62 and the Thompsonville High School District Number 112, what we believe has happened, we're not going to sit here and try to educate this court on what actually Illinois case law is with respect to property tax exemptions. This Hearing Officer has heard us expound that in numerous documents, in numerous times, and I'm not going to attempt to do that at this time.

I'm sure the court will entertain written

arguments from us at a later time where that will be fully laid out. 2 What we believe is going to happen here in 3 this hearing quite honestly is, they're not going to be 4 able to show those standards are set forth in case law, and particularly pursuant to the Illinois Property Tax 6 Code, that the property was in fact in exempt use for 2000 and 2001. Thank you. ADMINISTRATIVE LAW JUDGE: Thank you. MR. MILLER: We'd like to call our first 10 witness to the stand. 11 ADMINISTRATIVE LAW JUDGE: All right. 12 MR. MILLER: Mr. Danny Shelton. 13 Where is the stand by the way, Your Honor? 14 ADMINISTRATIVE LAW JUDGE: Right here. 15 (The Witness was sworn 16 by the ALJ.) 17 DANNY SHELTON 18 called as a witness herein, at the instance of the 19 Applicant, having been first duly sworn on his oath, 20 was examined and testified as follows: 21 ADMINISTRATIVE LAW JUDGE: Please be seated. 22 MR. MILLER: Your Honor, if I may stand in the 23 well of the court. 24

ADMINISTRATIVE LAW JUDGE: I apologize for the 1 accommodations, but as I said, it was a question of 2 trying to find a room big enough. MR. MILLER: That will be fine. I'm just going to be moving around and handing documents and it 5 may be useful if I can stand here. DIRECT EXAMINATION BY MR. MILLER: 8 Good morning, Mr. Shelton. Good morning. 10 Can you tell us your full name and address 11 for the record this morning? 12 Danny Lee Shelton. I live at 2954 New Lake A.. 13 Road, West Frankfort, Illinois 62896. 14 Can you tell me the organization you work for 15 and your position with that organization? 16 A. I work for Three Angels Broadcasting Network, 17 Incorporated, and I'm the President. 18 Q. And can you briefly describe to me your 19 overall responsibilities? 20 Well, as President I'm Chief Executive 21 Officer and I carry forth the policies that the Board 22 sets to make sure they're directed to the operations, 23 and so I oversee the operations, for instance, oversee

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the Broadcasting Department, the Programming
    Department, the Financial Department, even the physical
 2
    building and maintenance, the outside.
 3
              I also represent Three Angels Broadcasting in
 4
    raising of the funds of the finances to proclaim the
 5
    Gospel to the world to complete its mission to going
    into all the world.
              I travel weekends and do PR work along with
 8
    my wife. We preach and do music and hold religious
 9
    services most weekends a year, and we do the hiring and
10
    the firing so to speak, and we just kind of oversee the
11
    general operations.
12
              There is numerous other things that show up
13
    every day, but in general.
14
         Q. I'm sure we'll go into some of those in your
15
    testimony later on.
16
         A. All right.
17
              Is -- how long have you held this position?
18
              Since we incorporated in I think 1985 or
19
    yeah, '86, '85 or '86.
20
              And are you the member of any church, Mr.
21
22
    Shelton?
              I'm a member of the Seventh-day Adventist
23
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Church.

Do you hold any title or position in that Ο. 1 church? 2 I'm an ordained elder. Α. 3 And what does that mean? 4 Ο. Well, it means I'm ordained to do the and 5 participate in events that the church, that the 6 official church, Seventh-day Adventist Church 7 operates. For instance, in communion services the 9 elders help with and comes to the communion of passing 10 out the bread and the wine, the new wine we call it, to 11 the foot washing services, to who, as Jesus said, do 12 these likewise as you see me do. 13 I also represent the church as far as going 14 and visiting and to hospitals and praying with people 15 and to do things very similar to a minister but I'm not 16 an ordained minister. 17 Can you baptize? 18 Can you baptize? 19 I can baptize, yes. 2.0 Α. And have you baptized? 21 0. I have. 22

Are you a minister of the Gospel?

I am a minister of the Gospel. I have been

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Α.

for probably 20 years and even before Three Angels Broadcasting Network, though I was a carpenter, I ministered on weekends for a number of years where we'd go preach and sing in churches and try to evangelize and help people what we know about. Are you an ordained minister? I'm not ordained by the Seventh-day Adventist Church as a minister, just as an elder. I see. Okay. Before we go further into questions about Three Angels I did want to bring to your attention two items of evidence that have already been entered in this court. The State has submitted applications that you and your attorneys submitted protesting this action, but attached to one of those, and these have been entered into evidence, and so I think we do need your comments if you know anything about them, are two letters, and I'm looking then at, I don't know if this has been labeled particularly.

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Do we have an exhibit number for this?

Department's Group Exhibit Number 1, is that how

we're --

ADMINISTRATIVE LAW JUDGE: Yes, that's correct.

MR. MILLER: Okay. That's what we're calling 1 2 it. Okay. And on Pages 8 and 9 you will find two 3 letters and I've asked you if you're familiar with those letters? 5 THE WITNESS: I am familiar with these 6 7 letters. 8 And how are you familiar with those letters? 9 Actually, I've never seen them until after 10 the depositions and then I was handed a copy of these letters. 11 12 Now, these letters make certain factual 13 claims and statements, is that right? Well, they appear to. I think they're trying 14 to do that, yes. 15 16 And what are those claims? Q. What do those letters claim about Three ABN? 17 18 MS. RHOADES: I'm going to object on the 19 questioning on a lack of foundation with regard to how he can interpret the writers of these letters, what 20 they intend to convey or the facts that they're 21 22 conveying. 23 ADMINISTRATIVE LAW JUDGE: If you'd like to 24 rephrase.

MR. MILLER: I'll rephrase the question, Your Honor.

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Do you see any claims in that letter regarding Three ABN and its relation to the community that you feel is in error?

THE WITNESS: Yes, definitely.

The letter from the Mayor of Thompsonville where he says, we adamantly oppose. He says that we have worked hard over the years to maintain good streets, lighting, and upgrade our municipal sewers and water system, and that he's basically saying all of this is done with tax money and services that Three Angels Broadcasting Network benefited.

Actually Three ABN is outside the Village of Thompsonville. Our facilities that we're talking about, we receive no water. We put in our own sewers. We get water from the Rend Lake District. They do not maintain our roads, and in fact, on much of Three ABN's roads where we have properties, we not only pay property taxes, but they have made us, the County has made us pay cash out-of-pocket.

Which I think we're the only people in the County that pay as much as 3,000 if we want our roads oiled and chipped, because they always say, well, we

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don't have any money and you all don't pay taxes. So I
 2.
    said, well, go to the courthouse and see that we pay
 3
    more than most people here, but I'm not successfully,
    so actually I've paid twice.
 4
              The truth of the matter is Three ABN
 5
    installed almost, which we can show later on, almost
 6
    $150,000 of water and sewer systems that actually
    helped the city of Thompsonville.
              And we maintain two pump systems on our
1.0
    property that if Thompsonville's system has a problem,
11
    I have to pay for it to get it done, so to me this is
    the most ridiculous letter I've ever seen.
12
13
              Because when I ask them for help or can you
14
    do this or that, he always says to me, well, you're not
15
    in the Village. We only help the Village.
16
              MS. RHOADES: I'm going to object. That's
    hearsay and not responsive to the question and ask that
17
    it be stricken.
18
              ADMINISTRATIVE LAW JUDGE: We're going to
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2.0
    strike that position of his testimony.
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              MR. MILLER: Which portion, Your Honor?
22
              ADMINISTRATIVE LAW JUDGE: The portion
   regarding the --
23
24
              MS. RHOADES: The Mayor's statement.
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ADMINISTRATIVE LAW JUDGE: -- the Mayor's statement.

MR. MILLER: The second letter, Mr. Shelton, the following page, I believe it is Page 9, does that

THE WITNESS: Yes, it does.

Q. And what would that be?

A. Give me just a second to, I haven't seen it in just a little bit of two weeks.

contain, in your view, any factual misstatements about

Three Angels Broadcasting and its relation to others?

Well, number one, he's saying what we think. This letter is actually saying that the County Review Board, however, the property in question is a television studio not a church. They have paid taxes to this Township for several years knowing that it's a profitable organization. He's saying what we think we know now, knowing that we're a profitable organization that should pay its fair share. What has changed?

The truth of the matter is, we have never paid taxes on that property. We built it in 1991. It was never even assessed until 2000. It's exactly the opposite.

That's my question, what has changed? We've been here since 1991 and if we were not tax exempt,

we've always, the State of Illinois says we're tax 1 exempt. The 501 federal government says we are. 2 MS. RHOADES: I'm going to object and ask that 3 this be stricken as well. It's not responsive to the 5 question. MR. MILLER: The first portion was responsive 6 I believe. ADMINISTRATIVE LAW JUDGE: Yes. The last part was not, so I'm going to have the latter part stricken from the record. 1.0 MR. MILLER: That's probably sufficient, Mr. 11 Shelton, unless there is something else in there that's 12 directly ---13 THE WITNESS: Yes. It says they're continuing 1.4 to purchase properties in great amounts, and at this 15 time or another time we can tell about the properties, 16 but the insinuation in both letters, and the first 17 letter actually he says, we're buying up properties and 18 they claim that we're taking these properties out of 19 taxation when in fact they weren't in taxation. They 20 weren't taxable, so we're not taking anything out of 21 22 being taxed. 23 We're just wondering why we are being taxed

against what we believe are our rights and privileges

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from the State of Illinois after all of these years.
              Thank you, Mr. Shelton.
 2
              Mr. Shelton, does your organization, and I'll
 3
    use Three Angels for short instead of the full name
    everytime.
              Okay.
         Α.
              On the property, on the five acre parcel at
 7
    3390 Charlie Good Road that is the subject of -- of
    this action?
             Pardon, the question?
10
             The five acre parcel at 3390 Charlie Good
         0
11
    Road?
1.2
              Yes.
13
         Α.
              That is the subject of this case?
14
         0.
              Yes.
15
         Α.
         Q. And the deed to that property, I'm handing
16
   you what's marked Applicant's Exhibit 1, and I will
17
   give copies to everyone else. You probably need one
18
    for the Judge.
19
              ADMINISTRATIVE LAW JUDGE: Thank you.
2.0
              MR. STEINKAMP: She can have mine. I've got
21
22
    one.
              MR. MILLER: That one's for the court.
23
              Do you recognize that document?
24
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1	THE WITNESS: Yes.
2	Q. And what is that document?
3	A. This is a document, the Warranty Deed of the
4	property that we purchased from the Croslins.
5	Q. And is that the subject property?
6	A. This is part of the subject property. I
7	think there was a total of about 70 acres, in which
8	five, the five that we're talking about is part of this
9 .	acreage.
10	MR. MILLER: Okay. I'd like to proffer this
11	to the court as Applicant's Exhibit Number 1.
12	ADMINISTRATIVE LAW JUDGE: Okay.
13	Any objection?
14	MS. RHOADES: No objection.
15	ADMINISTRATIVE LAW JUDGE: Mr. Steinkamp, any
16	objection?
17.	MR. STEINKAMP: No.
18	ADMINISTRATIVE LAW JUDGE: Okay. I'd like the
19	record to reflect that Applicant's Exhibit Number 1 is
20	admitted into evidence.
21	Will you please initial and date that?
22	(Applicant's Exhibit Number 1
23	was admitted into evidence.)
24	MR. MILLER: Mr. Shelton, I'd like to ask you

about the background and purposes of Three Angels Broadcasting.

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Who founded Three Angels Broadcasting?
THE WITNESS: I did.

Q. And what does the name Three Angels Broadcasting mean?

Where did it come from?

A. It comes from Revelation, the 14th Chapter beginning with verses six where it talks about three angels. It's an in times message for an in times people and prophecy acts and revelation and it talks about three angels and the first angels says, fear God and give glory to him for the hour of his judgment has come, referring to the last day events; and it says, worship him who created heaven and earth.

The second angel talks about the Babylon has fallen, has fallen, come out and hear my people, talking about confusion. Babylon represents confusion in the bible, and it talks about giving a message to the world that Jesus is coming soon.

The third angel talks about the mark of the beast, and it's the third angel, and tells people, warns people actually not to partake of this, not to bow down to the image or to the beast itself, and so

this was, we felt like inclusive of Seventh-day
Adventist beliefs to promote the Gospel of the Lord
Jesus Christ through all the world believing in the
second coming of the Lord Jesus, second advent of the
Lord Jesus Christ.

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1.0

1.3

Q. Does the Three Angels message have a special meaning to any particular group of people?

MS. RHOADES: I'm going to object, foundation.

ADMINISTRATIVE LAW JUDGE: If you'd like to rephrase and lay some foundation.

MR. MILLER: Do you know if this message has any special meaning to any particular group of people?

THE WITNESS: Well, it, particularly to the

Seventh-day Adventist Church, even where we formed our name, seventh day, because it's inclusive in the three angels messages in keeping the seventh day sabbath instead of the first day of the week that traditional people do, and also it talks about the second coming of Jesus, thus second advent of Jesus, therefore the name Seventh-day Adventist.

- Q. Can you tell me then how you actually went about founding this organization?
- A. Yes. What made me start it, my daughter and I were traveling singing on weekends in churches. My

first wife had been killed in an automobile accident in 1982, and I had an eleven year old daughter. The three of us had been singing, and so Melody and I continued to sing and, even though my wife was killed, we gave testimony that we blame sin, death, and disease on the devil and not on God.

And so, therefore, people began to ask us to come and minister, and then several television stations said, well, let's hear your testimony. As I went to those television networks I saw things that I didn't like, things that I didn't believe in. I saw networks that I thought the people were living life-styles, they were doing things that was inconsistent with the mission of the Gospel.

MS. RHOADES: I'm going to object on this testimony. First of all, it's nonresponsive to the question. Secondly, there's no foundation as to what he believes is people who are living an appropriate life-style.

MR. MILLER: Your Honor, this has to do, if I may respond, an important part of understanding the organization as its purpose is, why it was formed and certainly the -- the statements that are being made go to the understanding of Mr. Shelton.

There is no attempt to present to the court an objective standard of life-style and these people were falling beneath that. It goes to why Mr. Shelton wanted to found Three Angels and what the purpose of Three Angels would be, and I think it goes to providing that context for the court to understand how this organization was formed and why it was formed and what its purposes are.

2.0

I think that the objection is based on hearsay or speculating as to what other thoughts missed the point of what his testimony is being provided for.

ADMINISTRATIVE LAW JUDGE: I'm going to overrule the objection. I'd like to know what the history is and also why Mr. Shelton in fact founded it.

THE WITNESS: So as I traveled to these networks, several of them, and we would sing. We saw the way they were raising funds. They called them praise-a-thons. I felt they were beg-a-thons and I didn't see anything in the scripture that says people should be begging for funds, and they had always bothered me.

Things that they were preaching and saying theologically I felt was wrong and I wondered why my church wasn't more involved with the Seventh-day

Adventist Church, why though we had half hour programs showing once in a while, why didn't we own networks proclaiming what we thought.

I wondered why there wasn't a network where just the average person, whether he had money or didn't have money, could afford to have airtime and give his particular view of the Gospel, and it seemed that these networks were, in my opinion, to the point that, unless you had a lot of money or unless you knew a lot of people, you couldn't get on them.

So I would lay awake at night sometimes thinking about those, and then in 1984, in November on such night, I was laying awake and basically about two in the morning and saying, I wonder, basically talking to the Lord, why don't we as a church have a television station that doesn't do all of this, that where there is really a need that mission is the focus of it, average everyday people can be a part of it.

And the impression came to me, why don't you build it, and my first thought was, and I didn't hear an audible voice, just impression. I'm kind of talking to myself.

Well, I don't have money. I don't have property. I don't have equipment. I don't have an

education in communications. I only have a high school education period. I'm a carpenter. I know about building houses and churches, but that's mostly, and the impression came to me.

б

suddenly I thought about Moses and the bible who had been away from the people for 40 years, was 80 years old when he took the call and his previous wife had been murdered and yet God used him. I thought of Joseph. He was sold in the slavery by his own family and didn't end up staying in slavery. God brought him up to be a prince of the land and allowed him to be accomplished. And then I thought of Ellen V. White, a young lady in the middle 1800's who was impressed to found the Seventh-day Adventist Church.

MR. MILLER: What did you do?

A. I said, Lord, if they can do this, I think you're telling me I'll go forward. You supply every need but I won't beg for money. If it's you, the needs will be provided.

Q. And what did you do?

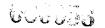
What happened next?

What -- how did you form this thing?

A. Well, I talked to my brothers and my family, and so my brother, who was a lay pastor in the

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Adventist Church and his wife Ema Lou, Kenny and Ema
    Lou Shelton, and Linda, my -- I remarried actually
    after my first wife was killed in '82. In November of
    184 T remarried Linda Shelton, and before I said,
    well, let's do something about it. Let's form a
 5
    network.
              So we got some attorneys from Benton,
 7
    Illinois, and asked them to set us up as a nonprofit
 8
    501(c)(3) charitable organization, religious
 9
    charitable, and then we applied for the State of
10
    Illinois and granted by each.
11
         Q. So you had Articles of Incorporation drawn
12
13
    up?
         Α.
              Yes.
14
              And Bylaws?
         Q.
15
         Α.
              Yes.
16
              And let me approach you, Your Honor, and give
17
    you the Articles.
18
              Do you recognize this document, Mr. Shelton?
19
              Yes, I do.
20
         Α.
              And what is that?
21
         0.
              These are the State of Illinois Articles of
22
    Incorporation of Three Angels Broadcasting Network.
23
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Says we're incorporated under the laws of the State of



Illinois and been filed in the office and it shows that and it sets forth our purposes.

Q. And what was your understanding of what your purposes were as reflected on this document?

A. I'm sorry?

- Q. What is your understanding of your organization's purpose as reflected on this document?
- A. Well, Item A for instance includes a lot. We develop. We plan. We promote. We produce, and direct incorporation with various other religious organizations, all types of religious programming where the electronic transmissions for television and radio broadcasting throughout the world.

We also do a number of other things, that we buy. We sell. We distribute. We produce in association with other, as we said earlier, religious ministries.

- Q. Is that reflected in the Articles of Incorporation?
  - A. Yes, it is, Item B.
- Q. And do the Articles set up any sort of shareholders or individuals who will profit from the operation?
- A. No.

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MS. RHOADES: I'm going to object.
                                                   The
 1
    document speaks for itself.
 2
              ADMINISTRATIVE LAW JUDGE: Sustained.
 . 3
              MR. MILLER: Did you plan to set up any
    shareholders?
 5
              THE WITNESS: No.
 6
             Any individuals who would profit from the
 7
    organization?
         Α.
             No.
 9.
         O. And is that reflected in your Articles of
10
11
    Incorporation?
              MS. RHOADES: I'm going to object. Again, the
12
    document speaks for itself.
1.3
              MR. MILLER: Well, the document doesn't speak,
14
    Your Honor.
1.5
              ADMINISTRATIVE LAW JUDGE: That's correct, and
16
    I think the document has sufficient information in it
17
    that we understand that there are no shareholders in
1.8
    this corporation.
19
              MR. MILLER: Okay. I just wanted to get that
20
    in the record apart from the original documents.
21
              ADMINISTRATIVE LAW JUDGE: I understand.
22
              THE WITNESS: So do I answer that?
23
              MR. MILLER: I think that the court has taken
24
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notice that there is no inurement, no profit clause in
 1
    the Articles of Incorporation.
 2
              THE WITNESS: All right.
              MR. RHOADES: I'm going to object. I don't
    think that was the question, no inurement and no
 5
    profit. It was no shareholders. I think those are
 6
    different.
              MR. MILLER: All right.
 8
              ADMINISTRATIVE LAW JUDGE: I think those are
   two separate. It's getting to semantics.
10
              MR. MILLER: She can't have it both ways, Your
11
    Honor. She doesn't want me to actually have the clause
12
13
    read yet.
              Is it your understanding then that as an
14
    organization you were going to forbid any personal
15
    inurement and profit?
16
              THE WITNESS: Yes, we did forbid personal
17
    inurement and profit.
18
             And you believe that's reflected in the
19
   Articles, do you?
20
21
         Α.
             Yes, I do.
              MR. MILLER: I would like to submit the
22
23
   Articles into evidence.
              ADMINISTRATIVE LAW JUDGE: I believe I've
24
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already agreed that you can submit a copy, that you
 1
    would like to keep the original.
 2
              MR. MILLER: That's what we would like to do,
 3
    Your Honor, yes. We'll ask that we can trade.
 4
              MS. RHOADES: Your Honor, we were not provided
 5
    a copy that's been given to the witness and we would
 6
    like to compare that with our own copies to make sure
    there's no additional documents.
              MR. MILLER: Let's give you the original to
    look at. Yeah, that's fine.
10
              MS. PETTY: What do you call this?
11
             MR. MILLER: These are the Articles of
12
    Incorporation.
13
              ADMINISTRATIVE LAW JUDGE: Articles of
14
    Incorporation.
15
              MS. PETTY: I mean number wise.
16
              MR. MILLER: Oh, this is Number 2.
17
              ADMINISTRATIVE LAW JUDGE: Applicant's Exhibit
18
    Number 2.
19
              MR. MILLER: And at the same time, Mr.
20
    Shelton, did you put together Bylaws?
21
              ADMINISTRATIVE LAW JUDGE: Can you wait just a
22
23
    second?
              Is there any --
24
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1	MS. RHOADES: Well, I'm still looking. We had
2	not been provided the same copy so I wanted to make
3	sure.
4	ADMINISTRATIVE LAW JUDGE: Okay. Let's take
5	about a two minute recess and give the Intervenor an
6.	opportunity to double check the Articles of
7	Incorporation.
8	MR. STEINKAMP: Can we make that a five minute
9	recess?
10	ADMINISTRATIVE LAW JUDGE: Yes. We can make
11	that a five minute recess.
12	(Whereupon a short recess
13	was taken.)
14	ADMINISTRATIVE LAW JUDGE: Back on the
15	record.
16	Have you had an opportunity?
17	MS. RHOADES: Yes, we have, and we have no
18	objection.
19	ADMINISTRATIVE LAW JUDGE: And, Mr. Steinkamp?
20	MR. STEINKAMP: No objection.
21	ADMINISTRATIVE LAW JUDGE: Okay. Let the
22	record reflect that Applicant's Exhibit Number 2 is
23	admitted into evidence. Please initial and date this.
24	

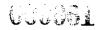
1	(Applicant's Exhibit Number 2
2	was admitted into evidence.)
3	MR. MILLER: I'd like to ask you, Mr. Shelton,
4	if those Articles are the ones that were in effect for
5	2000 and 2001?
6.	THE WITNESS: Yes.
7	ADMINISTRATIVE LAW JUDGE: Did you want to
8	wait for Mr. Boothby?
9	MR. MILLER: I'm handling this witness so I
10	think we're all right.
11	ADMINISTRATIVE LAW JUDGE: Okay. I just didn't
12	know if you noticed he had left.
13	MR. MILLER: I have here another document, and
14	I'll give the original to the Judge.
15	Did you at the same time have Bylaws for your
16	organization put together?
17	THE WITNESS: Yes, we did.
18	Q. And are these the Bylaws that were in effect
19	in 2000 and 2001?
20	A. Yes, they are.
21	MR. MILLER: I'd like to submit these then in
22	as Exhibit Number 3.
23	ADMINISTRATIVE LAW JUDGE: Any objection to
24	the admission into evidence of Applicant's Exhibit

Number 3? MS. RHOADES: No objection. ADMINISTRATIVE LAW JUDGE: Mr. Steinkamp? 3 MR. STEINKAMP: I have no objection. ADMINISTRATIVE LAW JUDGE: Let the record 5 reflect that Applicant's Exhibit Number 3 is admitted 6 into evidence. 7 (Applicant's Exhibit Number 3 8 was admitted into evidence.) 9 MR. MILLER: Mr. Shelton, if in the event, 10 Lord forbid, that Three Angels should stop operating 11 and dissolve as a corporation, do you know what would 12 happen to the assets of the organization under your 13 Articles and Bylaws? 14 THE WITNESS: Yes, I do. They would be 15 distributed among another nonprofit organization. 16 And to your knowledge has Three Angels 17 Broadcasting operated consistently with these Articles 18 and Bylaws especially during the years 2000 and 2001? 19 MS. RHOADES: I'm going to object, foundation. 20 21 MR. MILLER: To your knowledge? I've established that he was the President 22 for the whole period. I'm not sure what more 23 foundation is needed, Your Honor. 2.4



overrule your objection. 2 MR. MILLER: And the answer was, Mr. Shelton? THE WITNESS: Yes, we have. 4 Now, did you at some point seek a tax exemption from the IRS for your organization? 6 Yes, early on. 7 Α. And did you receive such tax exemption? Ο. 8 Yes, we did. 9 Α. Applicant's Exhibit Number 4, Mr. Shelton, 10 what is that document? 11 Okay. Recognition that we determined that 12 you are exempt from federal government income tax under 13 Section 501(c)(3) of the Internal Revenue Code. 14 And what is the date on that? 15 Ο. May 21, 1986. 16 Α. And, in fact, that is -- is that the tax 17 exempt letter from the IRS recognizing that Three 18 Angels was an exempt organization? 19 20 Α. Yes. And do you believe, is it your understanding 21 that Three ABN has held that status unbroken until this 22 23 present day? 24 Α. I do, yes.

ADMINISTRATIVE LAW JUDGE: I'm going to



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MR. MILLER: Applicant's Exhibit -- I'd like
 1
    to move this into evidence, Your Honor.
 2
              ADMINISTRATIVE LAW JUDGE: Is there any
٠3
    objection to the admission into evidence of Applicant's
 4
    Exhibit Number 4?
              MS. RHOADES: No objection.
 6
              MR. STEINKAMP: I have none.
 7
              ADMINISTRATIVE LAW JUDGE: Let the record
 8
    reflect that Applicant's Exhibit Number 4 is admitted
 9.
    into evidence.
10
                              (Applicant's Exhibit Number 4
11
                              was admitted into evidence.)
12
              MR. MILLER: Number 5, what is that, Mr.
13
    Shelton, that document?
14
              THE WITNESS: This is from the Internal
15
    Revenue Department of Treasury and it says, our records
16
    indicate that a determination of this letter issued in
17
    1986 granted your organization exemption from federal
18
    income tax under Section 501(c)(3) of the Internal
19
    Revenue Code and that this letter is still in effect,
20
    and this was October 30, 2000.
21
              Okay. I've got two other tax exempt
22
    letters. Maybe we'll do this altogether and move them
23
    in all at one time.
24
```

from the State of Illinois? Yes, we did. Α. 3 Mr. Shelton, I'm going to give you two letters, Applicant's Exhibit Numbers 6 and 7. 5 Α. Okay. 6 And if you can briefly describe to us what 7 those document are? 8 Okay. Α. And what dates are on them, starting with the 10 Q. early document? 11 June 7, 1996. It's from the Illinois 12 Department of Revenue, Office of Local Government 13 Services, Sales Tax Exemption Section. It says, we've 14 received your letter, and based on the information you 15 furnished, we believe Three Angels Broadcasting Network 16 of West Frankfort, Illinois, is organized and operated 17 exclusively for religious purposes. 18 Consequently, the sales of any kind of this 19 organization are exempt from retailers, occupational, 20 21 etcetera. What department, what organization issued 22 that letter? 23 The Office of the Local Government Services, 24

Did you at any time seek tax exemption status

1	Illinois Department of Revenue.
2	Q. And what about the second letter?
3	A. It's also from it's dated March 30, 2001
4	the Illinois Department of Revenue, and it says
5	MS. RHOADES: I'm going to object. The
6	witness should not be reading from the document absent
7	it being introduced into evidence. It's not been
8	tendered and we have objections to it with respect to
9	these particular documents.
10	MR. MILLER: Well, Your Honor, I will tender
11	them into evidence and perhaps we can deal with the
12	objections.
13	ADMINISTRATIVE LAW JUDGE: All right. Why
14	don't we do that?
1.5	Are there objections to the admission into
16	evidence of Applicant's Exhibits 5, 6, and 7?
17	Do you want to do all.three?
18	MR. MILLER: Those are in.
19	Why don't we just deal with the ones that
20	aren't in, that would be six and seven?
21	ADMINISTRATIVE LAW JUDGE: I don't believe
22	four and five. You said you wanted to do all three
23	together.
24	MR. MILLER: I'm sorry, my fault.

MS. RHOADES: First of all, with respect to five, six, and seven, we have no records that these were produced to us pursuant to our request to produce documents, not previously been disclosed to us. Secondly, there is -- there has not been a proper foundation laid for purposes of admission of these records. MR. MILLER: I don't have -- I need to see the request that requested these particular documents. point out, Your Honor, that these are letters, correspondence of the State of Illinois and of the

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And typically when we receive requests for items we give those that are in our custody possession, and if the other side already has them, government generated documents, we generally don't feel it necessary to produce those.

Department of Revenue that is involved in this case.

So these are letters from the Department itself, Department of Revenue, and opposing side would have ready and easy access to them for the entire period of this case and so forth.

ADMINISTRATIVE LAW JUDGE: All right.

MR. STEINKAMP: I'd like to respond to at least a portion of that. There are many documents that are in this department, and although it might be argued that we have ready and easy access to any document that we have here in the building, absent some sort of an understanding of what evidence is going to be presented or request for in discovery, we don't normally go out and do a search of the department of every document that might relate to an organization.

So at least to that extent, I'd say that that's certainly something we normally would have produced on our behalf with regard to a property tax case, but I'd go on to say that I think probably the document is relevant though not controlling.

That's how I would respond from that point of view, and I'm sure the Intervenor has some issues with whether discovery would have included this document.

ADMINISTRATIVE LAW JUDGE: Thank you, Mr. Steinkamp.

MR. MILLER: Your Honor, I don't think any particular prejudice has taken place here. There is no jury or other issue. I'm certainly happy to allow -- we can continue and submit these and perhaps not move them in at this point, and if opposing counsel wants to review at lunchtime, you know.

ADMINISTRATIVE LAW JUDGE: I think that's a

٠.

reasonable statement. Let's just go ahead and put --MR. MILLER: And I think it would be useful to 2 3 know if the State's taking a position that in fact this didn't happen, these aren't true, the State didn't hold Three ABN tax exempt. I mean, I think it would be perhaps very 6 relevant if that were the case but, otherwise, it's hard to understand why these letters wouldn't be of 8 interest to the court. 10 ADMINISTRATIVE LAW JUDGE: Okay. 11 Mr. Steinkamp? 12 MR. STEINKAMP: The State is not taking the 13 position that this didn't occur. 14 ADMINISTRATIVE LAW JUDGE: Are the Intervenors 15 taking the position that this did not occur? 16 MS. RHOADES: We are not. ADMINISTRATIVE LAW JUDGE: All right. We got 17 18 that cleared up. 19 As far as what the discovery request was for 20 these, we'll just go ahead and put that on hold until after lunch, and give you an opportunity to look and 21 22 find out what request to produce is relevant for 23 these. 24 MR. MILLER: I'm sorry.

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ADMINISTRATIVE LAW JUDGE: I wanted to finish
 1
 2
    the sentence.
 3
               MR. MILLER: I don't want to interrupt.
 4
              ADMINISTRATIVE LAW JUDGE: All right.
    Continue.
 5
              MR. MILLER: I believe I was asking about the
 6
    2001 letter and whether that -- what that conveyed to
 7
    your understanding to Three ABN?
 9
              THE WITNESS: It's the same. It conveyed to
10
    us that we're presently, as of March 30, still tax
    exempt as far as the State of Illinois is concerned.
11
              And what did it say you're organized for?
12
13
              MS. RHOADES: I'm going to object.
                                                  I think
14
    the document speaks for itself as to what the State of
15
    Illinois recognizes. I don't think he can speak for
16
    the State of Illinois.
17
              MR. MILLER: What message do you believe that
18
    the State of Illinois was conveying to you about your
19
    status as you read the letter?
20
              THE WITNESS: Well, it says they are agreeing
21
    with us, as they have all these years, that we're
22
    organized and we're exclusively for religious purposes.
23
              MS. RHOADES: I'm going to object and ask to
24
    strike because I think it's not responsive to the
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1
    question.
 2
             MR. MILLER: It was what he understood the
    State was telling him. I don't quite know what else
 . 3
 4
    to --
              ADMINISTRATIVE LAW JUDGE: I'm going to
 5
    overrule your objection and let's get on with the
 6
 7
    testimony.
              MR. MILLER: Okay. And I will move these into
 8
    evidence then at the appropriate time. It sounds like
10
    we're going to --
11
              ADMINISTRATIVE LAW JUDGE: As I said, we're
    just going to put that on hold and give the Intervenors
12
13
    an opportunity to find their request.
14
              Yeah, I'd like the ones marked.
15
              MR. BOOTHBY: Just so I understand what's
    happened. As I understood, the Exhibit 5 had not been
16
17
    received.
18
              Are we withholding receipt of that pending
19
    that IRS 501(c)(3)?
20
              MS. RHOADES: Right.
21
              ADMINISTRATIVE LAW JUDGE: Five, six, and
22
    seven.
23
              MS. RHOADES: That is correct.
24
              MR. MILLER: Although we slipped four in.
```

1 MS. RHOADES: Four we got. 2 MR. MILLER: Moving away from the documents, 3 can you tell me about Three ABN's operations? 4 What is Three ABN, and how does it basically 5 get its message to the world? 6 THE WITNESS: Okay. Three ABN is a satellite. We work with satellite television and 7 radio. We're networked there from Southern Illinois, that we're actually sending programs that mostly that we produce and some that others within the church 10 11 produce, and we send them to various downlink sites or 12 various homes entirely around planet earth 24 hours a 13 day seven days a week. 14 The programs that we send are all mission 15 oriented. They're all religious, religious purposes. 16 MS. RHOADES: Objection, foundation as to that 17 they're all religious. He's not laid any foundation as to those statements. 18 19 MR. MILLER: Well, Your Honor, I think it's 20 pretty clear that, I mean, certainly I imagine he can 21 describe these, but they certainly are what they, 22 shows what these purposes are. 23 ADMINISTRATIVE LAW JUDGE: I'm going to 24 sustain the objection, but I would like to also have

him expound on what he considers to be religious.

MR. MILLER: Sure.

What is the religious -- you can ask the question.

ADMINISTRATIVE LAW JUDGE: No.

MR. MILLER: What types of programming do you consider religious, Mr. Shelton?

THE WITNESS: Religious programs are those that forward the message of Christianity of spreading the Gospel to the world, whether that's just in a spiritual sense or in the physical sense.

That our bodies are created by God and so, therefore, instead of just talking about when we get to heaven, we like to talk about health issues. If we're going to have happy lives, we do programs on how to stop smoking, how to get off of alcohol and drugs, how to lower your cholesterol and blood pressure, as well as it's an intricate part of the Seventh-day Adventist message to the world that we're all, the body, mind, and spirit are all closely united together, but that God is our creator.

We're not here by accident or we didn't evolve but our message is, God is our creator and that we let people know that and the bible says there is one

way to be saved and that's through our belief in the Lord Jesus Christ.

1.4

2.1

2.2

So we consider all of the programs that we do incorporate, even if it's on health, we talk about our God is our creator and that our body, he designed them to, for instance operate better if we don't put alcohol into our bodies or take cigarettes into our bodies, because it destroys us as medical science tells us.

- Q. Does your church have doctrines in fact regarding health issues?
- A. Yes, we do. In fact, even to be a member of the Seventh-day Adventist Church one of the commitments that we make is that we abstain from the use of alcohol and tobacco and drugs, alcohol and tobacco in any forms, and there are prescription drugs or health drugs of course that are acceptable.
- Q. Now, I believe you were, when we got into this religious program question you answered, beginning to describe for us the technological side of ABN. You mentioned satellite systems and you can continue on that.
- A. Three ABN from our central there in Southern Illinois we have some large satellite systems, analog and digital, and these systems and satellite signals,

my wife and I do a daily program. So we come on and say, hello and welcome to, Three ABN presents.

2.1

When we say that this signal goes up through the transmitter that we have 23,300 miles in space to a satellite called G-4. G-4 is one of its transponders owned by GE American, for instance, or Hughes, and what happens there is, each, there is 24 channels or transponders.

Ours is sent up to GE-4 and can be received by anyone with a particular kind of satellite system or a UHS stations or a cable station, anyone who wants to rebroadcast that, so we send the signal up 22,300 miles then it bounces back down to earth stations.

The earth stations, such as cable stations, we own eighty some UHS stations across America, then it's received unmanned stations and then through transformers, transmitters, and towers and antennas actually transmit to maybe a thirty or forty, fifty mile radius so that people in their homes, all they have to do is turn on Channel 15 or Channel 64.

Many cable stations receive us several hundred, off the same satellite by putting a dish that receives it at their cable head end and they put it on their cable channels so people in many cities, hundreds

of cities across the country are able to do this.

Even, in fact, in Germany there are 90 cities now in Germany where they receive satellite signals that we go up. This covers North and Central America.

We also at the same time are sending signals to Sky Angel Network. It's a network of all religious programs, approximately 20 channels, and we're one of the channels that provide programming.

People buy the dish, network dish, but not necessarily the dish network programming. You only receive, with Sky Angel you just receive religious programming and family oriented programming.

Now, as it's been distributed to, from G-4, we also are sending up to a satellite called Past

Nine. Past Nine then, I know this is confusing, but

I'll try to make it as simple as we can.

Past Nine is a distribution satellite that distributes the signal to Europe, to France during these years, and now it's teleported. It's taken down into France.

From France then it's teleported back up immediately. All of this is within a split second. It's transported immediately back up to a satellite called the Hotberg, which has ninety some million

potential viewers.

1.3

The Hotberg then, as it goes up brief, people all throughout Europe can receive through cable stations, the same way through North America through certain satellite systems. They're able to get this into their home.

Then from the Hotberg it's sent down to

Jerusalem and in Jerusalem we have a teleport in

Jerusalem then that receives this, the signal. It

teleports it back up to a satellite called Tycom 3, so

we've got North and Central America so far.

We have Europe including the eastern block countries and South Africa, Africa in general, and so now with Tycom, Tycom covers Indonesia, China, Asia, Philippines, New Guinea, basically the rest of the known world.

So Three ABN signal is virtually on every continent on planet earth what we do here in Southern Illinois, there in Southern Illinois, in West Frankfort can be seen by conservatively a hundred, potentially 150 to 200 million people around the world watch, can watch, not that they do necessarily. We have no way of knowing who does, but that's how we operate.

All of this takes about two seconds to go the

22,000 down. It's transmitted at the speed of light. It's 186,200 miles per second. Our church, we work with the church, has now 14,000 downlink sites. ٠3 Adventist Churches around the world has thousands each of these have big satellite systems. So if the 5 churches want to receive, then they, wherever they are on the earth, also can receive it. It's a joint venture 7 that we have. They can receive and rebroadcast Three ABN 9. programs to their church and provide people to 10 evangelistic means. 1.1 Well, Mr. Shelton --12 Did I confuse you? Α. 13 That's a very interesting description. 14 Q. I'm wondering, do you have, does Three ABN 15 have a product that summarizes this testimony in a 16 helpful form? 17 I do have a short video if we can show it. -1.8MR. MILLER: We have a five minute video that 19 I think would be very helpful in setting up graphically 20 illustrating the testimony here if Your Honor is 21 willing to review that. 22 ADMINISTRATIVE LAW JUDGE: Have you had an 23 opportunity to review that? 24

MS. RHOADES: No, we have not.

1.0

ADMINISTRATIVE LAW JUDGE: Well, I'll tell you what, we can look at it and then we can decide if it should be entered into evidence.

MR. MILLER: That's fine.

ADMINISTRATIVE LAW JUDGE: And now somebody's going to expect me to be technologically advanced.

MR. STEINKAMP: Well, I'd just say for technical reasons I think -- well, the Department at least would object to the acceptance of the VCR tape as evidence, and those technical reasons include the fact that we just don't know how well these things are kept when they go from this administrative hearing division to other courts and, therefore, it may not be useful if in fact this case gets to -- to some other court as a part of the record.

And so simply for that technical reason, not because I would object to any of the content of the tape, but because it's difficult to keep this type of evidence in as good as condition as maybe it should be. I would -- I think it's better that we not allow it into evidence and simply rely on whatever Mr. Shelton and other witnesses can testify to.

MR. MILLER: Well, Your Honor, I find it an

unusual objection. Typically objections are based on substance and I would imagine the court itself would know whether or not this is the kind of evidence that can go forward.

1.0

I would note that there were other evidence that were struck on other grounds, but apparently the court was viewing it as acceptable to accept a videotaped deposition of Elder Wilson, and I believe that these types of depositions on tape must be used from time to time by Your Honor's court and by the appeals system.

And I would request that the hearing on whether or not this is admissible be made when we've actually seen it rather than just the first 30 seconds or so.

MR. STEINKAMP: Could I respond to that? ADMINISTRATIVE LAW JUDGE: Yes.

MR. STEINKAMP: And that's why the tapes of depositions must include in this court a transcript of the deposition, because of the technical problems that sometimes occur.

When a deposition, evidence deposition is accepted into evidence here, we require that there be a transcript included with it.

And that's, for those very reasons and here we don't have a transcript and I don't think we could have a transcript, because there are many graphics, excellent graphics on this tape that simply couldn't be transcribed.

б

Depositions are easy to put into another form. This tape, because of the excellence of the graphics and the music and the presentation, simply can't be put into that form, and so I would simply persist in the objection.

MS. RHOADES: If I can also, for purposes of the record, Your Honor, join in Mr. Steinkamp's objection to that.

Secondly, and we're looking for and I believe this court did submit an order to all parties that said if video evidence is to be provided a corresponding transcript must also be provided as well.

Secondly, we have no foundation laid for the purposes of this video to date. We have no idea who made it, when it was made, for what purpose. We don't have any of that.

MR. MILLER: Your Honor, I don't -- we weren't aware of the requirement of the transcript. We certainly can provide one if that's necessary, and that

sounds like it would take at least in partial account the technical issues that have been raised.

As far as foundation, I believe I asked Mr. Shelton if his organization prepared this to describe the, his systems operations and I believe he testified as much, and there wasn't a timely objection made to that foundation.

I can certainly provide more of a foundation if and when we can actually get it operating. I guess at this point I would urge the court that we should make a decision about this when we can actually, if and when we can actually show the tape.

ahead and rule that they are allowed to be able to lay the foundation for showing the tape, and also that we can at least see the tape if we can get the technical difficulties taken care of and also get a transcript of the factual, or not the factual but the --

MR. MILLER: The narrative.

ADMINISTRATIVE LAW JUDGE: -- the narrative of the tape.

MR. MILLER: Thank you, Your Honor.

Can you describe the actual buildings that are at issue, that are at issue in this particular



. | case?

THE WITNESS: Yes, I can. The main facility, our administrative production center, I think we're probably looking close to 30,000 square feet. I don't have the exact footage, but we have studios which is where we're producing our religious programs that we were just talking about transmitting on this property.

And we also do our administration, such as finance and such as engineering, and pastoral department is there, and we have five pastors who, four to five we keep all the time who are there up until twelve midnight, from eight in the morning to twelve midnight to answer calls, because we get several thousand of calls per month from people to pray with them, talk with them.

Q. Mr. Shelton, if I can just interrupt just to help the testimony, help the Court understand. I'm not proffering this as an exhibit. I'm proffering it as an illustration to give Mr. Shelton the ability to guide the court around the description of at least the main building at issue in this case, and that's this document here.

Mr. Shelton, have you seen this document before?

```
Yes.
1
         Α.
         Q. And does it roughly -- what does it roughly
2
    sketch?
        A. It represents the building in question, the
 4
    main administration building.
         Q. And would it be helpful to your testimony to
   the court in describing the building and its uses to
   the court?
              Yes.
        Α.
 9
              MR. MILLER: May we use it for that purpose,
10
   Your Honor?
11
            ADMINISTRATIVE LAW JUDGE: Yes. Can you see
12
    it or --
13
              MS. RHOADES: No, we couldn't see it earlier.
14
   I mean, I'd like to see it when he's doing the
1.5
    testimony if that's okay.
16
              ADMINISTRATIVE LAW JUDGE: Okay.
17
              MR. MILLER: Danny, perhaps you can stand here
18
   like I am and hold this and everyone can sort of see
19
    it.
2.0
              MR. RIVA: Here, I can help you out.
21
              MR. MILLER: Okay. You can sit down if you'd
22
    like, Danny.
23
              THE WITNESS: Do you want me to describe
24
```

leach?

.3

2.0

Q. Yeah.

Why don't you just briefly let the court know what happens in the --

A. When you come into Three ABN our maintain entrance is our lobby and our reception area. To the right of this is administrative secretary and, which is my secretary, Mollie, which is Dee Hildebrand who does programming and scheduling, then my wife Linda's office since she's the Vice President, and there's a bathroom between, and then I have my office, and right next door to mine is a kitchen for the workers that work on this floor.

We're looking at the first floor, so there's a kitchen and all the workers can come cook their own or during break time can take a break here. Then we also have a secretary here, so this is just administration, administrative section here to the left -- to the right.

To the left is the financial services. We have about six full-time people or so that's in here, and so we have a couple of rest rooms and library storage for extra, we have a lot of books, older books about the foundation of our church and what have you

1 that we keep.

1.3

But mainly Larry Ewing, our Financial
Director, his office is here and this is divided with a
number of other partitions where we have probably five
or six other people working here full-time in this
area.

When we go into the main body of the building, which is approximately, these are approximately 40 by 42 areas. This is like 20 by 30 or so here.

When we go into the main facility we have our control room. Control Room A, Studio A controls Studio A. We have a number of people that's sitting here. We have all the monitors. You've seen CNA or what have you, picture in your mind the walls of monitors and equipment, switchers.

We have graphics people. We have video control technical people. We have a studio audio booth here. So these people are looking at monitors and in the monitors they would have four cameras out in the studio that's strategically placed around us or our guests.

- Q. And what takes place in this studio?
- A. Okay. This studio is set up like a large

house or living room area where we have a couch and chairs.

2.4

My wife and I sit on a daily program and we interview people from other ministries talking about their ministries or officials from the church talking about global missions around the world church.

We have a section where we do gospel music that at times we produce music. We have a little front porch area that when we first come on we do an intro which is, again, give a bible scripture and we say hello and welcome, give a bible scripture, and then we do a prayer, then we introduce the music, which happens here.

Then it goes from that where we're interviewing people in this area, and also --

- Q. What kind of people do you interview?
- A. These are people in ministry, that's in ministry and many or most of them work for the Seventh-day Adventist Church, and so we talk about projects around the world.

For instance, we build -- raise money for orphanages in Bangladesh in India.

We're helping support ministries over there also, so the interviews goes on here daily, and then we

have a little kitchen set where we actually do vegetarian cooking classes, telling you how to prepare healthy vegetarian meals.

Q. What about Studio B?

2.0

A. Studio B is not completed yet. It is the lighting. We do use it from time to time. When I say it's not totally, the control room is here, is self --controls, this is finished.

In this studio we have a remote truck, which is a large truck that's totally equiped in the studio. We pull it up to the outside and bring our cameras and we do produce Christian programs here. We do sometimes our children programs in here where we do songs. The children sing. They learn bible. They hear bible stories. We have people dress up and come in and do stories of Moses or whoever, and so we also have a little church, looks like the front of a church set up in here, and so pastors come and preach in one section.

This area is about 60 by 90, so it's a pretty good size studio, and we have several sets we can set up here.

- Q. What about this segment of the building?
- A. Okay. This segment here, this is all new

master control. For years we were at another facility, but we're moving this. Master control is where all of the -- the tapes that go 24 hours a day, they have to get satellite, so they're brought in. All of this equipment, which is all new digital equipment, it's a meruit of machines that I'm not that technical, but I know they work.

So we bring in, all of this is for the master control area. So what happens is programs that we take and produce in these studios actually come first to these edit bays, because we come in, and since we may just do the interview first and then come and do the opening and then add some music, then we have a format that's 58 minutes and 50 seconds, for instance.

- Q. What about this labeled Spanish studio?
- A. Okay. This Spanish studio we used to refer to it as BOS Auditorium, but this is a total Spanish Studio where we're doing 24 hours starting in Spanish channel.
  - Q. Has that happened yet?
- A. It's in the processing of happening right now. We're building it as we speak.
- Q. In 2000 and 2001 what was that space used for?

- A. This space had been and still was used for recording. It was also a studio. We held Net 2000 with Steven Lewis where we could hold several hundred people. If it were drawn to scale it should come up here a ways, but we run out of paper I think is what happened.
  - O. So Net 2000, what is Net 2000?

A. Well, it's where we have a preacher come and for approximately 30 nights that he preaches and we invite the public to come and we do it for 30 nights, and we send it by satellite up to satellite and then around the world, so that happens in this part of it.

The editing bays, we edit the programs, now bring them in master control and that's what sends the programs to satellite.

- Q. Is there any space on this diagram here, which I believe is the first floor, is there any space in that building that is not used exclusively and primarily for the religious broadcast purposes of Three Angels?
  - A. The bathrooms.
- Q. And those are for the employees of the organization for furthering your ministry, is that right?

A. Yes, of course. All the rest of this, of course, everything here is used for religious purposes. There is nothing here. We do nothing secular.

Our whole ministry is to missions, to get the Gospel to the world.

Q. Maybe you can turn it over, Lee.

And what would this represent?

A. This is the upstairs. Actually if I can show you one more time, you come up these stairs from the first floor and when you do you enter, here's the stairs right here, continuation of the stairs, and so the graphics that you just saw, for instance, were done in this little room right here.

We put together by computer. We designed that. Our maintenance on the second floor, Larry Welch, who is in charge of maintenance for all our properties is here. Then we also do more graphics in the Publishing Department where we design our calendars and design literature and our newsletters that we send out every month to people.

This is pastoral. We have two pastors in each office, sometimes three. They're fairly large offices and they are there praying with people.

They're taking phone calls. They do a number of pastoral, we can talk about that, at any one time.

. 3

9.

But this is our Director, for our Production Director and the Editing Director. They meet in here because they have to, when we have guests who are coming and we are trying to produce this certain focus for or that, they put all the programs together, bring Linda and I the guest names, who they are, what their ministry is all about, and so this area here then takes you into above what we just saw was this, where it says master control, and this is the new Spanish Production Center up above.

English going to the world, we, through with the same satellite systems it's going up, we have an extra video feed that we can send Spanish, so we can send two languages at the same time, and so these will be received in the Spanish speaking countries around the world.

And so we're also building the production so we'll actually produce programs there as well as send them to satellite.

- Q. I see there is a third floor.
- A. This is storage tapes and we have some

91 computers up there, but it's mostly -- it has to be air 1 conditioning for the technical end of the library for 2 3 tapes. Is there any space on this diagram that is 4 not used to further or support of the religious ministries and activities of Three Angels? No, not really any. MS. RHOADES: I'm going to object. I think 8 that calls for a conclusion. 9 ADMINISTRATIVE LAW JUDGE: Sustained. 10 11 MR. MILLER: Yeah. I am calling for a conclusion, Your Honor. It's not a legal conclusion. 12 13 It's a question about his understanding of the use of 14 these facilities.

MS. RHOADES: I believe it is a legal conclusion.

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ADMINISTRATIVE LAW JUDGE: I don't think it's a legal conclusion because what he's asking is the use of the facilities are being used for Applicant's endeavors and how did those endeavors are characterized is what this hearing is all about, so I'm going to allow the question.

THE WITNESS: All of these, of course, as I said, except kind of jokingly referred to the washrooms

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and the kitchen, but that does feed where the workers
 2
    can come inside as far as employee benefit, but all the
    offices do, are directly, you know, in association with
    our ministry and mission of the Three Angels
 5
    Broadcasting Network.
               MR. MILLER: Thank you, Lee. Thank you, Mr.
 6.
    Shelton.
 7
 8
              Now, you've told us a little bit about your
    relationship with the Seventh-day Adventist Church.
 9
              Can you tell me how your Board is related to
10
11
    the Adventist Church?
12
              THE WITNESS: Okay. Our Board is made up of
    Seventh-day Adventists, Christians.
13
14
         Q.
              About how many?
15
              Well, it varies. I think during the years
    2000/2001 I believe we had twelve Board members, maybe
16
    eleven for part of it, but twelve. They're made up of
17
    Adventist laymen, business people. They're made up of
18
19
    church employees and former church employees.
              For instance, Illinois Conference President
20
21
    of the Seventh-day Adventist Church also serves on our
22
    Board of Directors.
23
              The -- under secretary of the General
```

Conference of Seventh-day Adventist, which we referred

2.4



to as the number two man, whatever, that is under the President of the world church of Seventh-day 2 Adventist. He's retired now, but he sits on our Board 3 and was active. In fact, 2000 I believe he was still under secretary of the General Conference. 5 Was he an ordained minister? 6 All of these, yes. Yes, he's ordained, so is 7 Ken Denslow who is the Illinois Conference President. MS. RHOADES: I'm going to object because I 9 think he's testify Mr. Denslow was not on the Board of 10 Directors for the 2000/2001 year, which is the year 11 that is in question. 12 ADMINISTRATIVE LAW JUDGE: That's correct. 13 14Okay. MR. MILLER: Who was Mr. Denslow's 15 predecessor? 16 17 THE WITNESS: Wayne Kolter. Wayne Kolter was the Illinois Conference President, I'm sorry, in the 18 year 2000 and 2001. He was also the Illinois 19 20 Conference President and our Board has always maintained for years, so whoever, when he goes out, the 21 22 next Illinois Conference President, that position is

And we've done that because we want a close

entitled to a position on the Three ABN Board.

23

24

relationship with the church and he's a liaison to the North American division and to the General Conference, and we've always said, if they can see us going in the direction that's different from the church, and if the Illinois Conference President is there, he can help to work with us, which to work together, so we've by choice done that.

We have Owen Troy, who is the Communication

We have Owen Troy, who is the Communication

Director for the North American Division of Seventh-day

Adventist for many many years, and Owen is retired now

and he's a Three ABN Board member also.

- Q. Is he a pastor, ordained pastor?
- A. Yes, ordained pastor for many years and still ordained pastor for the Seventh-day Adventist Church.

Larry Welch sits on our Board. He also was a pastor for a number of years in the Seventh-day

Adventist Church.

I have Ellsworth McKey who -- do you want me to go through the Board?

Q. No, that's okay.

1.4

2.0

If you can tell me generally about the operations of the Board, how frequently do they meet and what are their general duties?

A. Okay. We meet regularly, at least three

times a year, sometimes five if there is special meetings that we need to hold. But we have annual meetings every year also around the third quarter of the year. We do it in conjunction with our regular Board meeting.

Is that what you asked me, how often?

- Q. Uh-huh.
- A. Okay.

- Q. What does the Board -- what are its general duties and responsibilities?
- A. Well, the Board governs Three ABN naturally, and so the Board, when we meet together, we always have a financial report from, not only the local report, but annually we have an auditor's report that we bring too, an outside auditing company that we bring to the Board.

And then we do the financial, any items of business outside the main items of business, if we want to open a new or build a television station in the Philippines, which we have, for instance, then the Board would vote, yes, we should do that or no, we shouldn't do that.

We look at the cost involved and try to see where is this funding come from and so the Board just

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basically governs and they look over me as the
 1.
    President and make sure I'm doing what I'm supposed to
 2
    do.
              And apart from the pastors and church leaders
    you have on your Board, do you have any sort of formal
    relationship with the Seventh-day Adventist Church
    itself?
              MS. RHOADES: I'm going to object. I want to
 8
    make sure we understand that the questioning, these
 9
    questions are for the years 2000 and 2001.
10
              THE WITNESS: Yes.
11
12
              MR. MILLER: Please, if and when I ask a
13
    question that may be ambiguous, I'm meaning 2000/2001.
14
         Α.
              Yes.
15
         Ο.
              Okay.
              So everything here is kept for 2000/2001.
16
17
              ADMINISTRATIVE LAW JUDGE: Those are the only
    years I have jurisdiction over.
18
19
              THE WITNESS: Okay. Good.
20
              MR. MILLER: Why don't we give the original to
21
    the Judge so you can actually see the real signatures,
22
    but we don't want to submit that.
23
              I have a document entitled here, Mr. Shelton,
24
    Joint Declaration of Commitment, and it's been marked
```

Applicant's Exhibit Number 9.

-18

THE WITNESS: Yes, sir.

- O. Can you tell me what that document is?
- A. Yes. It's a Joint Declaration of Commitment between the General Conference of Seventh-day Adventist and Three Angels Broadcasting Network.
- Q. And can you tell me the circumstances surrounding the creation of that document briefly?
- A. Yes. The circumstances was, since we're promoting the church and viewed by members as Seventh-day Adventists, though we're not a Seventh-day Adventist institution, the church wanted to make sure that what we are doing and have some formal type of relationship, so that we can work closely together to make sure that we're not working in one direction and they're working in another, but that we could jointly work together, where they possibly could use our tools of communication, our broadcast tools and we could use their membership or their people that they have in different divisions to help promote Three ABN.
- Q. And what year did you enter into this agreement?
- A. Well, look and see if it says here because I've forgotten. I believe it's 1997, yes.

And who was the main signatories on the 7 Ο. document? 2 3 Who represented Three Angels? Myself as President; Walter Thompson who was 4 the Board Chairman of Three ABN; and Linda Shelton, my 5 wife who is the Vice President. And who represented the Seventh-day Adventist 7 Church? Robert S. Falkenberg, who was the General 10 Conference President of Seventh-day Adventist. Can you tell us what the General Conference 11 Ο. is of Seventh-day Adventist? 12 13 The General Conference, the Seventh-day Adventist Church is broken up into approximately nine 14 15 divisions around the world. The structure is simply 16 that the General Conference oversees the organized 17 church worldwide. 18 Now, their headquarters are in Washington, 19 D.C., and Robert Folkenberg, we have approximately fourteen or fifteen million members, and Robert S. 2.0 21 Folkenberg was at this point in 2000 or 1997 when this 22 came about, was the President of the world church. 2.3 And was that agreement in operation during

24

the years 2000 and 2001?

A. Yes, yes.

- Q. And can you briefly describe to me the, what that committed ABN to?
- A. Yes. It actually was a reaffirmant of our, in our very beginning as we, our mission of Three ABN and when we entered into our original Bylaws to work closely with other religious institutions to promote, distribute, produce materials to reach the world, and so what we're reaffirming that we are, Three ABN is committed to helping the Seventh-day Adventist Church through our vehicle of broadcasting, radio, and television to get that message to the world.
  - Q. And what does it commit the church to do?
- A. Okay. It -- the church here is committed to supporting Three ABN, and they're also making a big statement that the Seventh-day Adventist official church believe in lay institutions like Three ABN, and that they have a value and a place within the church, even though we're not owned and controlled by the church and that they, therefore, are going to use their divisions around the world, their church institutions to utilize the production and distribution of Three.

  Angels Broadcasting Network programs around the world.

MR. MILLER: Your Honor, I'd like to submit

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this document as an exhibit, and I'd like to trade you
    however.
              ADMINISTRATIVE LAW JUDGE: I certainly
 3
    understand that.
 4
               Is there any objection to the admission into
 5
    evidence of Applicant's Exhibit Number 9?
 6
              MS. RHOADES: We have no objection.
 7
              ADMINISTRATIVE LAW JUDGE: Mr. Steinkamp?
 8
              MR. STEINKAMP: I have no objection.
 9
              ADMINISTRATIVE LAW JUDGE: Let the record
10
    reflect that Applicant's Exhibit Number 9 is admitted
11.
    into evidence.
12
                         (Applicant's Exhibit Number 9 was
13
                         admitted into evidence.)
14
15
              ADMINISTRATIVE LAW JUDGE: Is there an Exhibit
16
    8?
              MR. MILLER: You know, I think that was
17
    possibly going to be the videotape.
18
           ADMINISTRATIVE LAW JUDGE: Okay. I'm just
19
    trying to keep track of them.
              MR. MILLER: I think we had that numbered and
21
    that sort of dropped out.
22
              Mr. Shelton, what projects have you
2.3
    undertaken in cooperation with the Seventh-day
24
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| Adventist Church?

2.0

THE WITNESS: Oh, we've taken on numerous, numerous programs, for instance.

Q. Maybe I can ask you.

You mentioned earlier a Net Series.

Can you tell us about the Net Series?

A. We produced, starting in 1995 the General Conference chose Mark Finley who was the speaker for It is Written Program. That's the program owned and operated by the Seventh-day Adventist Church to do what we call satellite evangelism.

They have a huge auditorium. They invite the public, several thousand people came, and then they needed this distributed to the rest of North America and to the rest of the world where possible.

During Net 95 Three ABN really didn't get world coverage until the year 2000. I think about June, but we were going into Europe, so what happened is that you, the evangelist is speaking. They use their cameras and their equipment, but they send it, rented an uplink truck, sent it to our satellite which then interrupted our main programming or regular program, and then we distribute it to Europe.

Now the problem with Europe, the eastern

world, for instance, Romania, they didn't have -they're not as technologically, of course, advanced as
we are, of course, and those countries are behind, so
we helped actually raise about \$300,000 from private
adventist individuals to purchase dishes and
instruments to be able to receive these programs into
their churches and our translators from the church.

So what we sent to satellite these churches now in Romania, for instance, I'm just using that as one of these countries, 60,000 people a night, people would invite people to the churches all across the country. 60,000 people a night would come, so it went up in English but it came down in their particular language, in their own language would also came down.

We brought people to Three Angels
Broadcasting Network, about twelve translators, so we
did Russian. We did Yugoslavian. We did German,
Spanish, and so when -- on the receiving end, your
receiver, though they saw the picture of Mark Finley
when they turned to a certain audio dial, like 6.2
would be English, 6.4 would be Spanish, 6.6 would be
Portuguese, 6.8 would be Russian, so each country then
could receive.

So by this way it helped the church do an

17.

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evangelist, instead of paying an evangelists to go to
     all these countries in the world and to do all of this,
  2
  3
     we were able to bring the church down to one unit.
               And how long did that series roughly last?
  4
          Q.
  5
               That's about a month.
               And how many nights a week if you remember
 6
          Ο.
 7
    roughly?
 8
               Five, I believe.
         Α.
 9
               And roughly how much did it cost your
10
    organization to provide these services?
11
               MS. RHOADES: I'm going to object. I don't
    know what the relevancy is of the question.
12
13
              ADMINISTRATIVE LAW JUDGE: The amount that it
14
    cost?
15
              MS. RHOADES: Yeah, how much it cost. What's
    the relevancy as to the use of the property?
16
17
              ADMINISTRATIVE LAW JUDGE: Go ahead.
18
              MR. MILLER: Did you use -- did you use this
    property in conjunction with this net series at all?
19
20
              THE WITNESS: Well, yes. Of course our
    properties is our administration and where we do all of
21
22
           At the time we broadcast it from another piece
23
    of property, but that still uses the facility of
24
    course.
```

MR. MILLER: Your Honor, I'm not sure I understand the basis of the objection. Maybe it is that this is a program that happened in 1995 and we're looking at tax years 2000 and 2001.

Insofar as I understand our case however, we need to show, and the other side seems to object to the question of whether Three Angels itself is a not-for-profit charitable organization as well as its use of this property.

So its activities in providing a free or reduced services in and around the years 2000 and 2001 seem to me would certainly go to the identity and purposes of Three ABN even if we're not dealing with the property at issue in 2000 and 2001.

Am I making sense?

.3

9.

ADMINISTRATIVE LAW JUDGE: Yes, you're making sense. But I think if we can confine the evidence to 2000 and 2001, because otherwise you're going to go the entire gamut of your time that Three ABN was functioning and I'd like, so I'm going to sustain your objection and -- but I do think it would have been relevant had this net series taken place in 2000 and 2001.

MR. MILLER: Mr. Shelton, did you have any net

series in year 2000/2001 similar to the one you've just described?

THE WITNESS: Yes. Only this time we were able to take it to the world and we had the General Conference World Headquarter session in Toronto, Canada during 2000 where 75,000 Seventh-day Adventists from around the world, representatives from the churches came and met together.

That's where they meet every five years.

- Q. Mr. Shelton, maybe we can take them one at a time so we don't inflate them.
  - A. Okay.

23.

- Q. If you'll begin with the net series in 2000.
- A. 2000, we did, I believe it was Steven Lewis. We called it net, I don't know if we used the word net, but it was Evangelism 2000, Pentecost 2000 I think is what we called it.

Also, we did Pentecost 2000 with an adventist pastor doing the same thing, bringing it, only we actually did it at the Three ABN headquarters in the BOS Auditorium.

We did Samuel Thomas, an evangelist that works with, he's a black evangelist working with intercity blacks and so we went to Columbus, Ohio and

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then we netted that around the world also in the year
     2000 -
  3
          Ο.
               And this gentleman who preached in the BOS
     Auditorium, what was his name again?
  5
               Steven Lewis, Pastor Steven Lewis.
               And who was Mr. Lewis employed by?
  6
 7
          Α.
               The Seventh California Conference of
 8
     Seventh-day Adventist.
 9
               And who actually did the programming in
    this -- in this series, stood behind the cameras?
10
11
               Three Angels Broadcasting employees.
          Α.
12
               And where did you send this message to?
          0.
13
         Α.
               We sent it to all of our downlink sites
14
    around the world.
15
              And was it a costly process?
         Q.
16
         Α.
               Yeah, it cost lots of money.
17
              How many weeks did it.go?
         Ο.
18
         Α.
              For a month.
19
         Ο.
              For a month.
20
              And approximately, roughly how much did it
    cost Three ABN to do that?
21
22
              Estimate, $200,000.
23
              And did Three Angels charge any entity for
    that program?
24
```

A. No.

1.0

2.3

Q. Tell me -- tell the court, if you will, about the General Conference session that you began talking about.

What is a General Conference session?

- A. General Conference Session is where officials from the church and church leaders who were sent to represent the world church come together for about ten days and make decisions about the world church, so get a word from virtually every country around the world.
- Q. And how often does a General Conference happen?
- A. Every five years. 2000 was in Toronto,
  Canada, and so we had our trucks there as well as the
  General Conference, because it was a huge baseball
  auditorium that we had for ten days, so it took a
  combination of their equipment and ours to send it.

But we sent it literally to churches around the world, because most of the people, thirteen or fourteen million people couldn't come to the session for various reasons, but many of those were able to be downlinked into their churches and rebroadcast and watched these sessions night after night and day after day actually there, and so we did that the year 2000

We produced a program for Global Mission entitled Global Mission that Mike Ryan, the Director comes to Three ABN and he talks about needs and brings

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23

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1
    video of where there is need for new churches in
    Africa, Bangladesh, where we need schools, where they'd
 2
    like to build orphanages, where they'd like to do the
    mission work, whether it's Cuba, whether it's India,
 4
    numerous countries around the world, and so we produced
 5
    those programs for Mike and we air them also and help
 6
    to raise funds for --
 8
              I'm sorry. Finish.
         Ο.
              Just raise funds to help promote that cause.
10
         Q. And in 2000 and 2001, roughly how many
    programs did you put on for Global Missions?
11
              Estimate, probably 20 to 30 programs.
12
         Α.
                                                      Wе
13
   produced that many, but we aired them virtually every
```

- Q. For each year or for both years?
- A. For each year.

of those programs through.

14

15

16

17.

18

19

20

21

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23

24

Q. For each year.

And what other programs have you produced with organizations of the Seventh-day Adventist Church during 2000 and 2001?

week, so probably they had at least a hundred airings

- A. Have we produced or do we air or both?
- Q. Produced?
- A. So the physical camera work. We have a

COLLON

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number of people like Mark Finley which it is written,
 2
     the Churches Program; Doug Batchelor from Amazing
    Facts, which is owned by the North American Division of
 3
    Seventh-day Adventist.
               We have George Reed who is the Stewardship
    Director for the Seventh-day Adventist Church out of
    the General Conference Headquarters in Washington, D.C.
 8
               We have Lyle Albrecht who is pastor out in,
    evangelist in Idaho that we produce programs with him.
10
    I don't know how many you want, but there is a list of
11
    probably dozens that if I sat and think for a few
12
    minutes that I could do.
13
              I think we have a list. There is an exhibit
14
    of pastors that appeared regularly.
15
              Applicant's Exhibit 10, Mr. Shelton, do you
16
    recognize this list of names?
17
         Α.
              Yes, I do.
18
              And if you could just describe them as a
19
    group rather than individually?
2.0
              MS. RHOADES: I'm going to object with respect
21
    to him testifying as to the exhibit without having it
22
    being admitted first and laying appropriate foundation
23
    for this document.
2.4
              MR. MILLER: Mr. Shelton, do you recognize the
```

names on this list? 1 2 THE WITNESS: Yes, I do. And who do these people appear to be? . 3 4 They're pastors that are seen on Three Angels Broadcasting Network on a regular basis in 2000 and 5 2001. 6 7 MR. MILLER: As such, I would like to submit this as an exhibit to the court. 8 9. MS. RHOADES: I still don't think proper foundation has been laid. They haven't laid a 10 foundation as to who was the author of the document, 11 when it was prepared, whether it's a business record. 12 13 None of that foundation has been laid. MR. MILLER: Your Honor, I'm not sure if Mr. 14 Shelton recognizes these names and he's willing to 15 testify that these names are those who appeared at 16 Three ABN, then I think that as to who prepared the 17 18 document, I'm not certain I see that's important or 19 needed for the foundation. 20 ADMINISTRATIVE LAW JUDGE: You're just basically using this to refresh his recollection, is 21 22 that correct? 23 MR. MILLER: Yes.

ADMINISTRATIVE LAW JUDGE: On that basis I

Ι

1 think he can go ahead and testify from this document.

MR. MILLER: These ministers, Mr. Shelton, how

3 regularly would their programs appear on Three ABN?

THE WITNESS: These programs, they vary from just a few times a week to a number of times a week.

don't know if you want me to go through each one of them or not, but they're on regularly I would say.

- Q. About how many programs would you have per week from Seventh-day Adventist ministers on your program?
- A. Most of our programming are from employees of the Seventh-day Adventist Church. An estimate would be, I'd have to verify it, but my mind tells me an estimate would be probably 80 percent, 70 percent, 80 percent somewhere. There are Seventh-day Adventist pastors employed by the church.
- Q. And about how many pastors appear regularly? Maybe you can count them up on the list. I'm not sure if the names would be meaningful to the court.
- A. One, two, three, four, five, six, seven, eight, nine, ten, eleven, twelve, thirteen, fourteen, fifteen, sixteen, but there are numbers of others that, these are regulars, but there is a number of other pastors that we bring in ourselves and produce their

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programs, whether it's home school or health or whether it's just little church setting that we have. 2 So this is just a -- these are regulars and 3 well-known people, but there is many other pastors of 5 course. 6 Okay. Do you have -- has your organization prepared a video regarding, summarizing the kind of 7 program you have on Three ABN? Yes. Α. And who produced that video? 10 Q. 11 Well, Three ABN produced the video. We did Α. 12 it locally at our, this building in question. 13 And have you reviewed that video? Q. 14 Α. Yes. 15 And do you believe that it accurately 16 summarizes and gives an overview of what kind of 17 programming that appears on Three ABN? 18 Α. Yes. 19 Do you think it would be helpful to Ο. understand your testimony today? 20 21 Α. I do. 22 MR. MILLER: Your Honor, we have a five minute video at this time that summarizes the kinds of 23 24 programming that he's talked about in general that will

1 give you a sense of what actually appears on the television screen, because that's what this is about. 2 3 MS. RHOADES: First of all, we haven't seen the video for purposes of the record. Secondly, we're going to object to it because 5 I still don't think proper foundation has been laid for 6 7 the admission of this video as well. ADMINISTRATIVE LAW JUDGE: Well, let's see the 8 9 video first and then we'll go ahead and discuss the 10 It's hypothetical at this point right now because I don't know what the video is going to show if 11 it works. 12 13 MR. MILLER: Thank you, Your Honor. (At this time the video was viewed.) 1.4 15 MR. MILLER: Mr. Shelton, who was this videotape made for? 17 THE WITNESS: We send that videotape to potential -- to television stations, people that would 18 19 like to rebroadcast our programming, so they'll have 2.0 enough cable stations, so they'll have an idea of the 21 kinds of programs that we produce and the quality of the programs. 22 23 So it's a sample program that we send out 24 probably by the hundreds and maybe even thousands.

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Ο. Was it made for this litigation? 1 2 Α. No. MS. RHOADES: I renew my objections with 3 respect to the video. I think, first of all, it would 4 constitute hearsay as it contains a lot of self-serving or contains statements with which we don't have the 6 7 ability to cross examine. We don't know who the speaker We don't know how it was put together. 9 Secondly, it contains a lot of self-serving 10 statements, and we still don't know when it was produced. We have no idea. 11 MR. MILLER: Do you know --12 13 MS. RHOADES: It was never provided to us. 14 MR. MILLER: Do you know when this tape was 15 produced, Mr. Shelton, approximately? 16 THE WITNESS: Yes. This tape would have been 17 produced in 2001. ADMINISTRATIVE LAW JUDGE: I'm going to go 18 19 ahead and allow the video understanding that I agree 2.0 it's hearsay, there are sections of it. But I think for expediency and also for completeness of the record 21 22 that this will -- doe's add information that maybe this 23 is the only way we're allowed, we'll be able to get it, 24 and by having that in, I don't want any additional



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duplication of, especially the self-serving statements
  1
  2
     as to the Applicant's perception of what it does.
               MR. MILLER: Sure.
  3
                                  But --
               ADMINISTRATIVE LAW JUDGE: And can we also get
 4
    a transcript?
 5
               MR. MILLER: Yes. We can provide a
 6
 7
    transcript. We'll make arrangements for that.
 8
               ADMINISTRATIVE LAW JUDGE: Okay.
 9
               MR. MILLER: I don't know when Your Honor was
10
    thinking of a lunch break. It might be --
11
              ADMINISTRATIVE LAW JUDGE: Is this a good
    time?
12
13
              MR. MILLER: Well, I was just wanting to
    finish up. It will take me four or five minutes.
14
15
              We began asking for a description of the
16
    building that is part of this property, and I realize
    that we only went over the one building, which is the
17
18
    main building.
19
              There are two smaller buildings and it might
20
    be helpful if I wrap that part of his testimony up so
    we don't leave it hanging.
21
22
              Mr. Shelton, you did show us on the, it
23
    wasn't an exhibit, it was just an illustration for your
24
    testimony, but the main auditorium and building. But I
```

understand there are at least one or two other buildings involved in this particular dispute.

1.

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Can you describe those for me?

THE WITNESS: Yes. About 20 feet from the back of the main building where we just saw, we have what we call our construction or our maintenance shed where basically the sets, nearly all the sets that you saw there we built ourselves, our own people.

We build our own sets, and then we move them and store them and move them when we need them and take them and move them back, so it's a carpentry shop that has the tools and equipment to build sets and maintain whatever else needs to be maintained.

- Q. And so those materials are used for building what?
- A. In general, well, sets. Sets are what you see that looks like a wall. They're facades actually. They look like a wall or a house that it looks like my wife and I was sitting there in the house. It was actually just a facade out of two by two's and a lot of brick things. They'd just be Styrofoam but we have to build those and maintain them to make them look like real bricks.
  - Q. But your dog was real, right?

O. And the other building?

A. The other building is the Call Center. It's very important to this network because it's there that we receive the phone calls from viewers, many of the phone calls from viewers around the world who are wanting information from Three ABN, whether it be tapes or CDs or books, whatever information.

We do, we give away many of our books and CDs and materials, religious materials, bible studies. We give tremendous amounts of that away, and then we also, they can order. If they see something we sell, they can order from that. Also it stores and we do the shipping and receiving.

You want me to tell about the set in the building or describe it?

- Q. Yeah, that's fine.
- A. So we -- and this is also the shipping and receiving department that the materials all have to come that we mail out, all have to come in at the loading docks and so, therefore, we bring all the materials in. We ship all the materials out.

The satellite receivers that we sell, they all come. They're stored there. We also have a little printing shop where we print up products that, we produce many of our own products that we mail out, and so that, it's in this.

And, of course, we have a number of people taking the phone calls and we have the office manager who is there, and then you have the people who are actually filling orders every day with the envelopes or the boxes, and people, technical support for people who were watching by Three ABN satellite. They have a problem with their dish, there's a guy there all the time during the day that they can call and he says, well, turn your receiver to this and that and he instructs them as to how, we needed him today, instructs them how to get our programming.

- Q. And, Mr. Shelton, does anything happen in either of these buildings, the space in these buildings that is not for the support or purposes of Three Angels ministry?
- A. No. It's the same way. We have a couple of rest rooms and a kitchen area for the workers there, but all of the rooms of course are used for the purpose of mission and Three ABN.

MR. MILLER: Okay. Thank you. 1 At this --2 ADMINISTRATIVE LAW JUDGE: Can I just ask a 3 question? You have three buildings listed. There is 5 administration, the BOS Auditorium, and the carpenter shop. I thought the BOS Auditorium was a section of --MR. MILLER: It was. It is. There is some 10 confusion here I will admit, Your Honor. That as we 11 look at the five acre parcel on the maps that have been 12 provided to us, the three properties that we have 13 outlined are in those. 14 The Call Center is in this five acre segment, 15 although on our -- on a couple of the exemption 16 applications the Call Center does not appear for some .17 reason, and rather the BOS Auditorium is listed as a 18 separate building from the main. 19 THE WITNESS: But it isn't. It's part of the 20 same building, just attached to the same building. 21 ADMINISTRATIVE LAW JUDGE: So are there in 22 fact two buildings at issue or three buildings at 2.3 issue? 24

MR. MILLER: Three.

THE WITNESS: The one that I just showed you, the big one, that's one building. Where what we call BOS Auditorium, that's all attached. That's all one building.

The little carpenter shop is just a little pole barn behind that. That's the second building. Then there is a second 7,000 square foot building on this five acres that's called the Call Center, and that's where all the shipping and receiving and the mailing and all of this.

ADMINISTRATIVE LAW JUDGE: So, in other words, BOS Auditorium is really included in the administration building, and there is a separate building, 7,000 square feet that is the shipping and receiving, is that correct?

THE WITNESS: Yes.

ADMINISTRATIVE LAW JUDGE: I just want it clear for the record as far as what is at issue, because I didn't know.

MR. MILLER: That's why I wanted him to go over the building.

ADMINISTRATIVE LAW JUDGE: Thank you.

MR. MILLER: I don't have any further

questions on that topic, so if you'd like to take a break now. ADMINISTRATIVE LAW JUDGE: You want to go 3 ahead and adjourn for lunch? MR. MILLER: This would be a logical spot. 5 ADMINISTRATIVE LAW JUDGE: Let's go ahead and adjourn for lunch. (Whereupon a lunch recess was taken.) 9 MR. MILLER: Your Honor? 10 ADMINISTRATIVE LAW JUDGE: Back on the record, 11 and I remind the witness he's still under oath. 12 THE WITNESS: Yes. 13 MR. MILLER: I'd like to begin, Your Honor, by 14 revisiting the issue that we ended with, and that was 15 the question about the properties at issue here, and 16 there was an application that seems that perhaps two of 17 the properties without listing the Call Center, and I'd 18 like to bring to the Court's attention and to the 19 witness's attention the affidavits of use. 20 Well, I'll ask you if you recognize these 21 documents, Mr. Shelton? 22 And I believe opposing counsel have this, 23 because they gave it to us this morning. 24

MR. STEINKAMP: They were in the original 1 file. 2 MR. MILLER: Do you recognize those 3 documents? 4 THE WITNESS: Yes, I do. 5 And what are they? 6 Q. Well, I'm basically saying that I'm familiar Α. with these, with the buildings or the location of the property that's in question here, and that, it determines how many buildings there are. Q. Okay. 11 And this particular says there are three 12 buildings located on five acres. 13 And what buildings do they identify? 14 Well, the administration production building, 15 the maintenance. 16 Which was the first building you discussed? 17 First building. And the maintenance, then 18 the small workshop where we build our sets for 19 television. 20 Which was building number two? 21 Yes. And building number three is the Call 22 Center where we do the shipping and receiving separate 23

there.



1.	Q. And do you know why why you fill these
2	affidavits out, what use they were put to?
3	A. Why I filled these out?
4	Q. Do you know why you were asked to prepare
5	them?
6	A. Well, yeah. I assumed it was over this case
7	MR. MILLER: And I believe, Your Honor, the
8	record will reflect these were submitted with the
9	exemption application.
10	MR. STEINKAMP: Actually that is not true.
11	The record does not reflect that at this point.
12	MR. MILLER: Okay.
13	MR. STEINKAMP: I included in my exhibit only
14	the application, and I think I explained to Mr. Riva i
15	he wanted to make them part of the record that that
16	would be up to you.
17	MR. MILLER: At this point we would like to
18	make them part of the record as having been submitted
19	with the original application.
20	ADMINISTRATIVE LAW JUDGE: Okay. I don't get
21	anything except actually what the Department's counsel
22	submitted, so I have no idea what accompanying
23	information comes into the Department.
0.4	co we brouledge is what is the exhibits that

1 are tendered here.

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MR. STEINKAMP: And if I might just say, the litigators have taken the position that we are not going to determine what it is the Applicant wants to present at the hearing.

We present the application apart from whatever they presented in connection with it, and let them make their case anew at the hearing since it is a new procedure so.

MR. MILLER: I'm not sensing any objection to this.

MR. STEINKAMP: No. I'm not objecting.

ADMINISTRATIVE LAW JUDGE: No. I think what everybody is trying to do is, we have to establish the jurisdiction of the Department and the position, but the burden is on the Applicant to prove that they're entitled to the exemption I think is how this transpired.

MR. MILLER: My concern was, is that the record reflects that all three of these building are included in our request for exemption today as they originally were.

ADMINISTRATIVE LAW JUDGE: And for clarification purposes I appreciate that because I, as

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I said, got confused. Even if no one else was, I was.
              MR. MILLER: These should clear up the
    confusion.
 3
              ADMINISTRATIVE LAW JUDGE: Thank you.
             These are now marked as Applicant's Exhibits
 5
    12 and 13.
             You want them admitted into evidence, is that
 7
    correct?
 8
              MR. MILLER: I do, Your Honor.
            ADMINISTRATIVE LAW JUDGE: Is there any
10
   objection to the admission into evidence of Applicant's
11
    Exhibits 12 and 13?
12
              Would you like to see them first?
13
              MS. RHOADES: Yeah, if we could see them
14
15
    first, please.
16.
              Okay.
              ADMINISTRATIVE LAW JUDGE: Now, is there any
17
   objection to the admission of Applicant's Exhibits 12
18
    and 13 into evidence?
19
              MS. RHOADES: No objection.
20
              MR. STEINKAMP: No.
21
              ADMINISTRATIVE LAW JUDGE: Let the record
22
   reflect Applicant's Exhibits 12 and 13 are admitted
23
24
    into evidence.
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1	(Applicant's Exhibit Numbers 12 &
2	13 were admitted into evidence.)
3	MR. MILLER: One of those refers to an Exhibit
4	A.
5	ADMINISTRATIVE LAW JUDGE: Right here.
6	MR. MILLER: And the Exhibit A has become
7	detached, which is a description of the five acres.
8	ADMINISTRATIVE LAW JUDGE: It's just a
9	description, legal, so Applicant's Exhibit 12 has two
10	pages. Applicant's Exhibit 13 has only one. Thank
11	you.
12	MR. MILLER: Mr. Shelton, what do you know
13	what a missionary organization is?
14	THE WITNESS: Yes, I do.
15	Q. And what do you believe that consists of?
16	A. Missionary organization, which Three ABN is,
17	we have a mission and that's to get the Gospel to all
18	the world and our specific
19	MS. RHOADES I'm going to object. I don't
20	think it's responsive to the question. He asked for
21	what a missionary organization was, which I understood
22	taking it as a definition. That's not what the witness
23	is stating.
24	MR. MILLER: Do you believe that Three Angels

is a missionary organization? MS. RHOADES: I'm going to object on 2 foundation, because we don't have anything to establish 3 what his understanding of missionary organization is. ADMINISTRATIVE LAW JUDGE: How about if you 5 rephrase your question and get him to define, if that 6 will help. 7 MR. MILLER: What is your understanding of what a missionary organization is? 9 THE WITNESS: A missionary organization is an 10 organization of course who has a mission in the 11 Christian context. It's to get their slant, their 12 focus, their beliefs to as many people as possible in 1.3 helping those along the way in any way that they can, 1:4 in a charitable way in many cases. 15 And do you believe that Three ABN, Three 16 Q. Angels is a missionary organization? 17 Yes. 18 Α. MS. RHOADES: I'm going to object to the 19 question. First of all, I think that calls for the 20 opinion of an expert witness. He has not been 21 disclosed as an expert witness pursuant to the 22 Department rules. 23

MR. MILLER: Your Honor, I'm not sure that a

missionary organization is a technical legal term. I certainly wouldn't know that as a lawyer. It seems to me it's a phrase that's of general usage from our community and our country and the Applicant is giving his opinion about what that is.

I'm not sure I understand the basis of the objection. It's not calling for a legal conclusion.

2.3

MS. RHOADES: Well, I think he's testifying now that, the way the question was phrased and what they're attempting to get the witness to testify to is things that would normally come as opinion witnesses or expert witnesses as we used to call them in Illinois under the new rules.

The Department rules clearly specify for an individual to testify as an opinion or expert witness they must be disclosed in accordance with Supreme Court Rules.

This gentleman has never been disclosed to us as an opinion or an expert witness. We have never been provided with a requisite report and the basis by which he is making these statements.

ADMINISTRATIVE LAW JUDGE: Why don't we get away from missionary and get into just what is done with this property, and I think it's more semantics

2 MR. MILLER: Okay. Do you create broadcast 3 programs at the Three Angels headquarters? THE WITNESS: Yes, we do. 5 Can you describe for me the content of the 6 programs that you create? The contents vary, but they're different forms of what we term religious programming, which that 9 could be in the form of video, it could be in CDs that 10 we produce with music, could be in literature that we 11 put together. 12 I guess any number of forms, and it all has Í3 to be with our mission of getting what I believe the message, the three angels message to the world. 14 15 What specific programs, names of programs do Ο. you create at Three ABN for airing? 16 17 Well, we have a number of programs. We have our Three ABN Presents, which is a daily program. 18 19 produce probably four to five a week, but they're on 2.0 seven days a week, and where we interview guests and we 21 do music and we do bible scriptures and we do bible 22 studies, and we have --23 What kind of guests do you interview? 24 We interview guests who are missionaries from

7.

than anything else?

They're working, building schools, around the world. or orphanages or churches in different countries, like India, Bangladesh. 3 We helped raise over \$2 million for an

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orphanage in Bangladesh and India and Australia. We -- those type of things that in association with the Seventh-day Adventist Church.

- Q. Do you and Linda travel on any regular basis?
- Yeah. We travel on a very regular basis. This year I think, well, the year 2000/2001 up to, I'd have to look, probably 40 weekends a year, plus we do many things in between.

We have a center over We go to Russia. there, so we go to Russia. We go to New Guinea. to the Philippines in between our weekend travels also.

- What do you do on a typical weekend travel? 0.
- Typical weekend travel is, we go to churches or auditoriums on a Friday night. We do programs where we bring musical guests. We do some music ourself.
  - What kind of music do you do?
- We do gospel music. We do gospel music and then we preach. I tell stories about lives that we've seen changed through people watching our channel, people who has been helped spiritually, people who have

been helped physically.

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We do that Friday night and then sabbath morning we do what we call sabbath school. Some churches have Sunday school. We have sabbath services where we have people teaching lessons from either quarterlies or lessons from whoever we're having do it, whether it's myself or Linda or someone else theological standpoint:

and then during the church services 11:00 I usually do the preaching, and sermons could vary on any number of topics in the bible. Of course, each week is usually different, and then in the afternoon service we usually term that as a rally where we do gospel music, where we also share stories again of people, many times that in the audience there are people there who have watched our programs whose lives have been changed and they've been able to stop smoking or get off of drugs or what have you, and we personally interview them and let them tell how watching Three ABN has changed their lives, and sometimes we take up an offering and sometimes we don't.

- Q. How many weekends approximately did you do these weekend travel visits in 2000 and 2001?
  - A. 2001 I think the first year was, or 2000 was

twenty probably some weeks, and I think 2001 was thirty
some and it's getting more each year.

- Q. Is Three Angels involved in overseas religious work?
  - A. Yes, we are.
  - Q. Where?

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A. Well, we have the largest protestant facility in the Ex-Soviet Union. It's probably 130,000 square foot facility that we raised the money for and purchased and we started a corporation over there, and a corporation that's a charitable tax exempt organization, which is in Nizhniy Novgorod, Russia, which is the third largest city and we allowed the Seventh-day Adventist Church, their facilities in Russia, because of lack of finances, we share them.

We let them use our facilities and we built television studios there. We have trained the Russians. We put in Russian equipment and we're on 160 some cities I believe now throughout the Ex-Soviet Union producing programs that are in the Russian language for the Russians, and Russia, as well as here, the message is the same.

That Jesus is really the only answer to this world's problems today, and that people can have --

don't have to wait to get to heaven to be healthy and You can do that now if you live right and eat 2 right, take care of your bodies, at least helps your chances of living longer and healthier. And who actually owns that building 6 presently? Who holds the title to it? That's the Christian Cultural Center and the 8 organization, it's actually separate from the Three Angels here, and I'd have to look to see the -- we 10 have -- you'll see why if we continue going. I have a 11 12 number of these facilities. The employees salaries, who pays the 13 employees salaries for the Russia facility? 14 Three Angels here. 1.5 Α. And where is that money raised? 16 Q. Here in North America.. 17 Α. Does that facility have a church in it? 18 0. Yes, it does. It holds about 1200 members. 19 Α. Do you have an overseas facility somewhere 2.0 21 else? We have overseas facilities in the . 2.2

Philippines. We built in 2000 and 2001 a tele -- a

full power television station in metro Manila that

23

reaches over 20 million people every day. So we have a number of employees, less than ten full-time employees, and so we built facilities there.

We own and operate the transmitters and equipment and reaching potentially millions of people.

- Q. And what kind of programming goes out over that Manila station?
- A. It's virtually right now the same programming. What we send most of the people in the Philippines speak English. Now though there are a number of languages they converse among each other, so most of our programming there is in English.
- Q. Is Three Angels -- what is a evangelistic campaign, Mr. Shelton?
- A. A evangelistic campaign is where we hold meetings at auditoriums and we can use either the local public, but we many times televise those evangelistic campaigns where we invite people to come to our auditorium to hear the Gospel message that we believe that God has called us to give.
- Q. And Three Angels was involved in the evangelistic campaign in 2000 and 2001?
  - A. Yes, we were.

2.0

Q. Were there baptisms in those campaigns?

1	A. Yes, there was.
2	Q. Approximately how many, what range?
3	A. Well, in India we had over 15,000 baptisms,
4	which we were very happy about, and we have seen a
5	number in Russia. I don't know the figures. I'd be -
6	that would just be a guess.
7	Q. That's fine. I'd like to turn to a few
8	questions about Three Angels finances, and I'd like to
9	get the audited financials 2000 and 2001, and let's ge
10	2001.
11	ADMINISTRATIVE LAW JUDGE: We have two
12	Applicant's Exhibit 10.
13	MR. MILLER: That would be a problem.
.14	ADMINISTRATIVE LAW JUDGE: Yes.
15	This is the list of the pastors and this is
16	your financial.
17	MR. MILLER: Oh. Make the financial in
18	fact, we were up to, what were we up to?
19	ADMINISTRATIVE LAW JUDGE: You're up to, the
20	last one was 13.
21	MR. BOOTHBY: No, no. I think 12 and 13 were
22	the affidavits, unless they were combined.
23	MR. MILLER: Yes.
24	MR. BOOTHBY: The next one is 14.

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MR. MILLER: The next one is 14 and 15, then
 1
 2
    15 for 2001.
              ADMINISTRATIVE LAW JUDGE: Ten has not been
 3
    admitted, nine is.
 5
              MS. RHOADES: That's correct.
              MR. MILLER: Here's your 14. This is now 14.
 6
              ADMINISTRATIVE LAW JUDGE: Let me get these in
 7
    order if you don't mind.
            MR. MILLER: I'll give you the original one.
            I think both of these are 2001. We need an
10
    original for 2000.
11
              ADMINISTRATIVE LAW JUDGE: Do you all have
12
13
    the -- '
              MS. RHOADES: We only have 2000. We don't
14
15
    have 2001.
16
              MR. RIVA: Here you go.
              MR. MILLER: Speak the word.
17
18
              Do you recognize these documents, Mr.
    Shelton?
19
20
              THE WITNESS: Yes, I do.
             And what are they?
21
         Ο.
              These are our financial statements for the
22
         Α.
23
    years ending 2000; December 31, 2000, and December 31,
   2001.
24
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1	Q. And who are they prepared by?
2	A. Gray, Hunter & Stenn Auditing Firm from
3	Marian, Illinois.
4	Q. And did you request that these be prepared?
5	A. Yes.
6	Q. And have you reviewed these audit statements
7	with the auditors involved?
8	A. Yes, we have.
9	MR. MILLER: I'd like to proffer these as an
10	exhibit to the court.
11	MS. RHOADES: No objection.
12	MR. STEINKAMP: No objection.
13	ADMINISTRATIVE LAW JUDGE: Okay. Is that the
14	same as asking that they be admitted into evidence?
15	Because certain times people proffer them and
16	then request that they get admitted later and I don't
17	know which way you're using the term.
1.8	MR. MILLER: I would like to request that they
19	be admitted in as evidence.
20	ADMINISTRATIVE LAW JUDGE: Okay. And do you
21	have any objections?
22	MS. RHOADES: I have no objection.
23	MR. STEINKAMP: No.
24	ADMINISTRATIVE LAW JUDGE: Let the record

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reflect that Applicant's Exhibits 14 and 15 are
 1
     admitted into evidence.
 . 3
                         (Applicant's Exhibit Numbers 14 &
                         15 were admitted into evidence.)
 5
               MR. MILLER: Mr. Shelton, what approximately
 6
    was your gross revenue in the year 2000?
 7
               THE WITNESS: Approximately fourteen and a
    half thousand, I mean, million, $14 million.
 8
 9.
              And in 2001?
10
              Approximately the same, maybe a little less,
    around $14 million.
1 1
12
              And in the year 2000 what approximately did
13
    you -- what were the figures from your charitable
14
    donations?
15
             Approximately $11 million.
         Q. And in 2001?
16
17
             I believe they were close to the same.
    me look at it.
18
19
              Close to $11 million I think, yes.
              So what -- do you know what roughly
20
         Q.
21
    percentage of your revenue comes from charitable
22
    donations?
23
              MS. RHOADES: I'm going to object. I think
24
   the document speaks for itself.
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Secondly, he's not laid a foundation with 1 2 respect to what are charitable donations, what's 3 anything that's on that itemized financial report. 4 MR. MILLER: Mr. Shelton, what are charitable donations? 5 6 THE WITNESS: Charitable donations are donations that we receive at Three Angels Broadcasting 7 8 Network that people choose to give for whatever reasons. 10 We receive those and then are able to, 11 because of our 501(c)(3) status with the federal 12 government, are able to offer them a tax receipt for 13 their donation for tax credit. 14 And is it your belief that Three Angels is 15 largely supported by charitable donations? 16 Α. I know that it is, yes. 17 Okay. What roughly percentage of support is Ο. from charitable donations? 18 Α. 19 Well, estimate 75 to 85 percent. 2.0 If you didn't have charitable donations in 21 either 2000 or 2001 would you have made a profit from 22 your sales activities during those years? 23 Α. No, absolutely not. I'd probably be in a 24 court, in bankruptcy court would be my guess.



Now, as President of this \$14 million a year 1 Ο. 2 operation, what was your approximate salary in the year 3 20002 I made close to \$50,000. 4 Α. And in 2001? 5 0. Be close to the same. It was anywhere from 6 7 forty-eight to fifty-one or two, something like that. 8 0. What other benefits do you get? 9 I get medical insurance and half of dental, 10 half dental insurance. 11 Ο. Do you get any retirement benefits? No. No, I don't. 12 Α. 13 Q., Do you get any housing benefits? 14 Α. No, no. 15 Ο. Did you during 2000 and 2001? No, I did not. 16 Α. 17 Q. Do you get any vehicle benefits? 18 During the year 2000 and 2001 I had a pickup truck, a company pickup truck available to me if I 19 20 wanted to use it. 21 And when you used this truck what purposes Ο. 22 was it used for? 23 Α. I used it for company business.

And do you and your wife Linda make music?

24

Q.

1	A. Well, yes.
2	Q. I see. And have you ever made CDs together?
3	A. I thought he was on my side.
4	Oh, CDs. Yes, we make CD music.
5	Q. I thought so.
6	A. Kind of an open question.
7	Q. Yeah.
8	And how many CDs have you made in your time
9	at Three ABN?
10	A. I don't know, a half a dozen probably.
11	Q. And are those CDs given away?
12	A. Some of those CDs are given away and
13	sometimes they're sold.
14	Q. And when they're sold do you or your wife get
15	royalties from those sales?
16	A. No. We not only don't get royalties from the
17	sales, but we write most of the songs and we don't even
18	have Three ABN pay for mechanical rights that are
19	usually.
20	Q. Is your wife Linda, who I've now introduced,
21	a full-time employee of Three ABN?
22	A. Yes, sir.
23	Q. What is her role?
24	A. She's Vice President.

Q. What does she do?

programs that we want to go forward.

2.0

What are her responsibilities and activities?

A. She does a number of things. She is responsible, of course, as Vice President for carrying out the, what, you know, I ask her to do to help me in that sense. But she actually is in charge of programming, the scheduling of guests who come to Three ABN and the scheduling of programs, the type of new

She carries whatever the Board wants. If we want to do new children's programs, then she sets that all in motion to do that. Linda also travels many of the weekends, not all of the weekends with me, but she does travel a lot also. She's in charge of production, the remote truck that's on the road. We have a remote truck which is on the video that travels several months a year with a crew of eight or ten or twelve people in it, so she schedules, she's in charge of scheduling all of the production that they do and bringing it back.

And then she's -- she supervises the production of airtime, when it goes on the air, when it's shown, and so those are some of her responsibilities.

Q. And does she receive a salary?

1	Α.	Yes, she does.
2	Q.	And approximately what was that in 2000?
3	Α.	I think around \$45,000.
4	Q.	And in 2001?
5	Α.	Three percent increase, so forty-six or
б	forty-sev	en thousand approximately.
7	Q.	Does she use a vehicle?
8	Α.	She has a company vehicle that's a van.
9	Q.	And does she have health benefits?
10	A	Yes, she does. She has the medical and she
11	has half	dental.
12	Q.	Does she get any retirement benefits?
13	Α.	No.
14	Q.	Any other kind of benefits?
15		Does she receive any royalties?
16	Α.	No.
17	Q.	From any other source?
18	Α.	No.
19	Q.	Who sets
20	A	From Three Angels Broadcasting Network?
21		We're talking about from Three Angels?
22	Q.	Yes.
23	Α.,	No, she doesn't.
24	Q.	Who sets who sets your salary?

A. The Board.

7.

1.3

- Q. And who sets Linda's salary?
- A. The Board of Directors.
- Q. Do you get a bonus if you get more revenue in a particular year?
  - A. No.
  - Q. How were your salaries initially calibrated?
- A. They were initially calibrated by our desire to make, when we first started we made \$20,000 a year. We, as the years have gone by, we try to keep in line with the average minister in the Seventh-day Adventist Church in the State of Illinois.

For instance, a minister of a hundred member church probably makes -- he makes in the forties, but he has retirement, which it's not my Board's fault. My wife and I have asked that we not get retirement. My Board has offered me retirement and I've always told tell them if I asked for retirement I've lost my vision for what I'm saying so, not to do that.

So it's not been my Board's fault that we don't have it, and so we try to keep in about what an average pastor would make, our ranges, even though we have much more responsibilities, but I just feel comfortable and I want people that give to Three ABN to

realize, to see that we're not doing air conditioned dog houses and we're not making millions of dollars of of this.

.3

9.

It's not a business for us, but it's a charitable organization and, therefore, we try to -- we live -- both of us working, we can live fine but yet frugally, so that's why we asked the Board to not give us more than that.

And this past year I've actually asked for a cut of 5,000, because I didn't want to make in the fifties so I kept it down. I'm back at \$49,000.

- Q. Okay. Now, does Three Angels sell all of its airtime to programmers and other organizations?
- A. No, we don't. Much of our programming airtime we actually give away. There are people within the church that, organizations church owned that have a larger budget programs like it is written.

For instance, like Mark Finley, and they can pay, which is below our cost, \$1200 an hour. The programs are half hour, so on any given day they pay \$600 to show it, even though we actually give them three showings for the one \$600 price.

Other entities or lay people ministries within the church don't have the budget that it is

written as, so we partnership together with them. We look at the, actually the content of the program of what they have to offer.

If we feel it's something of missionary value that the public should hear about or would support the public, we ask them, how much can you pay to offset our cost, and many times they may only say, well, I can pay a hundred dollars, and so if the Board feels that this program is of a value, then we don't penalize them because they can't afford to pay the whole amount. So instead, we just go ahead and put them on for the hundred dollars instead of the other.

In many cases they just say we can't pay at all, but they have something we think should be to the public and so we just produce it and give them the airtime free.

Q. What percentage of your airtime approximately, roughly is Three ABN programming as opposed to programming that Three ABN would give to other organizations?

MS. RHOADES: I'm going to object, foundation with regard to exactly what it is that's considered Three ABN programming versus other programming. None of that document or information is in evidence.

Wild!

```
MR. MILLER: I think the question is fairly
  1
  2
     self-explanatory, but I'll trying to break it down.
  3
               Mr. Shelton, I understand that -- does Three
     ABN create some of its own programs?
  5
               THE WITNESS: Yes.
               And does it air programs included by other
  6
 7
     groups?
 8
          A. Yes.
 9
              What percentage of the airtime that Three ABN
    uses is given to programming, Three ABN programming
10
    itself use?
11
12
               About 75 or 80 percent, I believe.
13
               And giving about how much then to other
         0.
14
    organizations?
15
         Α.
               20 to 25 percent.
16
               Is either given or sold to other
         Q.
17
    organizations?
18
               That's true.
19
              Okay. What organizations do you sell airtime
         Q.
20
    to?
21
              Can you name them all?
22
              No, I can't.
              Is there anything that exists that would help
23
         Q.
24
    refresh your memory on that point?
```

1	A. Well, yes.
2	Q. What would that be?
3	A. Well, we wrote down some of them, because I
4	knew I wouldn't remember.
. 5	Q. Okay. Do you recognize these documents?
6	A. Yes.
7	Q. And what are they?
8	A. These are a list of programmers that are
9	outside of Three ABN locally produced programs that we
10	air on Three Angels Broadcasting Network that we
11	that we rent time to.
1.2	Q. And turning your direction to the year 2000.
13	MS. RHOADES: First, I'm going to object. I
14	don't think these have been admitted into evidence.
15	Secondly, there's not been a proper
16	foundation laid for the purposes of admission.
17	Thirdly, this document was not produced to us
18	during discovery.
19	MR. MILLER: I think they were.
20	MR. BOOTHBY: Oh, yes, they were. They were
21	provided to you in response to the request for
22	production of documents or interrogatories.
23	MR. MILLER: It's attachment number six to, I
24	believe, our supplemental response. I remember giving

```
these at the time.
 2
               MS. RHOADES: Which date?
               MR. MILLER: I don't know which date.
 3
               MS. RHOADES: What supplemental request or
 4
    what date was the request, Mr. Boothby?
 5
               MR. BOOTHBY: Hold on. I need to find it.
 6
 7
               MR. MILLER: There seems to be a confusion
    about whether this was attached or not. I actually
 8
    introduced it as a device to refresh his memory, and
    I'm willing to move ahead on that basis, and if you
10
11
    decide that these weren't provided, we can revisit the
    issue of whether I'll actually enter them.
12
13
               MS. RHOADES: We're going to object, because I
14
    don't think he's laid a proper foundation for
    refreshing of recollection.
15
16
              ADMINISTRATIVE LAW JUDGE: Go ahead and lay
17
    the foundation.
              MR. MILLER: Mr. Shelton, is there anything
18
19
    that would refresh your memory as to the organizations
2.0
    that --
21
              THE WITNESS: Yes.
              -- you sold airtime to?
22
         0:
23
         Α.
              Yes.
24
         Q.
              And --
```

1	A. It's the list that I had prepared so.
2	Q. And do you recognize the document?
3	MS. RHOADES: I'm going to object again. He
4	should he is not asking the proper question, and the
5	witness, even with refreshing his recollection, is not
6	allowed to refer to the document.
7	MR. MILLER: Well, Your Honor.
8	MS. RHOADES: Otherwise he's testifying from
9	it and it's an exhibit, Your Honor.
10	ADMINISTRATIVE LAW JUDGE: I understand what
11	you're trying to say.
12	MR. MILLER: That's fine.
13 .	I'll have him review the document and then I
14	can ask him some questions about it. All right.
15	ADMINISTRATIVE LAW JUDGE: All right.
16	MR. MILLER: So if you can take a moment to
17	review the list and then you can set the document down
18	and you can talk about, I can ask you a series of
19	questions about the organizations on the list.
2 0	THE WITNESS: Okay.
21	Q. Are you familiar with the organizations?
22	A. Yes.
23	Q. And that you sold airtime to in the year
	2000 we're only dealing with the year 2000 now?

1	A. Yes.
2	Q. And did all the organizations you sold
3	airtime to in 2000, did they have programs of a
4	spiritual and religious nature?
5	A. Yes.
6	MS. RHOADES: I'm going to object to
7	foundation as to what is spiritual and religious is in
8	his view and what the nature of the program is. It's
9	clearly speculation and conclusionary on the part of
0	this witness.
1	MR. MILLER: Well, Your Honor, I mean, the law
2	in Illinois is pretty clear that the description of and
3	understanding of what Mr. Shelton views as spiritual
4	and religious, and I think he's talked about that so
5 -	far, both verbally and in the video that was
6	presented. It just means that these programs are
7	consistent with what Mr. Shelton has already spoken
8	about, the religious admissions in the organizations.
9 .	ADMINISTRATIVE LAW JUDGE: Instead of using
0	religious and spiritual can you get into the

1

1

1

1

2

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22

·23

24

particulars of what the programming does? And that way, I think this is semantics to a certain extent, except that I can certainly understand

Intervenors arguments that by cloaking it as religious

 $1 \mid$  and spiritual.

2.0

MR. MILLER: Mr. Shelton, do the programmers on the list, what kind of topics, what kinds of programming do they produce?

THE WITNESS: They all produce programmings that -- that cooperate with the mission and the goal of Three Angels Broadcasting Network of getting the message we believe God has called us to get to the world and we all have the same message.

- Q. And maybe you can give some specifics in some of the programs that you saw?
- A. It is written, for instance, it is written as one of those programs produced by the Seventh-day Adventist Church, Pastor Mark Finley. He gives programs and theological beliefs on spiritual health of numbers of, he does health programs to help people in many areas of their life, and so that's a program that we would show. That's one of them.
  - Q. What about another one, another one?
- A. Well, we have Amazing Facts by Pastor Doug Batchelor, and Amazing Facts is a program that also is evangelist revelation and seminars, prophecy of seminars. They teach the 27 fundamental beliefs of Seventh-day Adventist.

He talks about mission work and helps with mission work, very similar to those, the programs that we produce at Three ABN.

O. Another one?

16.

2.3

- A. Light Bears Ministries, a ministry in Mayla, Washington and they produce millions of pamphlets, literature, that we show their program on the air and then they get support and are able to send to countries where they can't afford it. They give millions of free literature away every year.
- Q. Now, all of the programmers that, as you reflected on the list and you used to refresh your memory, is it fair to say that all the programmers on the list provided you programming that was consistent with any furtherance of the beliefs and teaching of the Seventh-day Adventist Church?
  - A. Yes.

MS. RHOADES: First of all, I'm going to object again because he's asking for opinion witness testimony on, that the programming is consistent with the beliefs of the Seventh-day Adventist Church.

I don't think this witness has been disclosed as an expert witness or opinion witness to give that information at this time.

1	MR. MILLER: Your Honor, I've asked Mr.
2	Shelton denomination background. He says he's been a
3	lifelong Seventh-day Adventist. I can certainly ask
4	few more questions about his knowledge of the church's
5	beliefs if you'd like.
6	Mr. Shelton, how long have you been a
7	Seventh-day Adventist?
8	THE WITNESS: I was born into the Seventh-day
9	Adventist family and baptized in the church when I was
10	12.
11	Q. Have you studied the teachings of the
12	Seventh-day Adventist Church?
13	A. Yes, I have.
14	Q. And have you given bible studies or lessons
15	on doctrines and teachings of the church?
16	A. Yes, I have.
1.7	Q. Have you written books about the teachings of
18	the Seventh-day Adventist Church?
19	A. Yes, I have.
20	Q. How many books have you written about
21	doctrines of the Seventh-day Adventist Church?
22	A. Three.
23	Q. And what were the topics of those books that
24	you wrote?

2	Q.	And what was that book about?
3	Α.	About the seventh day sabbath.
4	Q.	And what was the other two books you wrote?
5		What were they about?
6 .	Α.	Does God Love Sinners Forever, What Happens
7	to Us Wher	n We Die.
8	Q.	And what does happen to us when we die
9	according	to your book?
10	Α.	According to my book we sleep in the grave
11	until the	second advent and that the righteous go to
12	heaven and	d the wicked are destroyed.
13	Q.	Is that a teaching of your understanding of
14	the Sevent	ch-day Adventist Church?
15	Α.	That is the teaching in the Seventh-day
16	Adventist	Church.
17	Q.	And what was the other book about?
18	Α.	It was about the principles of eating, good
19	health, ar	nd nutrition and how to live a happy and
20	healthy 1:	ife here on this earth.
21	Q.	Did it relate back to biblical principles?
2,2	Α.	It did, Eleventh Chapter, Paul and the Book
23	of Romans	, and a number of other chapters of the bible
24	Q.	And on that basis would you say that the

The forgotten commandment.

Α.

programs that you viewed and sold airtime to in 2000 were consistent with the messages of the Seventh-day Adventist Church?

. 1

MS. RHOADES: And I'm going to object again. They're proffering this individual, he's attempting to clarify him and get him as an expert witness. He was not disclosed as an expert witness.

Your Honor, can look at the list of prospective witnesses that we provided to you previously. You can see that they designated two opinion or expert witnesses or attempted to and that would be Ted Wilson and Denis Fortin. Mr. Shelton was not one of them.

MR. MILLER: Your Honor, I do find this somewhat extraordinary because there is not a suggestion that this is irrelevant testimony, and yet the earlier argument was that we couldn't proffer this kind of expert opinion testimony because it was irrelevant.

But now it's very clear that whether Three

ABN is supportive of and consistent with a church is
relevant and Danny, Mr. Shelton is being proffered as a
fact witness, and he is the gentleman who accepts this
program for his organization.

He believes that he's running it, according to his testimony, on the principles of the Seventh-day Adventist Church.

So I want to know whether in his opinion the programming that is coming in is consistent with those principles. This is a factual matter as to what he's been doing at his organization and the church that he belongs to.

I'm just very surprised at the objection.

ADMINISTRATIVE LAW JUDGE: I'm going to go ahead and allow this testimony, and I think that, I don't believe that this is -- he is being proffered as an expert witness.

What he's doing is trying to testify that, with the contract that he has with his Seventh-day Adventist Church, that this is in conjunction with that, and in that light I believe it's relevant and I also think it should be admitted.

MR. MILLER: Okay. Thank you.

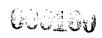
So the question was, in the year 2000 did you -- did you see the programming that was aired in the year 2000 on Three ABN?

THE WITNESS: Yes.

Q. And was that programming consistent with the

```
religious teachings of the Seventh-day Adventist Church
 1
    and the furtherance of those teachings?
 2
              Yes.
         Α.
              MS. RHOADES: At this point I'm going to note
    for the record my continuing objection.
 5
              ADMINISTRATIVE LAW JUDGE: I understand, yes,
 6
    and it will be continuing.
              MS. RHOADES: Thank you.
 8
              MR. MILLER: And for the year 2001, I will ask
 9
    the same question, was that programming consistent with
10
    the religious teachings and in furtherance of those
11
    teachings of the Seventh-day Adventist Church?
12
              THE WITNESS: Yes, it was.
13
              ADMINISTRATIVE LAW JUDGE: And for the record,
14
    I'm going to put it, that is the opinion of this
15
    witness.
16
              MR. MILLER: That's right.
17
              ADMINISTRATIVE LAW JUDGE: Does that make you
18
    feel better?
19
              MR. MILLER: Now, you do charge at least some
20
    of these individuals airtime?
21
              THE WITNESS: Yes.
2.2
             Is that right?
23
         Ο.
              Uh-huh.
24
         Α.
```

1	Q. And do you know what you charge?
2	What is your basic rate for airtime charges?
. 3	A. The basic rate that we have come up with ove
4	the years is \$1200 an hour. Most of these programs ar
5	half hours, so they're looking at \$600 an hour for one
6	showing.
7	Q. And were your charges above or below market
8	rates?
9	A. Below.
10	MS. RHOADES: Objection, foundation as to wha
11	market rates are and the statistical basis by which
12	he's making that statement.
13	ADMINISTRATIVE LAW JUDGE: Objection
14	sustained, and if you'd like to do some foundation.
15	MR. MILLER: Are you aware of what any other
16	television programs charge for an hour of their
17	programming?
18	THE WITNESS: Yes.
19	Q. And what programming do you know about?
20	A. CNN, for instance.
21	Q. How much do they charge for an hour of their
22	time?
23	A. Depends on the time of day. Prime time is
24	\$24,000 per minute.



Q. And nonprime?

2.0

- A. As low as \$2800 I think, somewhere.
- Q. And are you familiar with any other broadcasters or media programming charges?

MS. RHOADES: First of all, I'm going to continue to object to this line of questioning. This wasn't the subject matter by which Mr. Shelton was to testify as to.

Secondly, I don't think there is a sufficient basis as to how he knows what the knowledge is of what CNN or any other organization charges per minute.

MR. MILLER: What does Three Angels generally aim to set its airtime charges at?

THE WITNESS: We -- actually it's a unique situation. We don't figure a price as though it were a business. We figure it on what the people can afford, and yet we don't have the money to put everybody on for nothing, so we ask those that are on, what can you afford.

We set a fee at the half hour at \$600. Our operating, it costs us much more than that to put on a program around the clock as evidenced by our financial statements, but we've been able to do it and people help with the charitable donations. It makes up the

1 difference.

And so we ask that programmer what he can afford, and so we start off with \$1200 an hour or \$600 per half an hour, and then we negotiate with them as to what they can afford once my Board approves of their programming.

- Q. Okay. Do you sell satellite dishes?
- A. Yes, we do.
  - Q. And why do you sell satellite dishes?
- A. We sell satellite dishes so more people can receive our programming.
- Q. Now, we showed, I believe the video showed a map or you described a map that the satellite can broadcast to all of North America, is that right?
  - A. Yes.
- Q. Doesn't that mean that all of North America can turn on their TV and get your signal?
  - A. No, I wish they could.
  - Q. And why can't they?
- A. Well, because it has to be downlinked. The signal that we send to satellite 22,300 miles has to be downlinked into the homes. There is numerous ways we can do that, and 88 cities across America we have Three ABN downlink stations that we own, unmanned stations

that we broadcast on UHF to any given particular city.

1.0

We have them in Minneapolis, Seattle,

Jacksonville, Florida to name a few. But there are

people within that city that, for instance, maybe they,

for whatever reason, is outside that city I should say,

that they can't receive us if they're outside the 30

mile radius.

So all across America there are places that people cannot get Three Angels Broadcasting, because either cable stations aren't rebroadcasting us in their area or we don't have Three ABN downlink stations available and we're not carried on the Dish Network programming or the Direct TV programming, but we have requested people who want to watch Christian programming that can't get it.

so when we saw that there was a demand of people, we decided to put together our own dish system, so we could sell that to reach people who can't normally get our programming.

- Q. And what kind of satellite dishes do you sell?
- A. We sell our, what we call our own Three ABN dish that we actually work and procured from a company who specifically made a receiver and a dish system that

would work with our particular satellite, and so we have that system.

- Q. Do people buy that one, Mr. Shelton, can they watch any other programming?
- A. They only, on our Three ABN, if a person has cable, for instance, but they want to get our programs because of the health or whatever religious programming, then all, they put in this one system and it just adds our channel only to the channels that they already have, so it makes Three ABN an addition.
- Q. There is a second satellite dish I believe you sell?

A. Yes. Yes. The second dish is a network called Sky Angel that Bob Johnson is the President in Florida. They have a contract with Dish Network where their receivers and satellite systems are compatible with Sky Angel who has their separate religious format.

They're the only religious broadcasting company in the world that's licensed by the government, the FCC to Direct TV home, what we call direct to home satellite licensing, and they have approximately 20 or 25 religious and family oriented channels, and we make that available.

Because many Christians like, while they like Three ABN, they like other options, and we're one other channel, so we make that available to them and let them take their choice.

- Q. What are some of the costs associated with your sale of these satellite dishes?
  - A. The cost associated?

1.3

2.4

Well, first of all, we have to negotiate and have the systems built if it's our own Three ABN system and so it's taken a lot of time and effort from our engineering department to work with the producers of these systems.

Then of course we have to negotiate the cost of them. We have to have them shipped to us by the truckload or however we choose to have them shipped to us. Then we have to store them. We have to handle them physically. We bring them in.

We store them in, in particular with the Three ABN system, then we open up every one that we buy. If we buy 300 at a time, we put in an extra long cable that we make specifically. We put in videotapes to show people how to put them, how to make them work, and so we put that together. Then we handle them.

We store them, then it takes people to

answer, first of all, we have to advertise, so we advertize in our newsletters and on Three ABN that these are available, so the programming, time, and the airtime to make them available.

And then we have phone numbers that they use, the 800 numbers to call, which is an expense to us of course, and then we pay people to answer the phones. So when the people answer the phones and take the order, then they take the order and give it to the packing department and shipping department who then packages it together and who then delivers it to the ramp, the loading ramp to be loaded.

And so then we have to load them up with, either by truck or UPS or however we choose to send them.

- Q. And how much did you sell these dishes for individually in 2000 and 2001?
- A. These particular dishes I believe were around \$300 to \$350 apiece. That's the whole system.
- Q. And taking into account all of these costs you've described, did you make any profit on the sale of these dishes?

MS. RHOADES: I'm going to object. There's not any foundation as to what would be considered

profit, what went into the various components of what the costs are:

MR. MILLER: Are you familiar with the financial arrangements regarding these satellite systems, the expenses that you've just described?

THE WITNESS: Yes. When we decided to -- to sell these systems, I wanted to make them compatible with other satellite systems. We were paying \$350 apiece, and so I instructed, that was our cost to put them together.

But other networks that's selling, like Dish Network, millions of them, could supply them at a cheaper rate, so I asked my production, my engineering team to sell them at cost, at \$350 apiece of what we actually pay. So we didn't charge, we don't charge for handling and phone calls and marketing and all of those things that if it were a business and I was trying to make a profit, of course, I would have to do.

- Q. Now, does Three Angels produce materials such as tapes, videos, and books itself?
  - A. Yes, we do.

1.1

2.2

- Q. And what videos do you create?
- A. We have a number of videos. We do music videos. That's just a number of artists who come to

Three ABN.

- Q. What kind of artists?
- A. They're Christian music that does Christian music and so we record those artists and we'll combine a number of those, maybe twelve songs and make a video available to the public.

My wife Linda has written music and she does an outdoor video singing with that. She's done a number of those. We do many CDs, music where we have a music studio that we actually bring in the musicians and singers and backup singers and the engineers. We put this together to make sacred hymns. We do what's called sacred hymns.

We do sometimes gospel, sometimes traditional music for the different tastes. We have an audience and my wife and I sing on a number of those and a number of them that we don't sing, other people do, and then we make those available to the public.

- Q. What other kinds of videos do you distribute that you make?
- A. Well, we do what we call video of the month. In other words, each month we look at our entire programming and my wife and I, one will suggest to the other usually, or she will say, you know, this was a

really good program last Thursday night with Pastor

Doug Batchelor, this two hour live. Why don't we make
that our video special of the month, and so then we
record that and then we advertise it on our newsletters
and on the air and people can purchase from us.

Q. And why do you make these videos?

A. We make these, number one, because there is a
demand. People that watch Three ABN, they want our
music and they've written us over the years and say, we

2.0

demand. People that watch Three ABN, they want our music and they've written us over the years and say, we need to buy your music. We'd like to have your music. We'd like to have your music. We'd like to have videos. I want to show my friends.

I want to send this program you did on health

the other night, for instance, Two Hour Live. My mother lives in Timbuktu and she doesn't have, Three ABN is not accessible and she just has to know how to lower her cholesterol. She's having cholesterol problems, so we want to order that program.

Q. How do you set the pricing on these materials?

What is the philosophy behind it?

A. The philosophy is that they're affordable to the people. We set a price, though we've never turned anyone down who asked for one free who didn't have any money, and general people will spend, we'll set a price

of like \$20 for a two hour video.

Many people will send \$30 and say keep the extra ten for the ministry. Some people will write and say, I only have \$10 and I'd like to have it, and we always send them the video regardless if they have the money or not. We do the same thing with the CDs, so there is no set price.

I don't -- I managed the lumberyard for years, and at the lumberyard I set percentages because we had to make a profit and make a business, so I would tack on 40 percent to a hundred percent. I don't do that at all. We never have here.

- Q. Do you know if your CD pricing, do you know if that was at the market rate?
- A. No. My CD pricing for 2000 and 2001, an average CD would cost us, would cost the public, we advertised it for \$10, where the -- well, in the retails -- can I?

For instance, the Adventist Book Center sells mine and Linda's CD, but they get for the same CD, they ask 16 to 18 dollars. The Chapel Records distributes for us, which is an organization, the Seventh-day Adventist organization. They wrote to us this year and said, we're no longer going to distribute your products

because you sell yours too cheap, and we can't -people get upset at us because they come in our stores
and they say, well, you're robbing us. You're charging
16 to 18 dollars apiece. Three ABN only charges ten,
so they say it causes hard feelings, and so we're not
going to be able to carry your products anymore.

- Q. Does -- does Three Angels give materials away on a regular basis?
  - A. Oh, yes.

- Q. And what kind of materials and on what occasions?
- A. Well, we give -- everyday free material is available on a variety of topics from health to religion that people can call in.

There are many advertisements that come on during the day, instead of selling something like the public you might see, say does or public stations, we come on and have little promos and it shows one reading a little book called In Finding Peace Within, and then they say, if you're having problems in your life and just whatever, and you would like this little book, simply write to us or call us here at 1-800-753-3326.

We'll send this to you absolutely free of charge, and so we do that on a number of them.

Also every week my wife and I do a two hour live on Thursday nights and we always have a free offer, because we want to see who is watching and what kind of response that we get.

17.

2.1

Very recently we had Howard Lyman who wrote the book on Mad Cow Disease. He was on the Oprah Winfrey show where we got like a thousand calls over that night and the next day they continued to call because they wanted his information about this mad cow disease, so we give, every week we give those away, plus there are numerous things that we give away.

And then sometimes for those who give a certain amount during the year, maybe that have given a thousand dollars a year, we may send them a little thank you by sending one of our personal CDs or something like that to some of our donors.

Q. Where do -- these items that you give away, where do they actually go from?

Who receives the calls and sends them out?

A. Well, the Call Center. The Call Center is the 7,000 square foot building that we now know where it is. It is next to the main facility, but it's still within the five acres and the calls come there and they take the orders and they process the orders there.

1.	Q. And do you oversee the Call Center?
2	Is that part of your job?
3	A. Yes, yes.
4	Q. And do you ask the Call Center to prepare a
5	tracking of those things that you gave away in 2000 and
6	2001?
7	A. Yes, I did.
8	Q. And was that done?
9	A. Yes.
10	Q. And are you familiar with those documents?
11	A. Yes.
12	MR. MILLER: I'd like to proffer Exhibits 19
13	and 20.
1 <b>4</b>	MS. RHOADES: And I will object for the
15	purposes of this hearing. These were clearly made in
16	anticipation of litigation pursuant to the witness's
17	last testimony.
18	Secondly, the form of these documents and the
19	form that they're tendered here, these clearly were not
2 0	disclosed to us. We had a different form that was
21	disclosed to us, not these documents.
22	MR. MILLER: What was the form that was
23	disclosed to you?
24	MS RHOADES: We don't have any of the writing

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over here in the right-hand column.
              MR. MILLER: I think the writing on this
 2
    right-hand column, apparently Mr. Boothby understands
٠ ٦
    that there are court rules about, we were possibly
    anticipating proffering some of these individual items
    as exhibits.
              If you look over, this is a list of
 7
    giveaways. Let's look at one of the documents. Look
 8
    at Exhibit 19.
              MR. BOOTHBY: May it please the court, I can
10
    explain the writing.
11
              ADMINISTRATIVE LAW JUDGE: First, is there an
12
    Exhibit 18?
13
              MR. MILLER: Right here.
14
              MS. RHOADES: I don't have one.
15
              ADMINISTRATIVE LAW JUDGE: Because I don't
16
17
    have that.
              MS. RHOADES: I don't either.
18
              ADMINISTRATIVE LAW JUDGE: And that's my
19
    accounting.
20
              MR. MILLER: We might as well make this part
21
22
    of the mix.
              ADMINISTRATIVE LAW JUDGE: Okay.
23
              MR. MILLER: I believe Mr. Boothby can explain
24
```

some of the additions to these that make them vary slightly from what was originally given here, but it was for purposes of complying with the court rules on exhibits, but Mr. Boothby can explain.

MR. BOOTHBY: As I recall the requirements of the Department in offering exhibits that are combined, combined group of documents in one exhibit, you have to indicate the number of pages. Because this related to books that were given away, and we do have, and we'll make that available, two boxes of books that this particular exhibit makes reference to. What is listed is the number, as I understand it, the number of pages in each of these books.

1.4

Now, it may not have any particular value in this proceeding, but we were merely attempting to comply with the requirements of the Department in listing the number of pages, and they were prepared by Mr. Riva, and he has a tape on it showing the number of pages in the books.

MS. RHOADES: I'm continuing with my objection. I don't understand what they did, why they did it.

Secondly, this document, I think the witness testified was prepared for purposes of litigation.

It's inappropriate. ADMINISTRATIVE LAW JUDGE: Go ahead. 2 MR. MILLER: Well, I was just going to say as 3 to the first point, it seems to me that what happened here is reasonably clear. We have the same documents 5 that we originally gave you, Merry. Merely either on the left-hand column or the right-hand column we've 7 listed the number of pages that appear in the book or the document that's on the list here. As these may be, these books may be in fact 10 exhibits themselves if the Court chooses to look at 11 them, so I'm not sure why there would be an objection 12 on that basis. 13 ADMINISTRATIVE LAW JUDGE: I'd like to see the 14 original document that was given. 15 MS. RHOADES: And this one, we didn't get it 16 all, the one that's 18, magazines. We didn't get any 17 of that. 18 MR. MILLER: You don't have that at all? 19 MS. RHOADES: Don't believe so. 20 MR. MILLER: Well, if you can verify that I'm 21 certainly willing to withdraw that document. 22 MS. RHOADES: This is what we had, Your Honor, 23 produced to us.

```
MR. MILLER: So this would --
 1
              MS. RHOADES: There is notes, free offering.
 2
    Also, that wasn't disclosed to us, asterisks beside
 3
    it.
              ADMINISTRATIVE LAW JUDGE: Okay. So basically
 5
   you have the same document.
 6
              MS. RHOADES: But they've added like this,
 7
    notes free offering, also, here are the asterisks on
8
    the side.
             MR. MILLER: What are we comparing it with?
10
    quess I'm not certain, Merry.
11
              ADMINISTRATIVE LAW JUDGE: This is what was
12
    provided to you, is that correct?
13
                                 This is what is provided to
              MS. RHOADES: No.
1.4
    us, right there.
15
              ADMINISTRATIVE LAW JUDGE: Okay. I'm sorry.
16
              MR. MILLER: Yeah, I was confused too.
17
              ADMINISTRATIVE LAW JUDGE: Okay. This is this
18
    document then?
19
              MR. MILLER: Yes.
20
              ADMINISTRATIVE LAW JUDGE: Right?
21
              MS. RHOADES: Uh-huh.
22
              MR. MILLER: And I tell you what and maybe
23
   this would be a simple solution is, I'm certainly happy
24
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to use the document that was given to Merry.

ADMINISTRATIVE LAW JUDGE: That was what I was going to suggest, is if you'd just use this without all of these additional.

MS. RHOADES: I'm still going to object because it's done for purposes of litigation. It's not a document of business records. No other documents created by them.

It's clearly done in anticipation of litigation.

MR. MILLER: I'm not certain why, Your Honor, that would invalidate a particular exhibit. We have these records that we could go back and make available. They didn't become relevant until these questions were asked in litigation.

They were asked of us, so we went and Mr.

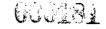
Shelton supervised the -- the putting together of these lists, so we could know precisely what documents we'd given away, and I believe we've laid a foundation for that, and I'm not sure why in fact it was generated during this process invalidates it.

MS. RHOADES: First of all, what should have been generated, what was produced to us should not have been documents that they put together pursuant to a

discovery request. What we asked for them is to produce 2 documents, and they would have been business records 3 that have already been in existence of the entity. This was not in existence. They made it up. 5 MR. MILLER: Well, Your Honor, that's 6 perfectly right. In fact, we had a conference call. 7 MR. BOOTHBY: They were Answers to 8 9 Interrogatories. MR. MILLER: I'm sorry, they were Answers to 10 Interrogatories. We had a conference call and much of 11 this information we indicated we didn't have in the 12 form that it was asked for, but we were willing to put 13 it together to respond to the interrogatories and we 14 did. 15 Now, if there is some questioning the basis 16 of the information, they had this information earlier. 17. They used it in deposition. They had abilities to 18 investigate it. I'm not sure of the particular rule 19 that says, something that was -- that was created 2.0 during a litigation process is somehow not -- not 21 usable in a case. 22 MS. RHOADES: I mean, it's hearsay. It's not 23 a business record. I mean, that's the problem, is that

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we admit business records, that's fine, but this isn't
 2
    a business record.
              ADMINISTRATIVE LAW JUDGE: That is a
 3
    compilation that they gave you in response to
 4
    interrogatories, is that correct?
 5
              MR. MILLER: Yes, that is correct.
 6
              ADMINISTRATIVE LAW JUDGE: You do have the
 7
    other documents that are listed here that refer, and
 8
    you're planning on submitting some of those?
              MR. MILLER: Yes. We're going to offer.
10
              MS. RHOADES: Can I ask a question?
11
             Have we gotten on the record that Mr. Shelton
12
13
    is in fact the author of this document, because it
    prohibits us from cross examining whoever was the
14
    author? We don't know who is the author.
15
              MR. MILLER: It was done under his
16
    supervision.
17
              MS. RHOADES: It doesn't matter. He didn't
18
   prepare it.
19
              ADMINISTRATIVE LAW JUDGE: Well, I think
20
   that's getting a little too technical. I believe that
21
    this was done in response to interrogatories from the
22
    Intervenors that there are going to be some documents
2.3
    submitted to verify that in fact these do come from
24
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actual documents that were not prepared in anticipation
    of litigation.
 2
              This document itself was. However, they did
 ٠3
    it in response to your interrogatories, so I'm going to
    go ahead and state that the original document that you
 5
    have, not the one that was prepared and additional
    information added to them, if you can make those into
    Applicant's Exhibits 19, I believe 20, and 21.
 8
              MS. RHOADES: Could I ask that those be
 9.
    photocopied, Your Honor, so I can have them returned
10
    for my record?
11
              ADMINISTRATIVE LAW JUDGE: Sure, of course. So
12
    that you have something as well.
13
              MR. MILLER: Can we take a five minute break?
14
              ADMINISTRATIVE LAW JUDGE: Let's go ahead.
15
                         (Whereupon a short recess
16
                         was taken.)
17
              ADMINISTRATIVE LAW JUDGE: Back on the record.
1.8
              MR. MILLER: Mr. Shelton, I'm going to give
19
    you four documents, and these four documents are
2.0
    labeled Applicant's Numbers 18, 19, 20, and 21.
21
              Do you have copies of those?
22
              THE WITNESS: Uh-huh.
23
              Can you briefly review those documents and
         Q.
24
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tell me what they describe? Yes. These -- the one, particular one I have 2 is the free offers that people requested in the year 3 2000 that were giveaways for spiritual growth. What exhibit number was that? 5 A. Eighteen, I think. 6 Ο. Okav. 7 And 19 is the live offers, where we'll do a Α. 8 two hour live on Thursday nights. Those are the offers that we gave away during the year 2000. 10 And what are the numbers on the right-hand 0. 11 column? 12 That's the estimated --13 MS. RHOADES: I'm going to object again, 14 because we're testifying off of a document that's not 15 been admitted into evidence and we haven't verified 16 that this witness, that he prepared this document for 17 purposes of our cross examination with him. 18 MR. MILLER: I thought we dealt with this, 19 Your Honor, and you ruled that the --2.0 ADMINISTRATIVE LAW JUDGE: I think at that 21 point I was trying to figure out exactly what document 22 had been submitted to the Intervenors. 23

For the record, we have substituted different

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Exhibits 18, 19, 20, and 21. I think we did establish
 1
    also previously that Mr. Shelton oversaw the
 2
    preparation of these documents. If you'd like to lay
 3
    some foundation.
              MS. RHOADES: That's correct.
 5
              ADMINISTRATIVE LAW JUDGE: Is that for these
 6
    documents?
 7
              MR. MILLER: You oversaw the preparation of
    these documents, did you?
 9
              THE WITNESS: Yes, sir.
10
              Did you review these documents when they were
11
         Q.
    prepared?
12
              Yes.
13
         Α.
              And did you give these documents to your
14
    lawyers?
15
         Α.
              Yes, I did.
16
              To response to Answers to Interrogatories?
         Ο.
17
              To Interrogatories, yes.
18
              And do they accurately reflect, to your
         Ο.
19
    knowledge, the giveaways?
20
              To the best of my knowledge they do, yes.
21
              ADMINISTRATIVE LAW JUDGE: Now, do you want to
22
    offer these into evidence?
23
              MR. MILLER: Yes, I would like to.
24
```



ADMINISTRATIVE LAW JUDGE: Okay. Is there 1 2 any --MS. RHOADES: And I'm going to object on the 3 basis that not appropriate foundation has been laid. He might have overseen what was -- how those documents 5 were prepared, but he didn't actually prepare the 6 documents for purposes of accuracy and authenticity. 7 There is clearly a question, Your Honor, as 8 to the reliability of that document. We don't know, and I can't ask him those questions because he didn't 10 11 prepare it. ADMINISTRATIVE LAW JUDGE: I understand that. 1.2 Can we leave it that he will in fact be able 13 to testify as to how this was prepared and what the 14 basis was, and can we get on, moving forward, so if we 15 leave that open for you for cross examination, so that 16 you can in fact ask him questions and that he can go a 17 little bit beyond what he himself prepared? 18 MS. RHOADES: Then I would reserve -- request 19 that you respectfully reserve admission of the 20 documents subject to that. 21 ADMINISTRATIVE LAW JUDGE: I will reserve 22 admission of Applicant's Exhibits 18, 19, 20, and 21 23 until such time as cross examination has been conducted 24

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regarding these documents.
              MR. BOOTHBY: Just for clarification, Your
   Honor. I don't know, did we offer and was Exhibit
 3
   Number 16 admitted and the same for 17?
              ADMINISTRATIVE LAW JUDGE: No, they have not
 5
   been admitted.
 6
              MR. BOOTHBY: That's what I thought. Sixteen
 7
   and seventeen have not been admitted.
              MR. MILLER: There's still an outstanding
 9
   question of whether those were requested or provided
10
    was the issue.
11
              ADMINISTRATIVE LAW JUDGE: I believe so, and
12
   you were going to check and see if you could find the
13
   documentation where you had requested them.
14
              MS. RHOADES: And we did not.
15
              ADMINISTRATIVE LAW JUDGE: Okay.
16
              You have not requested them?
17
              MS. RHOADES: We requested them. We got the
18
    documents in a different form.
19
              MR. MILLER: Maybe afterwards we can.
2.0
              ADMINISTRATIVE LAW JUDGE: Okay. Because this
21
    is going to take too much time and I'd rather get the
22
   testimony of Mr. Shelton at this point and then go
23
    ahead and go over the particulars.
24
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MR. MILLER: We can probably agree on 1 documents that we both have once we get them. 2 So do the numbers down the right-hand side, 3 what do those numbers reflect to your knowledge? 4 THE WITNESS: They're the estimated amount of 5 For instance, on the 2000, the Exhibit 19, on 6 each. the Number 19, we estimated for January 6 when we did the program that night, we gave a book away entitled Amazing Love and we gave approximately 297 of them 10 away. Q. Now, what kind of books and printed materials 11 do you give away? 12 Can you characterize the content of the books 13 on the list? 14 Every one of these books have passed our 15 review committee as to, set by the Board that actually 16 incorporate and work in coordination with our views and 17. mission of the Seventh-day Adventist Church in 18 disseminating the Gospel to the world. 19 Is that true for all the materials and books 20 Q. on all of the lists in front of you? 21 22 Yes, this is true. In 2000 and 2001 did Three Angels support or 23 Ο.

give money or other items to the local community that

it is placed in?

2.0

- A. Yes, we did.
- Q. Such as what?
- A. Well, we helped -- we gave the, 2000, I believe the 2001 we gave the West Frankfort Community High School \$20,000 for their Athletic Department.

We gave the city of West Frankfort some buildings that we had downtown worth around seventy to eighty thousand dollars. We donated those. We started that. We didn't get the legal things done, but we verbally gave them to them in 2000. They are completed now.

We gave the Benton High School \$3500 for equipment for their sports program, and I'm not sure. We gave Thompsonville High School, but I don't know if it was '99 or 2000 we gave them almost \$5,000 for a softball field.

- Q. And why do you make these kind of gifts?
- A. Because we're happy to be in the community and we want the community to know that they we're not just ministering to people around the world, but we believe in the community and support the community of theirs.

We've given another, close to I think the

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last year 2001, I think we gave almost a hundred
 1
    thousand dollars to local, whether it's senior citizens
 2
    or cheerleaders. We gave West Frankfort cheerleaders
٠3
    what have you when they would call us or teachers would
    come by and coaches and say we're in a jam, and we need
    this for the community park, for the beautification for
    the Community Center there. We've given money to those
    type of things.
              How many employees does Three Angels have or
    did they have in 2000 and 2001 approximately?
10
              One hundred there at the, we're talking about
11
        Α.
   at our facilities in Southern Illinois, not around the
12
   world, the Philippines or Russia. I mean, I had
13
```

Like I had approximately 40, 30 to 40 full-time Russian employees. Also I have a couple in, four employees I think in California. I have -- and I don't know if the Philippines, yeah, the Philippines I had some employees in the Philippines in 2001 also.

employees, but are you talking about worldwide?

- Q. Of the employees in Southern Illinois how many of them are salaried employees?
  - A. You know, I'd have to look.

    Versus hourly?
  - Q. Approximately?

14

1.5

16

17

18

19

20

2.1

22

23



I don't know. I want to say a third of them 1 Α. may be salary. That's just a quess I can make. 2 have to look at a --3 What is the highest salary that's received at 4 5 the organization? A. The highest salary I believe is mine. 6 You earlier testified that was about? 7 Q. Well, 50,000. Right now it was 49. I think Α. 8 it was 50 before or 49 to 50, somewhere in there. And of the hourly wages for the hourly 10 Ο. employees, what range of hourly pay is received? 11 From six whatever. I think we usually start Α. 12 around \$6.50 to \$10.00, \$11.00 an hour, and then if 13 they go higher than that we usually put them on salary. 14 And in your experience Three ABN during 2000 15 and 2001 did any of the net revenues of Three ABN go to 16 the personal inurement of the employees of Three ABN? 17 18 Α. No. Does Three Angels own property other than 19 that described here today? 20 21 Yes, we do. Α. 22 About how much property does Three ABN own in 23 Illinois?

I think we own close, again it's an estimate,

24

Α.

of close to 400 acres. 1 Before I leave the questions about the 2 employees, you mentioned salaries that you pay in 3 Russia. Α. Yes. 5 Does Three Angels pay the salaries of those 6 7 individuals? Yes, we do. Α. Do they directly work as employees of the 9 Ο. Three Angels Broadcasting? 10 Our Russian branch, yes. 11 Α. Is that a separate corporation? 12 0. 13 Α. Yes. Okay. About how much -- did you answer the Ο. 1.4 question about how much land you have? 15 We have approximately, I want to say 16 Α. approximately 400 acres, but we're actually selling a 17 hundred right now. We're waiting on the paperwork. 18 Q. What uses does Three Angels make on some of 19 these other properties? 2.0 Okay. We -- we have a church school and a 21 gymnasium where we have young people who many of those 22 are employees, that's open to the community, but many 23

of those are employees children that work there.



We have a large gym where we have camp meetings in the summertime. We have as many as a thousand people come to Three ABN to spend several days with us for camp meetings.

1.5

We have a large -- we built through specific donations given for that, we built a wilderness tabernacle like Moses put up in the wilderness in the out of court and the in of court and the most holy, how the sacrifices took place, so we made a museum that's not entirely finished, but it's 80 percent there. And we have all the equipment that's been donated and all the furniture for inside the building, so we had that large structure. It's something like 200 by 80, that building. The school and the gym is very similar in size. We have that facility.

We also have a number of apartments. We built three buildings that house eight apartments. Some are two bedroom and some are one bedroom, and the guests that are coming from around the world that speak on Three ABN, for the most part those are used for guests.

If we have a new worker who is coming and they can't find, the community has 600 people, so the housing is very hard to find, so we will usually

temporarily let them stay a month, two months, and sometimes longer until they're able find a place in the community to rent or to purchase.

1.3

We have the original uplink building, which is 15,000 square feet or so building that. We still have television studios two miles down the road. We have radio network that we developed and just put in all new radio studios, so that's where master control presently is. It's being moved to the building that you saw earlier or the confusion in the BOS, so we're moving that -- that part of it there.

We have translation booths and translation centers that we also have in the original on this 400 acres. We also have the control shack we call it, which is a building and it's a number of large dishes, up to 33 feet in diameter ten meter dishes that shoot our signals around the world to satellite. We house those on that property.

We have a Three ABN sound center, which is a state of the art digital recording studio where we actually bring in the musicians and the backup singers and put together these projects, and they're all involved in that that helps with the sound, but anyways, it's a music center in that particular

| facility.

And let's see, think for a minute. I think, oh, we have a medical center that we put in 2000 and 2001. That's really neat. It's a free clinic. We have two doctors who donate their time. One is a surgeon. He's our Board Chairman and he comes down a few days a month and then our other doctor is an adventist doctor from the local area who donates every Wednesday and does free work for people in the community, a lot of Three ABN employees, sometimes it's their family or just somebody who needs some help.

They do minor surgery, and if the people have insurance they'll turn that part to the insurance but if they don't, they just work on them for free. Money is no object, which we think is wonderful, and it's a way to reach out to the community and we also give preventative health.

We have seminars that we hold that we teach people how to lower their cholesterol, their blood pressures, and how to eat, do vegetarian cooking instructions, that type of thing, and so that's done in the medical facility.

And then we have another. We have -- we purchased about three years ago an 80 acre, two 40 acre

parcels right next to our main property, which used to house a lot of hogs, which we were glad to get rid of, but now we have some large buildings and we use those buildings for, again, for expansion of carpenters shop and construction and for equipment for mowing lawns and taking care of all of that.

And I'm probably leaving out something, but we have gone tremendously since we started there on the original two acres.

- Q. Do you have properties that you presently own but you're not utilizing directly for Three Angels activities?
- A. Yes, we do. When we originally started the property, in that area it was three to five hundred dollars an acre, and so my Board, some of my Board members from throughout the area said, you need to purchase, the way this thing is going, you should purchase property now because soon it's going to be very very expensive.

So two of my Board members went together and bought 109 acre farm at that time with the house for \$74,000, and so that was close to the original site for expansion. It turned out that when we decided to expand we wanted to move closer to the highway and so,

therefore, we haven't used that other than the one house on it from time to time people stayed in.

Q

1.2

But we just sold 69 of that acres and the other 40 is up for sale because we don't need it anymore, because we never did use it, so that part we're selling and we bought a parcel closer about three years ago close to all of the rest of this for continued expansion and property.

Now people ask as much as \$3,000 and sometimes \$4,000 an acre, which I don't buy and I don't pay, but I've bought larger pieces at eleven to twelve hundred dollars an acre sold for future expansion, and I think we not only have all the property we need, but we're selling what we don't need, because there is no money in that farm property. There is very little. It's not worth it.

- Q. Do you get any income from this farm property?
- A. We do. Some of this is in the set-aside.

  Again, I'm not sure of the name, but the government set-aside that farmers do, and I think we may have a couple of hundred acres or so in that, and it's very -- I don't know if it's 20,000 a year or if it's even that much. I'd have to look at some figures, but we

don't -- we don't bring a lot of income.

2.0

Our total I would say from rentals, we have a couple of places that we rent, from our rents and everything I think is 30,000 or less, and that figure goes down because we gave the buildings that we were getting the most rent from, around \$1500 a month, to the city of West Frankfort this past year.

So we don't have those buildings anymore and we're selling a hundred and some acres, so we're not, contrary to what we're hearing, we're not trying to buy up all the land in Thompsonville. I really don't want it. I just only want what we really need, because we have paid taxes on those properties.

Q. What future plans do you have for Three ABN that might implicate this property in the future?

MS. RHOADES: I'm going to object. I don't know what the relevancy of the question is for what future expansion or future use of the property, what's the relevancy with regard to this property and the exemption for 2000/2001?

MR. MILLER: Well, Your Honor, the belief, I suppose we talked about the income from the rental property. If they don't want to talk about that, that's fine.

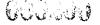
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ADMINISTRATIVE LAW JUDGE: I'll sustain the
    objection.
 2
              MR. MILLER: It's irrelevant. I'm happy not
 3
    to talk about it, believe me.
              THE WITNESS: I don't get to say my plans for
 5
    the future.
 6
         Q. Well, as far as the purposes of Three ABN are
 7
    concerned, what present purposes does Three ABN have
    for the future?
              MS. RHOADES: Again, they think it is
10
    irrelevant.
11
              ADMINISTRATIVE LAW JUDGE: I'm going to go
12
    ahead and sustain the objection. You don't get to.
13
              THE WITNESS: Okay.
14
              MR. MILLER: What would you say to someone
15
    do you believe that Three Angels is operating with a
16
17
    view to a profit?
              MS. RHOADES: Objection, foundation.
18
              ADMINISTRATIVE LAW JUDGE: If you'd like to
19
20
    rephrase it or --
              MR. MILLER: Well, you know, do you oversee
21
    the operations of Three Angels Broadcasting?
22
23
              THE WITNESS: Yes.
24
         Q. Are you involved with the Board meetings of
```

1	Three Angels Broadcasting?
2	A. Yes.
3	Q. And you are familiar with the financial
4	operations of Three Angels Broadcasting?
5	A. Yes, sir.
6	Q. And do you believe that Three Angels
7	Broadcasting is operated with a view to make a profit?
8	A. No.
9	Q. And why do you say that?
10	A. Well, if it weren't for our charitable
11	organizations we'd be losing millions every year,
12	because nothing is designed to make a profit.
13	Q. And what do you believe the primary purpose
14	of Three Angels Broadcasting is?
15	MS. RHOADES: Objection. I believe that was
16	asked and answered way when we first started this
17	hearing.
18	ADMINISTRATIVE LAW JUDGE: Sustained. I think
19	she's correct, that it's already part of the record.
20	MR. MILLER: Okay. All right. If you'll just
21	give me a moment. I'm fairly nearly done with this
22	witness.
23	ADMINISTRATIVE LAW JUDGE: Okay.
24	

1	(Whereupon a short recess
2	was taken.)
3	ADMINISTRATIVE LAW JUDGE: Back on the record.
4	MR. MILLER: Oh, I do have one final
5	question.
6	These other properties that aren't being
7	utilized for Three ABN's purposes, are you paying taxes
8	on those properties?
9	THE WITNESS: Yes. We always have paid taxes
10	on those properties.
11	MR. MILLER: I have no further questions, Your
12	Honor.
13	ADMINISTRATIVE LAW JUDGE: All right.
14	How are you planning on doing this?
15	MS. RHOADES: We will be doing the cross and
16	I'm looking at my watch and it's 4:00.
17	ADMINISTRATIVE LAW JUDGE: I know.
18	MS. RHOADES: And what you said earlier, plus
19	I would like to have some time obviously because of the
20	length of his testimony to get ready. I would just
21	suggest that we break for the day if that's okay.
22	ADMINISTRATIVE LAW JUDGE: That would be
23	wonderful.
24	Is it going to cause a problem down the road



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as far as -- is three days going to be enough for
    this?
              MR. BOOTHBY: Could I ask a question?
 3
              ADMINISTRATIVE LAW JUDGE: Sure. This is off
 4
 5
    the record.
                         (Discussion off the record.)
 6
              ADMINISTRATIVE LAW JUDGE: Let's go on the
 7
 8
    record.
              I think Linda Shelton should be made
 9
    available however you chose to, if you want to have her
10
    added to your witness list as an adverse, as a hostile
7. 1
    witness, that's fine. If you want to make her
12
    available as your witness, not duplicating the
13
    testimony, however you choose to do that, that's fine,
14
    but I think Linda Shelton should be made available.
15
16
              Obviously her testimony is relevant and she
    was an officer during the years in question and,
17
    therefore, Linda Shelton should testify in this
18
19
    matter.
20
              Does anybody have any other --
21
              MS. RHOADES: I have one other issue that we'd
22
    like to address with the Hearing Officer.
23
              There was the videotape, the one videotape
    that we saw here today. We have not been provided a
24
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copy of that. There is only one copy I believe of
    that, and we would ask leave, Your Honor, to take that
 2
    with us this evening so we can review it.
 3
               ADMINISTRATIVE LAW JUDGE: There is only one
 4
 5
    copy?
              MR. MILLER: Well, there is five others
 6
 7
    coming.
              MR. BOOTHBY: But she wants to take the tape.
 8
 9
             MS. RHOADES: For purposes of --
              ADMINISTRATIVE LAW JUDGE: That's fine, but
10
    what I'm concerned about is having already had one tape
11
    not work this morning.
1.2
              MR. BOOTHBY: We have more coming.
13
              ADMINISTRATIVE LAW JUDGE: You've already got
14
    them made?
15
              MR. BOOTHBY: Yes.
16
              ADMINISTRATIVE LAW JUDGE: I'm sorry, that was
17
18
    my concern.
              MR. BOOTHBY: We don't have any problem.
19
              MR. MILLER: We're fine with that.
20
              ADMINISTRATIVE LAW JUDGE: Off the record.
21
                         (Discussion off the record.)
22
              MR. MILLER: Eleven has not been admitted into
23
24
    evidence?
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MR. BOOTHBY: No, eleven was admitted.
 1
 2
              MR. RIVA: Yes, I believe it was.
              MR. MILLER: I believe this one was admitted.
 . 3
    You accepted that one. That's 11 and 8 was broken and
    there was a question about 8.
              ADMINISTRATIVE LAW JUDGE: Okay. I've got 10
 6
 7
    and 11 video.
              MR. MILLER: That's this.
 8
              ADMINISTRATIVE LAW JUDGE: But I have it
 9
10
    not --
              MR. MILLER: You have it not admitted?
1.1
              ADMINISTRATIVE LAW JUDGE: And it's not
12
    initialed.
13
              MS. RHOADES: Yeah. That's why I don't think
14
    it was ever admitted.
15
              ADMINISTRATIVE LAW JUDGE: I don't believe it
16
    was admitted into evidence.
17
              MR. MILLER: Oh, you said we'll view it.
18
              ADMINISTRATIVE LAW JUDGE: It's reserved as
19
20
    well.
              MS. RHOADES: We promise we'll try not to do
21
22
    anything to harm these tonight but.
              THE WITNESS: We have a lot more of them.
23
24
              ADMINISTRATIVE LAW JUDGE: Let's make sure
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everyone has the same numbers that I have as far as what is admitted and not admitted. MS. RHOADES: And, Judge, for purposes of the 3 record, are we also, the one documents that they attempted to tender that we substituted, is there a way we can indicate that those are also part of the record even though they're not admitted as exhibits? I'd like to have them as part of the record 8 to show the differentiation. ADMINISTRATIVE LAW JUDGE: Yes. 10 And I think if someone does an offer of proof 11 12 or something to that affect, but let's -- can we just 13 double check with everyone that we have the same number of exhibits admitted? 14 15 The Department's 1 and 2 are admitted into evidence. 16 17 MS. RHOADES: Uh-huh. 18 ADMINISTRATIVE LAW JUDGE: Applicant's 1, 2, 3, and 4 are admitted. I have 5, 6, 7, 8, which is the 19 broken video, as not admitted. Nine is admitted. 20 Now I've got 10 is not admitted. Video is 11 and it's not 21 22 admitted. 23 MR. BOOTHBY: Ten was not admitted?

ADMINISTRATIVE LAW JUDGE: Ten was not

1	admitted.
2	MR. MILLER: No.
3	ADMINISTRATIVE LAW JUDGE: That is the
4	pastors. We reserved that as well I believe.
5	MS. PETTY: I thought it was used to refresh
6	his recollection.
7	ADMINISTRATIVE LAW JUDGE: Yeah, refresh his
8	recollection. Twelve is admitted into evidence.
9	Thirteen is admitted. Fourteen, fifteen, sixteen, and
10	seventeen, or fourteen is admitted.
11	MR. BOOTHBY: Fourteen is admitted?
12	ADMINISTRATIVE LAW JUDGE: Fourteen is
13	admitted. Fifteen is admitted.
14	MS. RHOADES: Uh-huh.
15	ADMINISTRATIVE LAW JUDGE: Sixteen, seventeen
16	and eighteen, nineteen, and twenty are not admitted,
17	and twenty-one are not admitted.
18	MS. RHOADES: That's what I've got.
19	ADMINISTRATIVE LAW JUDGE: Exhibit 15, it's
20	the book, there it is, and it is admitted.
21	Everyone has the same?
22	MR. MILLER: Yes.
23	There was one final matter, Your Honor, and
24	I'm not sure how you want to handle this. There is the

motion regarding the constitutional issues that 1 Applicant have raised in this case. We understand Your Honor's ruling on those motions but we are in a 3 position of needing to preserve our record for appeal. We do believe that the constitution matters 5 in this case and applies to this case, and so the б question of equal treatment of the First Amendment of 7 the Federal constitution and the Illinois constitution, as well as the State Religious Freedom Act makes us believe that the comparison with similar organizations, 10 similar religious organizations are relevant, and had 11 your Judge's order come out the other way, Mr. Shelton 12 would have testified briefly to his knowledge regarding 13 another religious ministry here in Illinois, and I'm 14 needing to get that on the record in some way. 15 Obviously I could ask Mr. Shelton the 16 questions or I can make an offer of proof describing 17 what that testimony would be. 18 How would Your Honor prefer that I proceed? 19 ADMINISTRATIVE LAW JUDGE: I'd prefer you do 20 it as an offer of proof. I believe that it is -- I 21 can't rule on something at this point, but there are 22 provisions within our rules for offers of proof. 23

MR. BOOTHBY: May I just ask for a

24

1 | clarification? I'm going to have some more tomorrow.

Would, Your Honor, for instance, when the witness is present, one of the ways of having an offer of proof is to actually have the witness actually testify to whatever would normally be submitted as evidence. That of course then is perhaps better than a summarization by counsel of the testimony and particularly if it's short in nature.

Some more offers of proof tomorrow will be by way of, there is the deposition of Ted Wilson, which we're -- which we may make an offer of proof. We may also try to submit that. Well, we'll make an offer of proof on that.

But there we have the actual transcript of testimony, so we don't need to have the witness present in order for the court to know exactly what the testimony would be.

I'm just wondering how Your Honor wishes to proceed, particularly as we have a witness here and present and his testimony would be short.

Would it be better, would Your Honor prefer to have that testimony actually on the record? He will be here tomorrow too.

ADMINISTRATIVE LAW JUDGE: The only ways I've

had it done before was with affidavits and with 2 deposition. MR. MILLER: Or summary? 3 ADMINISTRATIVE LAW JUDGE: And a short summary I think would probably be more appropriate. 5 MR. BOOTHBY: I just noticed in the Illinois б Rules, apparently it does suggest that one of the ways 7 is through the testimony but --ADMINISTRATIVE LAW JUDGE: I just haven't had it done that way, but if that will work with everyone 1.0 even though we realize that it in fact has been 11 stricken from the record but not stricken. And I know 12 exactly, I mean, I understand your arguments and I, as 13 things in this particular area become dicey. 14 MR. MILLER: I'm a little concerned about the 15 procedure and practice manual here summarizing the 16 cases says, a summary of the expected testimony offered 1.7 in a conclusionary manner is an adequate offer of 18 proof. Counsel's unsupported speculation as to what a 19 witness may say is also insufficient. 20 ADMINISTRATIVE LAW JUDGE: As I say, what I've 21 gotten before has been affidavits as to what would have 22

MR. MILLER: Affidavit from the witness you

been proffered.

23

24

mean? 1. ADMINISTRATIVE LAW JUDGE: Yes. That would 2. have been instead of just a summary. 3 MR. MILLER: Okay. 4 MR. BOOTHBY: But you would be willing to take 5 the testimony if it's short? MR. MILLER: Maybe we'll put together an 7 affidavit. ADMINISTRATIVE LAW JUDGE: I'd rather have it 9 handled as an affidavit if you don't mind instead of 10 part, as part of the transcript of the testimony at the 11 hearing itself, just to keep it totally separate is my 12 preference. 13 MR. MILLER: At this point I'm just wanting to 14 make sure I keep my ability open to submit an affidavit 15 for Mr. Shelton regarding that topic before the 16 conclusion of the hearing. 17 ADMINISTRATIVE LAW JUDGE: Yes, yes. But 18 that's the way I would prefer it done instead of having 19 his testimony on the record as part of the transcript. 20 MR. MILLER: That's fine. 21 THE WITNESS: I'm not a legal person, but 22 you're saying you're getting tired of hearing me talk. 23

ADMINISTRATIVE LAW JUDGE: Not at all.

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trying to keep it as clean as I can as far as the
    testimony that is offered into evidence here that I
 2
    feel like I can rely on.
 ٠3
              THE WITNESS: I'm just kidding.
 4
              ADMINISTRATIVE LAW JUDGE: Is there anything
 5
    for anyone else?
 6
              Also, we do get a copy of the transcript
 7
    because the Department has a contract with Golembeck
    Reporting. If you would like a copy of that, you need
    to work that out with her. We won't be automatically
10
    supplying that, so I just thought I'd let everybody
11
    know. I forgot to say that in my introductory
12
13
    comments.
              Now, is there anything else that anyone wants
14
    to handle before I go get wet?
15
              MR. MILLER: What time do we do begin
16
17
    tomorrow?
              ADMINISTRATIVE LAW JUDGE: Nine o'clock.
18
              All right. And I will have badges ready for
19
    you again, same place.
2.0
                     Is there anything else anybody has?
21
              MS. RHOADES: No.
22
              ADMINISTRATIVE LAW JUDGE: Okay. Thank you.
23
    (At this time the hearing was concluded for the day.)
24
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STATE OF ILLINOIS SS. COUNTY OF SANGAMON 3 I, Donna M. Dodd, do hereby certify that I am a Certified Shorthand Reporter and Notary Public within 5 and for the County of Sangamon and State of Illinois, and that I reported in shorthand the proceedings had on the hearing of the above-entitled cause on September 8 23, 2002, and that the foregoing is a true and accurate 9 transcript of my shorthand notes so taken. 10 Dated this 17th day of October, A.D., 2002. 11 12 Notary Public and 13 Certified Shorthand Reporter License No. 084-003912 1.4 15 My Commission Expires: May 19, 2006 16 "OFFICIAL SEAL" Donna M. Dodd 17 Notary Public, State of Illinois My Commission Exp. 05/19/2006 18 19 2.0 21 22 23

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